NCSA Contract discount of 6% on all option pricing



 Prepared by: Jeff Williams
 Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |

 08/07/2021
 287922722

2021 Ranger 4x4 SuperCab 6' box 126.8" WB XL (R1F)

Price Level: 125

Available O Selected	ptions Code	Description	MSRP
Packages			
\checkmark	100A	Equipment Group 100A Standard	N/C
	- 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R1 - Wheels: 16" Silve - Front Cloth Bucke Includes 8-way m passenger manual - Radio: AM/FM St	t-stop technology. ctronic 10-Speed SelectShift Auto 6 A/S BSW r Steel st Seats anual adjustable driver including lumbar, 6-way manual adjustable pas reclining seats.	senger and driver and
	101A	Equipment Group 101A High	\$1,135.00
	 - 3.73 Axle Ratio - GVWR: 6,050 lbs - Tires: P255/70R1 - Wheels: 16" Silve - Front Cloth Bucke Includes 8-way m passenger manual - Radio: AM/FM Ste Includes Bluetooti - 4 Speakers - Cruise Control - Day/Night Rearvie - Perimeter Anti-Th - Power Glass Side - Remote Key Fob - 6 Speakers - SYNC Includes enhance 	t-stop technology. ctronic 10-Speed SelectShift Auto 6 A/S BSW r Steel t Seats anual adjustable driver including lumbar, 6-way manual adjustable pass reclining seats. areo n pass thru and 1 USB port. w Mirror eft Alarm view Mirrors	-
Powertrain			
\checkmark	99H Includes auto start-	Engine: 2.3L EcoBoost stop technology.	STD
	44U	Transmission: Electronic 10-Speed SelectShift Auto	STD
\checkmark	STDAX	3.73 Axle Ratio	STD



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Available C	Options (cont'd))	
Selected	Code	Description	MSRP
	X73	Electronic-Locking Rear Differential	\$420.00
\checkmark	STDGV	GVWR: 6,050 lbs	STD
Wheels & Tires			
\checkmark	STDTR	Tires: P255/70R16 A/S BSW	STD
	TFH	Tires: P265/60R18 A/T BSW (TFH)	N/C

	TGT	Tires: 17" Off-Road OWL	N/C
	TFP	Tires: 265/60R18 A/T OWL	N/C
	NONTR1	Tires: 255/65R17 A/T BSW	N/C
\checkmark	64A	Wheels: 16" Silver Steel	STD
	64Y_	Wheels: 17" Silver-Painted Aluminum	N/C
	64L	Wheels: 18" Black Aluminum w/Machined Edge	N/C

Seats & Seat Trim

\checkmark	Q	Front Cloth Bucket Seats	STD
	Includes 8-way ma passenger manual	nual adjustable driver including lumbar, 6-way manual adjustable passeng reclining seats.	ger and driver and
	S	Front Vinyl Bucket Seats	N/C
	Includes 8-way ma passenger manual	nual adjustable driver including lumbar, 6-way manual adjustable passeng reclining seats.	ger and driver and



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Selected	tions (cont'd) Code	Description	MSRP
	L Includes 8-way manual adjustabl passenger manual reclining seat	Front Premium Cloth Bucket Seats le driver including lumbar, 6-way manual adjustable passenger and s.	N/C
	87A	2nd Row Seat Delete	N/C
Other Options			
\checkmark	126WB	126.8" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	STDRD Includes Bluetooth pass thru and Includes: - 4 Speakers	Radio: AM/FM Stereo	STD
	86Q Includes rear view camera. Includes: - Plastic Drop-In Bedliner - 12V Power Plug	Bed Utility Package	\$395.00
	and dynamic brake support. Includes: - Auto-High Beam Headlamps - Blind Spot Information System Includes cross-traffic alert and t - Lane-Keeping System	Ford Co-Pilot360 Automatic Emergency Braking (AEB), pedestrian detection, forwar (BLIS) railer tow monitoring. -keeping alert and driver alert system.	\$625.00 d collision warning
	914 Includes exposed steel bash plat Includes: - FX4 Off-Road Box Decal - Tires: 17" Off-Road OWL - Electronic-Locking Rear Differe - Off-Road Screen in Cluster - Off-Road Suspension - Skid Plates Includes radiator, electronic poo - Terrain Management System Includes Trail Control.		\$1,295.00



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elected	Code	Description	MSRF
	76F	STX Appearance Package	\$1,095.00
	Includes: - Wheels: 17" Silver - Tires: 255/65R17 / - STX Box Decal - Fog Lamps - Front Premium Clo Includes 8-way ma passenger manual r	A/T BSW hth Bucket Seats Inual adjustable driver including lumbar, 6-way manual adjustable pas	ssenger and driver and
	50U	STX Special Edition Package	\$995.00
	- Dual-Zone Electro - Privacy Glass w/R - SiriusXM Satellite Includes a 3-montf services each requi continue service aft charged according t call SiriusXM at 1-86 fees and programm. Radio Inc. - SYNC 3 Includes enhanced center stack with sw		o Inc. If you decide to y thereafter and you will be s apply. To cancel you mus: at www.siriusxm.com. All trademarks of Sirius XM D capacitive touchscreen in voice-activated touchscree
	53R	Trailer Tow Package	\$495.00
		ability up to TBD lbs and 4-pin/7-pin wiring harness.	
	76H_	XL Chrome Appearance Package	\$365.0
	Includes: - Chrome Front & R - Fog Lamps - Body-Color Wheel	ear Bumpers -Lip Molding	
	16E	Carpet Flooring w/Floor Mats	\$145.00
	41H	Engine Block Heater	\$90.00
			N/0



