NCSA Contract discount of 6% on all option pricing



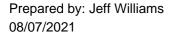
Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 230

	otions		
Selected	Code	Description	MSRP
Packages			
\checkmark	620A	Order Code 620A	N/C
	- Transmission: Torg Includes SelectShif - Limited Slip w/3.73 - GVWR: 14,000 lb F - Tires: LT245/75Rx Spare may not be t - Wheels: 17" Argen. Hub covers/center - HD Vinyl 40/20/40 Includes center arn - Radio: AM/FM Stel Includes 4 speaker - SYNC Communic	Payload Package 17E BSW A/S (6) the same as road tire. t Painted Steel ornaments not included. Split Bench Seat nrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Heavy-Duty Alterna	ator (240 Amp)	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
	Includes manual pus Includes: - 3.55 Axle Ratio - 175 Amp Heavy Du - Dual 78-AH 750 CO - 34 Gallon Fuel Tan	CA Batteries	
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	Includes SelectShift	and selectable drive modes: normal, tow/haul, eco, deep sand/snow and	slippery.
\checkmark	X3L	Limited Slip w/3.73 Axle Ratio	STD





Price Level: 230

Available C	options (cont'd)	Description	MSRP
	X35	3.55 Axle Ratio	N/C
	ХЗК	Limited Slip w/3.55 Axle Ratio	\$350.00
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$350.00
\checkmark	STDGV	GVWR: 14,000 lb Payload Package	STD
	NONGV1	GVWR: 13,000 lb Payload Package	N/C
	68L	GVWR: 13,000 lb Payload Package (68L)	N/C
Wheels & Tires			
\checkmark	TD8 Spare may not be the	Tires: LT245/75Rx17E BSW A/S (6) same as road tire.	STD
	TBM Spare may not be the	Tires: LT245/75Rx17E BSW A/T (6) same as road tire.	\$165.00
\checkmark	64K Hub covers/center on	Wheels: 17" Argent Painted Steel naments not included.	STD
	64J Includes bright hub co	Wheels: 17" Forged Polished Aluminum overs/center ornaments (4 aluminum outer and 2 steel inner).	\$600.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$380.00
	512	Spare Tire, Wheel, Carrier & Jack	\$295.00



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Price	Level:	230
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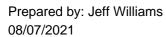
Available Opt Selected	tions (cont'd Code) Description	MSRP
	Spare tire is stan ordered.	dard equipment; becomes optional when (66D) Pickup B	Box Delete is
Seats & Seat Trim			
\checkmark	A Includes center armi	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	164WB	164" Wheelbase	STD
	96V	XL Value Package	\$395.00
	Includes: - Chrome Front Bum - Chrome Rear Step - Steering Wheel-Mo		
	- Wheels: 17" Forge	pper	\$1,825.00
	Includes: - Accessory Delay - Trailer Tow Mirrors Includes manual fo signals Advanced Security Includes SecuriLoc - Power Locks - Power Tailgate Loc - Power Front & Rea	k Passive Anti-Theft System (PATS) and inclination/intrusion sensors. kk nr Seat Windows o/down driver/passenger window.	\$915.00



