NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina |

2022 F-450 4x4 SD Crew Cab 8' box 176" WB DRW XL (W4D)

Price Level: 230

Available (Options
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Description MSRP Selected Code

Packages

N/C 670A Order Code 670A

Includes:

- Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20
- Includes manual push-button engine-exhaust braking and intelligent oil-life monitor.
- Transmission: TorqShift 10-Speed Automatic
- Transmission: Tot-speed Automatic Includes SelectShift and selectable drive modes: normal, tow/haul, eco, deep sand/snow and slippery. Limited Slip w/4.30 Axle Ratio GVWR: 14,000 lb Payload Package Tires: 225/70Rx19.5G BSW Traction

- Spare may not be the same as road tire.
- Wheels: 19.5" Forged Polished Aluminum
 4 aluminum outer and 2 steel inner. Includes bright hub covers/center ornaments.
 HD Vinyl 40/20/40 Split Bench Seat
- Includes center armrest, cupholder, storage and driver's side manual lumbar. Radio: AM/FM Stereo w/MP3 Player
- Includes 4 speakers.
- SYNC Communications & Entertainment System
- Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.

Powertrain

\checkmark	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	STD
	Includes manual push-button en	gine-exhaust braking and intelligent oil-life monitor.	
\checkmark	44G Includes SelectShift and selectal	Transmission: TorqShift 10-Speed Automatic ble drive modes: normal, tow/haul, eco, deep sand/snow and slippery.	STD
\checkmark	X4L	Limited Slip w/4.30 Axle Ratio	STD
 \checkmark	STDGV	GVWR: 14,000 lb Payload Package	STD

Wheels & Tires

\checkmark	TGL Spare may not be th	Tires: 225/70Rx19.5G BSW Traction be same as road tire.	STD
\checkmark	64D	Wheels: 19.5" Forged Polished	STD

4 aluminum outer and 2 steel inner. Includes bright hub covers/center ornaments.



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Available O	ptions (cont'd)	
Selected	Code	Description	MSRP
Seats & Seat Tr	im		
\checkmark	A Includes center armi	HD Vinyl 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armi	Cloth 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	\$315.00
Other Options			
\checkmark	176WB	176" Wheelbase	STD
	PAINT	Monotone Paint Application	STD
\checkmark	STDRD Includes 4 speakers. Includes: - SYNC Communica Includes enhanced USB-C port.	Radio: AM/FM Stereo w/MP3 Player tions & Entertainment System voice recognition with 911 Assist, 4.2" LCD center stack screen, App.	STD Link and 1 smart-charging
	96V Includes: - Chrome Front Bum - Chrome Rear Step - Steering Wheel-Mo		\$395.00
	- Wheels: 19.5" Forg	e per	\$1,825.00
	90L	Power Equipment Group	\$1,125.00



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Available Options (cont'd)

Selected Code **Description MSRP** Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes. - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass

Includes manual folding, manually telescoping, heated convex spotter mirror and integrated clearance lamps/turn

Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.

- Power Locks

Power Tailgate LockPower Front & Rear Seat Windows

Includes 1-touch up/down driver/passenger window.

- Remote Keyless Entry

\$400.00 17X FX4 Off-Road Package

Includes:

47B

67H

Hill Descent Control

Off-Road Specifically Tuned Shock Absorbers

Includes front/rear.
- Transfer Case & Fuel Tank Skid Plates
- Unique FX4 Off-Road Box Decal

\$250.00 473 Snow Plow Prep Package

Includes computer selected springs for snowplow application. Note restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. Dual battery (86M) recommended with 6.2L or 7.3L gasoline engines; see body builders layout book for

\$160.00 471 Camper Package

> Includes heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. May result in deterioration of ride quality when vehicle is not equipped with camper.

Snow Plow/Camper Package

Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. NOTE: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see supplemental reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. May

result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Dual battery (86M) recommended with 6.2L or 7.3L gasoline engines; see Body Builders Layout Book for details.

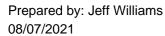
Heavy-Service Front Suspension Package

Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). NOTE: Vehicle ride height will increase with the addition of this package. May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information

\$305.00

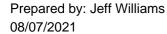
\$125.00





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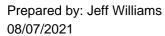
	options (cont'd	•	14000
Selected	Code	Description	MSRP
	41P	Transfer Case & Fuel Tank Skid Plates	\$100.00
	41H	Engine Block Heater	\$100.00
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00
		Engine Idle Shut Down - 5 Minutes ed period, the engine PCM automatically shuts down the engine and trigge power to the accessories to minimize battery drain.	\$250.00
	86B After a predetermine module to shutdowr	Engine Idle Shut Down - 10 Minutes ed period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	\$250.00 rs the accessory
	86C After a predetermine module to shutdown	Engine Idle Shut Down - 15 Minutes ed period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	\$250.00
		Engine Idle Shut Down - 20 Minutes and period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	\$250.00
	98R	Operator Commanded Regeneration (OCR)	\$250.00
	66B	BoxLink	\$75.00
	60B Includes cross-traffi	Blind Spot Information System (BLIS) c alert and trailer tow (BLIS sensor in taillamp).	\$540.00
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision wan	Variable
	67A	332 Amp Alternator	N/C





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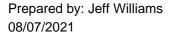
Available O	ptions (cont'c	Description	MSRP
	67B	397 Amp Alternator	\$115.00
	66L Includes LED Cente	LED Box Lighting er High-Mounted Stop Lamp (CHMSL).	\$60.00
	18B	Platform Running Boards	\$445.00
	18C	6" Angular Chrome Step Bar	\$570.00
	153 Standard in states r	Front License Plate Bracket equiring 2 license plates and optional to all others.	N/A
	873 Display in center sta video camera.	Rear CHMSL Camera ack screen. Includes LED Center High-Mounted Stop Lamp (CHMSL) with	\$200.00 a cargo light and rear
	53R Includes: - Lane Departure W - Ultimate Trailer To Includes rear view center high-mounte	w Camera System camera, 360 degree camera system, rear CHMSL camera, trailer reverse	\$1,655.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gu	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C	110V/400W Outlet	\$175.00





