NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 Maverick AWD SuperCrew 4.5' box 121.1" WB XL (W8F)

Price Level: 215

Available Op	otions		
Selected	Code	Description	MSRP
Packages			
\checkmark	100A	Equipment Group 100A Standard	\$3,305.00
	Includes: - Engine: 2.0L EcoBoost - Transmission: 8-Speed Automatic - 3.63 Axle Ratio - GVWR: TBD - Tires: P225/65R17 A/S BSW - Wheels: 17" Sparkle Silver Steel - Front Cloth Bucket Seats Includes manual 6-way adjustable driver and 4-way manual adjustable passenger with manual lumbar, front floor console with eShifter, armrest and storage bin Radio: AM/FM Stereo w/6 Speakers Includes 2 front USB ports - 1 type A and 1 type C, 8" center stack screen with standard Bluetooth connectivity for Apple CarPlay and Android Auto.		
Powertrain			
\checkmark	999	Engine: 2.0L EcoBoost	STD
\checkmark	448	Transmission: 8-Speed Automatic	STD
\checkmark	STDAX	3.63 Axle Ratio	STD
	NONAX	Upgraded Drive Ratio	N/C
\checkmark	STDGV	GVWR: TBD	STD
Wheels & Tires			
\checkmark	STDTR	Tires: P225/65R17 A/S BSW	STD
	T7R	Tires: 225/65R17 A/S BSW	N/C
\checkmark	64Z	Wheels: 17" Sparkle Silver Steel	STD
	51D	Full Size Spare Tire	\$115.00



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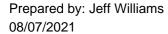
Price Level: 215

Available Option	ons (cont'd)	Description	MSRP
Seats & Seat Trim			
✓	9 Includes manual 6-way adjusta console with eShifter, armrest	Front Cloth Bucket Seats able driver and 4-way manual adjustable passenger with man and storage bin.	STD ual lumbar, front floor
Other Options			
\checkmark	121WB	121" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	STDRD Radio: AM/FM Stereo w/6 Speakers STD Includes 2 front USB ports - 1 type A and 1 type C, 8" center stack screen with standard Bluetooth connectivity for Apple CarPlay and Android Auto.		
	53Q Late availability. Includes: - Tires: 225/65R17 A/S BSW - Trailer Hitch Receiver Includes 7-pin connector Transmission Oil Cooler - Higher Capacity Radiator - Upgraded Cooling Fan - Upgraded Drive Ratio	4K Tow Package	\$745.00
	86B Includes: - BLIS w/Cross-Traffic Alert - Manual-Folding Power Glass - Full-Size Spare - Lane-Keeping System Includes lane-keeping aid, La	Ford Co-Pilot360 Sideview Mirrors ane-Keeping Alert and Driver Alert System.	\$540.00
	47K Includes 1 location (cab only).	400W Inverter	\$150.00
	50B	Bed Extender	\$370.00



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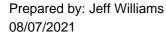
	Available Options (cont'd)				
Selected	Code	Description	MSRP		
	96B Late availability.	Bed Tray Liner	\$180.00		
	96J Late availability. Includes 4 cargo tie downs	Hard Drop-In Bedliner	\$375.00		
	85B	Removable Bed Mat	\$140.00		
	96G	Spray-In Bedliner	\$495.00		
	41H	Engine Block Heater	\$90.00		
	16C	Front & Rear Floor Liners w/o Carpet Mats	\$135.00		
	16B Includes carpeted floor ma	Front & Rear Floor Liners w/Carpet Mats	\$175.00		
	153 Standard in states where r	Front License Plate Bracket required by law, optional to all others.	N/C		
	55D	Manual Rear Sliding Window w/Privacy Glass	\$155.00		
	43L	Power Tilt/Slide Moon Roof	\$795.00		
	87B	Protective Film Hood/Fenders	\$360.00		
	63B Late availability.	Front & Rear Molded Splash Guards (4-Piece)	\$180.00		





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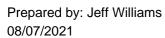
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	21L	Tonneau Pickup Box Cover - Hard Rollup	\$1,160.00	
	21K	Tonneau Pickup Box Cover - Hard Trifold	\$1,160.00	
	21D	Tonneau Pickup Box Cover - Soft Folding	\$560.00	
	60B	Trailer Hitch Receiver w/4-Pin Connector	\$100.00	
	79V	COV Required	N/A	
	C09	Priced DORA	N/C	
Dealer Installed	l Options			
	FICAD Shipped separately from	Aeroskin Hood Deflectors - Smoke the vehicle for dealer installation.	\$110.00	
	FICAE Shipped separately from	Aeroskin Hood Deflectors - Textured the vehicle for dealer installation.	\$120.00	
	B5AAC Shipped separately from	Ash Cup w/Coin Holder the vehicle for dealer installation.	\$40.00	
	FIGAC Late availability. Shipped separately from	Bed Cross Bars the vehicle for dealer installation.	\$800.00	
	A5CAB Late availability.	Bed Divider Kit	\$300.00	





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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	Shipped separately fi	rom the vehicle for dealer installation.		
	AHMAB Shipped separately fi	Commercial Roadside Assist Kit rom the vehicle for dealer installation.	\$220.00	
	J4JAD Shipped separately fi	Console Vault rom the vehicle for dealer installation.	\$390.00	
	AHQAB Shipped separately fi	First Aid Kit rom the vehicle for dealer installation.	\$40.00	
	AHNAB Shipped separately fi	Roadside Assistance Kit rom the vehicle for dealer installation.	\$60.00	
	FIXAB Includes ash cup with	Smoker's Package n element and socket. Shipped separately from the vehicle for dealer installation.	\$70.00	
	CCBAB Theft prevention hing	Tailgate Lock e lock. Shipped separately from the vehicle for dealer installation.	\$40.00	
	A5DAE Shipped separately fi	Tool Box Swing Case - Driver Side	\$280.00	
	A5DAF Shipped separately fi	Tool Box Swing Case - Passenger Side rom the vehicle for dealer installation.	\$280.00	
	A9KAC Bed light system. Shi	TOUCHLINK Truck Bed Lighting by Lumens speed separately from the vehicle for dealer installation.	\$200.00	
	D5HAB Shipped separately fi	Wheel Lock Kit rom the vehicle for dealer installation.	\$65.00	
	AILDS Shipped separately fi	Window Air Deflector (4-Piece) rom the vehicle for dealer installation.	\$120.00	





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Available O	ptions (cont'd)		
Selected	Code	Description	MSRP
Fleet Options			
	942	Daytime Running Lamp Configured to ON Only	\$45.00
	76B	Rear Parking Sensors	\$260.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	90K	8-Way Power Driver Seat (Fleet)	\$285.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 06/08/2021	N/C
	START1	Start-Up Date: 08/16/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C
	XLT 300A Pad Lariat 500A Pad	ckage \$ 24,550.75 price for all zones ckage \$ 27,687.49 price for all zones	