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Available C Selected	options (cont'd) Code	Description	MSRP
	43D Includes privacy glass an	Manual-Sliding Rear-Window	\$225.00
	18Y	5" Rectangular Black Running Boards	\$635.00
	55K Includes 2 USBs located	110V AC Power Outlet in the rear of the center console.	\$120.00
	55U	Reverse Sensing System	\$110.00
	86C Ford accessory. Defender series.	Black Aluminum Crossbed Toolbox by Weather Guard	\$595.00
	86D Ford accessory.	Premium Crossbed Toolbox	\$595.00
	17C Ford accessory.	Tray Style Floor Liner w/Carpet Floor Mats	\$200.00
	17A Ford accessory. Does not include carpet fl	Tray Style Floor Liner	\$160.00
	17B Ford accessory.	Front & Rear Splash Guards/Mud Flaps	\$130.00
	63C Ford accessory.	SecuriCode Keyless-Entry Keypad	\$95.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information. Note: .



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Available O	ptions (cont'd) Code	Description	MSRP
	86S Ford accessory.	Tough Bed Spray-In Bedliner	\$495.00
	96B Ford accessory.	Paint Protection Film	\$345.00
	94B Ford accessory.	Pickup Box Extender	\$295.00
	94D Ford accessory.	Soft Folding Tonneau Box Cover	\$525.00
	94E Ford accessory.	Hard Folding Tonneau Box Cover	\$995.00
	94J Ford accessory.	Retractable Tonneau Box Cover	\$1,695.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	66F	Amber LED Warning Strobes by Sound Off Signal	\$650.00
	Ford accessory. Requi	ires valid FIN code. ted stop light bar and 2 forward facing interior mounted lights.	
	66G	Amber/White LED Warning Strobes by Sound Off Signal	\$695.00



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vailable Op elected	ptions (cont'd Code) Description	MSRP		
	Ford accessory.	Requires valid FIN code.			
	Includes rear work li	ght feature, center high-mounted stop light bar and 2 forward faci urned on solid to provide additional work area lighting.	ng interior mounted lights. Rear		
	60H	Exterior Backup Alarm	\$145.00		
	Requires valid FI	N code.			
	52B	Cruise Control	\$225.00		
	Requires valid FI				
	58E	SYNC	\$870.00		
	Requires valid FIN code.				
	Includes enhanced v	voice recognition communications and entertainment system, 911 Ik and 1 smart charging USB port.	Assist, 4.2" LCD display in		
	58M	SYNC 3	\$350.00		
	Requires valid FIN code.				
	center stack with sw navigation system, A ports. Includes: - Dual-Zone Electror - Privacy Glass w/Re - SiriusXM Satellite I Includes a 3-month services each requir continue service afte charged according to call SiriusXM at 1-86		with voice-activated touchscreer y and 2 smart charging USB adio Inc. If you decide to new thereafter and you will be axes apply. To cancel you must ms at www.siriusxm.com. All		
	67F	XL Power Equipment Group	\$355.00		
	Requires valid FI	N code.			
	Includes: - Perimeter Alarm - Power Glass Sidev - Remote Key Fob w	riew Mirrors /Tailgate Lock			
<u> </u>			N/C		



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Available O	ptions (cont'd) Code	Description	MSRP
	31S	Ship Thru: Adrian Steel	\$0.00
	31W	Ship Thru: Auto Accessories USA	\$0.00
	31A	Ship Thru: Auto Truck	\$0.00
	31C	Ship-Thru: Canfield Equipment	\$0.00
	31K	Ship-Thru: Knapheide	\$0.00
	31L	Ship-Thru: L-Z Truck Equipment Company	\$0.00
	31M	Ship-Thru: Monroe Truck Equipment	\$0.00
	31N	Ship-Thru: NBC Truck Systems Inc	\$0.00
	31F	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship Thru: Reading Equipment & Distribution	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: 06/25/2021	N/C
	56M	Ford US National Fleet Incentives Ford US National - 03/17/21	\$0.00
	TEW Requires valid FIN code.	Tires: LT265/65R17 A/T OWL (Fleet)	\$275.00



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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	64Y	Wheels: 17" Silver-Painted Aluminum (Fleet)	\$435.00	
	Requires valid FIN code.			
	76H	XL Chrome Appearance Package (Fleet)	\$365.00	
	Includes: - Chrome Front & Rear Bumpers - Fog Lamps - Body-Color Wheel-Lip Molding	3		
Emissions				
\checkmark	425	50-State Emissions System	STD	
General Info				
	ORDER1	Initial Order Date: TBD	N/C	
	START1	Start-Up Date: TBD	N/C	
	FINAL1	Final Order Date: TBD	N/C	
	BUILD1	Build-Out Date: 12/10/2021	N/C	

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