### NCSA Contract discount of 6% on all option pricing



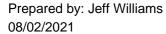
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 230

Available C	options		
Selected	Code	Description	MSRP
Packages			
$\checkmark$	660A	Order Code 660A	N/C
	- Transmission: Tor 10R140 with neutr - 4.88 Axle Ratio - GVWR: 18,000 lbs - Tires: 225/70Rx19 - Wheels: 19.5" x 6 Hub covers/center - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC Communi	.5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player rs. cations & Entertainment System ad voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
$\checkmark$	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
$\checkmark$	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	l idle and selectable drive modes: normal, tow/haul, eco, deep sand/snov	v and slippery.
$\checkmark$	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00





Price Level: 230

Available C	options (cont'd)	Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
$\checkmark$	STDGV	GVWR: 18,000 lbs Payload Package	STD
	68D	GVWR: 17,500 lb Payload Downgrade Package	N/C
	68U	GVWR: 19,000 lbs Payload Upgrade Package	\$815.00
	on GVWR and payloa	me and upgraded rear-axle. Note: See Order Guide Supplemental Refe. d ranges.	rence for further details
	68M  Includes upgraded fra	GVWR: 19,500 lb Payload Plus Upgrade Package me, rear-axle and low deflection/high capacity springs. Increases max Release to the supplemental Reference for further details on GVWR.	\$1,155.00 PGAWR to 14, 706.
Wheels O Times			
Wheels & Tires			
$\checkmark$	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tire	Tires: 225/70Rx19.5G BSW Traction es on the rear and 2 A/P tires on the front.	\$190.00
$\checkmark$	64Z Hub covers/center orr	Wheels: 19.5" x 6" Argent Painted Steel naments not included.	STD
	512 Required in Rhode Excludes carrier. Includes: - 6-Ton Hydraulic Jace		\$350.00
	51D	Spare Tire & Wheel Delete (Regional) - Option Discount	\$0.00 -\$85.00

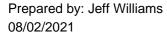


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2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 230

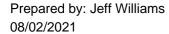
Selected	ptions (cont'd Code	Description	MSRP
	Only available to	pool accounts for sales to Rhode Island.	
	945  Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00
Seats & Seat Tri	m		
$\checkmark$	A Includes center arm	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat e manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat e manual lumbar.	\$515.00
Other Options			
$\checkmark$	PAINT	Monotone Paint Application	STD
$\checkmark$	145WB	145" Wheelbase	STD
$\checkmark$	Includes enhanced	ntions & Entertainment System I voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1	STD smart-charging USB pol
	and steering wheel a		\$45.00
	Includes aftermarke Ford RV trailer towir	Trailer Tow Package t trailer brake wiring kit. Trailer brake controller not included. Note: Sales, ng guide should be consulted for specific trailer towing or camper limits a axle ratios and model availability.	persons source book or





Price	Level	: 230
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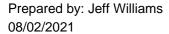
	options (cont'c	•	
Selected	Code	Description	MSRP
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Chrome Front Bu - Steering Wheel-M	umper ounted Cruise Control	
	90L	Power Equipment Group	\$915.00
	Deletes passenger Includes: - Accessory Delay - Advanced Securit	side lock cylinder. Includes upgraded door-trim panel.	:
	- Folding Trailer To Includes manual to - MyKey Includes owner co - Power Front Side	w Mirrors w/Power Heated Glass elescoping, heated convex spotter mirror and integrated clearance lam ntrols feature.	
	- Power Locks - Remote Keyless E	,	
	67H	Heavy-Service Front Suspension Package	\$125.00
	specific vehicle con such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Referei figurations). Recommended only on vehicles which will permanently ut winches, brush guards or other apparatus which loads the front axle to NR). Note 1: May result in a deterioration of ride quality. Note 2: Vehic	tilize aftermarket equipmen o the specified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of aftermarket equipm specified Gross Axl	ed extra heavy-service front springs (see Order Guide Supplemental R specific vehicle configurations). Recommended only on vehicles which ent such as heavy-duty winches, brush guards or other apparatus whice Weight Rating (GAWR). Note 1: May result in a deterioration of ride with the addition of this package.	n will permanently utilize ch loads the front axle to th
	67P	Extra Heavy-Duty Front End Suspension - 7,500 GAWR	\$285.00
		front axle and max 7,500 lbs. Front springs/GAWR rating for configurate equires further manufacture and certification by a final stage manufacture.	
	473	Snow Plow Prep Package	\$250.00
	configurations). Not 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FGAW, e 1: Restrictions apply; see supplemental reference or body builders la e attachment of a winch. Note 3: Highly recommended to add (86M) d 7B) 397 amp alternators for diesel engine is highly recommended for m	ayout book for details. Note ual battery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00