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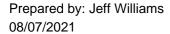
	options (cont'd		MODE
Selected	Code Includes 1 in-dash m	Description nounted outlet.	MSRP
	16F	Color-Coordinated Full Carpet w/Floor Mats	\$60.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	r	
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6)	\$165.00
	913	SYNC 3 Communications & Entertainment System	\$450.00
	zoom capability inclu	voice recognition, 8" LCD capacitive touch screen in center stack with swi uded with available voice-activated touchscreen navigation system, 4.2" p 1 Assist, Apple CarPlay and Android Auto capability and 2 smart charging	roductivity screen in IP
	39S	SiriusXM Radio	\$185.00
	Includes a 3-month p Hawaii. SiriusXM au Radio Inc. If you dec thereafter and you w apply. To cancel you	prepaid subscription and 1 I/P mounted center speaker. Service is not avaid and data services each require a subscription sold separately, or as a side to continue service after your trial, the subscription plan you choose will be charged according to your chosen payment method at then-current must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreem n. All fees and programming subject to change. SiriusXM and all related responses to the contract of the same subject to change.	n package, by SiriusXM will automatically renew rates. Fees and taxes ent for complete terms
	62X	Aluminum Crossbed Toolbox (Pre-Installed) (DISC)	\$575.00
	No longer availab Defender Series by	ole for factory ordering as of July 13, 2021.	
	62Y	Prem Aluminum Crossbed Toolbox (Pre-Installed) (DISC)	\$790.00
	No longer availab Model #127-0-02 by	ole for factory ordering as of July 13, 2021. Weather Guard.	





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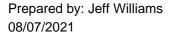
		Options (cont'd)	
MSRP	Description	Code	Selected
N/A	Matte Black Aluminum Crossbed Toolbox (Pre-Installed)	19J	
	'eather Guard.	Late availability. Model #127-52-03 by	
N/A	Bright Aluminum Crossbed Toolbox (Pre-Installed)	19K	
	ather Guard.	Late availability. Model #127-0-03 by V	
\$525.00	Gooseneck Dual Hitch Kit (Pre- Installed)	15E	
	eneck ball, 1 3" gooseneck ball and 2 safety chain tie-down bars.	Includes 1 2-5/16" god	
\$695.00	Stowable Loading Ramps (Pre- Installed)	52R	
	it body.	Requires second u	
\$675.00	Amber 360 Degree LED Warn Strobes (Pre-Installed)	91S	
		Includes dual beacon.	
\$725.00	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	91G	
	,	Includes dual beacon.	
\$130.00	Black Molded Hood Deflector (Pre- Installed)	87H	
N/A	Drop-In Bedliner (Pre-Installed)	85L	
\$525.00	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	21D	





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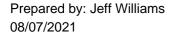
Available Op	otions (cont'd)	Description	MSRP
Selected	21E	Description Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	85M	Bed Mat (Pre-Installed)	N/A
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	15K	32.5K 5th Wheel Hitch Kit (Pre- Installed)	\$1,495.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options	17F	XL Decor Group (LPO)	\$220.00
	Requires valid FIN code. Includes: - Chrome Front Bumper - Chrome Rear Step Bumper		
	525 Requires valid FIN code.	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00





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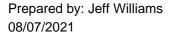
Available C	options (cont'd) Description	MSRP
	942 Requires valid FI The non-controllable cluster controllable.	Daytime Running Lamps (DRL) (LPO) N code. 942 Daytime Running Lamps (DRL) replace the standard Daytime Runnir	\$45.00
	51X Requires valid FI Also deletes jack an	Spare Wheel & Tire Delete (LPO) N code. d frame-mounted carrier.	-\$85.00
	926 Requires valid FI	Speed Limitation - 65-MPH Governed Top Speed (LPO) N code.	\$80.00
	927 Requires valid FI	Speed Limitation - 75-MPH Governed Top Speed (LPO) N code.	\$80.00
	18A Requires valid FI	Upfitter Interface Module (LPO) N code.	\$295.00
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31A	Ship-Thru: Altec	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00





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	Available Options (cont'd)				
Selected	Code	Description	MSRP		
	31E	Ship-Thru: L&Z Co.	\$0.00		
	31L	Ship-Thru: Auto Truck	N/C		
	31M	Ship-Thru: Manning Truck Equipment	N/C		
	31N	Ship-Thru: Monroe Truck Equipment	N/C		
	31G	Ship-Thru: NBC Truck Equipment	\$0.00		
	313	Ship-Thru: National Fleet Services	\$0.00		
	31B	Ship-Thru: Reading Equipment	\$0.00		
	31P	Ship-Thru: Roush Industries	\$0.00		
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00		
	31W	Ship-Thru: Knapheide - IN	N/C		
	316	Ship-Thru: Westport Dallas Inc	\$0.00		
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00		
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00		
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00		





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Available Op	otions (cont'd)	Description	MSRP
	31U	Ship-Thru: General Truck Body	N/C
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	REQUIRES 99T		
	L	Vinyl 40/Mini-Console/40 Front Seat (Fleet)	\$355.00
	Includes driver's side m	anual lumbar.	
	4	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$615.00
	Includes driver's side m	anual lumbar.	
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R	Reverse Sensing System (Fleet)	\$245.00
	Requires valid FIN o	code.	
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C



Ford

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Available Options (cont'd)			
Selected	Code	Description	MSRP
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C