Price Level: 230

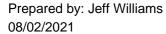
Available O <sub>l</sub>	ptions (cont'c	i)	
Selected	Code	Description	MSRP
	86S Includes 2-inch spa	Low Deflection Package cer blocks. Recommended for rear-biased loading, such as wrecker/retrieve	\$110.00 er applications.
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Ve combined with certi CNG/propane fuele Company does not CNG or propane fue applicable U.S. or C installer, alterer or s complies with U.S. 1	engine intake valves and valve seats. Note: This package does not include thicle will be equipped with the standard factory gasoline fuel system. Additified calibration reflash is required, from an external upfitter, to convert the vid vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersg provide an exhaust or evaporative emissions certificate with this option where the converted to use CNG or propane canadian safety standards. It is the responsibility of the final stage manufacturery to determine that any vehicle converted to federal, California or Canadian exhaust and evaporative emission requirements, U.S. and Canadian safety standards, labeling and any other requirements.	ional equipment ehicle to a unide. Ford Motor en converted to use ewill comply with all turer (body-builder, use CNG or propane ents, federal fuel
	63C 42.4" aft-of-axle frai	Aft-Axle Frame Extension me extension increases AF dimension to 89.4"	\$115.00
	41H	Engine Block Heater	\$100.00
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rho	6-Ton Hydraulic Jack (Regional) de Island.	N/C
	62R Includes mobile and	Transmission Power Take-Off Provision d stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00





Price Level: 230

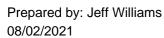
	Options (cont'd		
Selected	Code	Description	MSRP
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	Variable
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank	\$125.00
	rtomovoo 10 gam	on rain.	
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00
	<b>54L</b> 102" width. Includes lamps/turn signals. Includes: - Utility Lighting Syst	Folding Trailer Tow Mirrors  manual telescoping power/heated glass, heated convex spotter mirror and em mirror spotlights.	\$645.00 I integrated clearance
	63A Includes LED side-m	Utility Lighting System  irror spotlights.	\$160.00
	52B Includes smart traile	Trailer Brake Controller r tow connector. Verified to be compatible with electronic actuated drum br	\$270.00 rakes only.
	18B	Platform Running Boards	\$320.00
	60C	Audible Lane Departure Warning	\$115.00





Price Level: 230

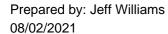
Available O	ptions (cont'c	1)	
Selected	Code	Description	MSRP
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision wa	\$115.00 arning.
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	872 Pre-installed conten	Rear View Camera & Prep Kit It includes cab wiring and frame wiring to the rear most cross member. Up	\$415.00 ofitters kit includes
	camera with mounti	ng bracket, 20' jumper wire and camera mounting/aiming instructions.	
	153	Front License Plate Bracket	N/C
	Standard in state	es requiring 2 license plates and optional to all others.	
	43B	Fixed Rear-Window w/Defrost	\$60.00
	924	Privacy Glass	N/C
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	prs	
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	Hawaii. Subscription after your trial, the s to your chosen payn 866-635-2349. See	SiriusXM Radio  Inted center speaker and a 3-month prepaid subscription. Service is not aways to all SiriusXM services are sold by SiriusXM after trial period. If you do subscription plan you choose will automatically renew thereafter and you will not method at then-current rates. Fees and taxes apply. To cancel you will suit some subscription plan you cancel you will suit method at then-current rates. Fees and taxes apply. To cancel you will suit subscription.	ecide to continue service will be charged according must call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00





Price Level: 230

Available Op	otions (cont'd)		Medd
Selected	Code	Description	MSRP
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	Pre-installed.		
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	Pre-installed.		
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	complete details). Inc manufacturer. Ford v Package. In addition, Vehicle Manual and t without the Ford Amb	ont springs/GAWR rating (please see supplemental order guide or visit omplete vehicle package - requires further manufacturer and certificative thicles are suitable for producing ambulances only if equipped with the Ford urges ambulance manufacturers to follow the recommendations of the Ford Truck Body Builders Layout Book (and pertinent supplements) when the Prep Package to produce an ambulance voids the Ford warrant (SEIC) has been integrated into the engine control module.	on by a final stage Ford Ambulance Prep of the Ford Incomplete . Using a Ford vehicle
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN	· · ·	





Price Level: 230

# Available Options (cont'd)

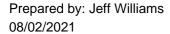
Selected Code Description MSRP

Includes upgraded front springs/GAWR rating, please see supplemental order guide, or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacturer and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

- 397 Amp Alternators
- Operator Commanded Regeneration

47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
Requires valid Fl	N code.	
further manufacture follow the recommen (and pertinent suppl control module. NO PTO operation. NO 4: Must meet the de		vehicle manufacturers to y Builders Layout Book grated into the engine node when in stationary , instead of 100%. NOTE R 86.1803.01 in the
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
D		

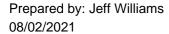
	Control (LPO)	
Requires valid FIN code.		
525_	Steering Wheel-Mounted Cruise Control	N/C
942	Daytime Running Lamps (DRL) (LPO)	45.00
Requires valid FIN code.		
The non-controllable 942 Daytin cluster controllable.	ne Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL)	on/off
926	Speed Limitation - 65-MPH Governed \$8 Top Speed (LPO)	30.00
 Requires valid FIN code.		





Price Level: 230

Available C	ptions (cont'd)		
Selected	Code	Description	MSRP
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		
	63G	Bright Grille (LPO)	N/C
	Requires valid FIN code.		
	17F	XL Decor Group (LPO)	\$220.00
	Requires valid FIN code.		
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31B	Ship-Thru: Reading Equipment & Distribution	\$0.00





Price Level: 230

ptions (cont'd) Code	Description	MSRP
31C	Ship-Thru: Zoresco Equipment	\$0.00
31E	Ship-Thru: L&Z Co.	\$0.00
31F	Ship-Thru: Venchurs Vehicle System	\$0.00
31G	Ship-Thru: NBC Truck Equipment	\$0.00
313	Ship-Thru: National Fleet Services	\$0.00
31L	Ship-Thru: Louisville Truck Equipment	N/C
31M	Ship-Thru: Manning Truck Equipment	N/C
31H	Ship-Thru: Manning Truck Equipment	\$0.00
31N	Ship-Thru: Monroe Truck Equipment	N/C
31P	Ship-Thru: Roush Industries	\$0.00
31S	Ship-Thru: Reading Equipment	N/C
31W	Ship-Thru: Knapheide - IN	N/C
31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
316	Ship-Thru: Westport Dallas Inc	\$0.00
314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00
	31C 31E 31F 31G 31S 31N 31N 31P 31S 31V 316	Ship-Thru: Zoresco Equipment  Ship-Thru: Zoresco Equipment  Ship-Thru: L&Z Co.  Ship-Thru: Venchurs Vehicle System  Ship-Thru: NBC Truck Equipment  Ship-Thru: National Fleet Services  Ship-Thru: Louisville Truck Equipment  Ship-Thru: Manning Truck Equipment  Ship-Thru: Manning Truck Equipment  Ship-Thru: Monroe Truck Equipment  Ship-Thru: Roush Industries  Ship-Thru: Reading Equipment  Ship-Thru: Knapheide - IN  Ship-Thru: Knapheide Truck Equipment  Ship-Thru: Knapheide Truck Equipment

Prepared by: Jeff Williams 08/02/2021

## 2022 F-550 Chassis 4x2 SD Regular Cab 145" WB DRW XL (F5G)

Price Level: 230

Available Options (cont'd) Selected Code Description			
	FLADCR	Fleet Advertising Credit	<b>MSRP</b> \$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00
	Includes: - XL Decor Group (LPO) - Chrome Front Bumper - Steering Wheel-Mounted Crui	ise Control	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C