2022 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 230

	ptions (cont'd Code	Description	MSRP
		•	\$400.00
	17X	FX4 Off-Road Package	φ400.00
	Includes front/rear.	ally Tuned Shock Absorbers uel Tank Skid Plates	
	473	Snow Plow Prep Package	\$250.00
	body builders layout	selected springs for snowplow application. Note restrictions apply; se t book for details. May result in deterioration of ride quality when ver- tery (86M) recommended with 6.2L or 7.3L gasoline engines; see bo	nicle is not equipped with
	471	Camper Package	\$160.00
	Includes heavy serv chosen. Not include certification. NOTE trailer towing or can	vice front springs (1 up upgrade above the spring computer selected and if maximum springs have been computer selected as standard equivariant of the selected as standard equivariant of the selected as standard equivariant of the selected as standard equiper limits and corresponding required equipment, axle ratios and must not ride quality when vehicle is not equipped with camper.	quipment) and slide-in campe ould be consulted for specific
	47B	Snow Plow/Camper Package	\$305.00
	the spring computer computer selected a Ford RV Trailer Tow required equipment, Builders Layout Boo NOTE 2: May result	selected springs for snowplow application and heavy service front springs selected as a consequence of options chosen. Not included if maxing standard equipment) and slide-in camper certification. NOTE 1: Swing Guide should be consulted for specific trailer towing or camper and a waited availability. Restrictions apply; see Supplements for details. Expect firmer ride when vehicle is not equipped with some in deterioration of ride quality when vehicle is not equipped with some process of the second supplements. See Body Build Precommended with 6.2L or 7.3L gasoline engines; See Body Build	mum springs have been alesperson's Source Book or limits and corresponding ental Reference or Body nowplow and/or camper. pwplow and/or camper. NOTE
	67H	Heavy-Service Front Suspension	\$125.00
		Package	
	chosen. Not include on vehicles which w apparatus which loa will increase with the	vice front springs (1 up upgrade above the spring computer selected d if maximum springs have been computer selected as standard eq- vill permanently utilize aftermarket equipment such as heavy-duty wing dids the front axle to the specified Gross Axle Weight Rating (GAWR, e addition of this package. NOTE 2: May result in deterioration of rice end utility attachment.	uipment). Recommended only nches, brush guards or other). NOTE 1: Vehicle ride heigh
	66D	Pickup Box Delete	-\$625.00
_	Deletes tie-down ho (only on vehicles ov certification by a fina Ford Incomplete Ve Includes: - Rear Bumper Dele	oks, tailgate, rearview camera, 7/4 pin connector and center high-mer 10,000 lbs. GVWR). Incomplete vehicle package - requires furthe al stage manufacturer. In addition, Ford urges manufacturers to follo hicle Manual and the Ford Truck Body Builder's Layout Book (and a	er manufacture and w the recommendations of th





Price Level: 230

Available O	ptions (cont'd)	
Selected	Code	Description	MSRP
	98F	CNG/Propane Gaseous Engine Prep Package	\$315.00
	CNG/propane fuel to equipment combined CNG/propane fueled Company does not put CNG or propane fuel applicable U.S. or Complies with U.S. For Complies with U.S.	engine intake valves, valve seats and bi-fuel manifold. Note: This package anks, lines, etc. Vehicle will be equipped with the standard factory gasolind with certified calibration reflash is required, from an external upfitter, to divehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option will. Ford does not represent that a vehicle converted to use CNG or propar anadian safety standards. It is the responsibility of the final stage manufacturer) to determine that any vehicle converted to rederal, California or Canadian exhaust and evaporative emission required U.S. and Canadian safety standards, labeling and any other requiremen	re fuel system. Additional convert the vehicle to a squide. Ford Motor then converted to use ne will comply with all cturer (body-builder, o use CNG or propane tements, Federal fuel
	41P	Transfer Case & Fuel Tank Skid Plates	\$100.00
	41H	Engine Block Heater	\$100.00
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00
		Engine Idle Shut Down - 5 Minutes and period, the engine PCM automatically shuts down the engine and triggrower to the accessories to minimize battery drain.	\$250.00 ers the accessory
	86B After a predetermine module to shutdown	Engine Idle Shut Down - 10 Minutes and period, the engine PCM automatically shuts down the engine and triggreater to the accessories to minimize battery drain.	\$250.00 ers the accessory
	86C After a predetermine module to shutdown	Engine Idle Shut Down - 15 Minutes ed period, the engine PCM automatically shuts down the engine and trigg- power to the accessories to minimize battery drain.	\$250.00 ers the accessory
	86D After a predetermine module to shutdown	Engine Idle Shut Down - 20 Minutes and period, the engine PCM automatically shuts down the engine and trigg power to the accessories to minimize battery drain.	\$250.00 ers the accessory
	98R	Operator Commanded Regeneration (OCR)	\$250.00
	86M	Dual 78 AH Battery	\$210.00

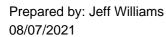


2022 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

Price Level: 230

	ptions (cont'd		MODD
Selected	Code	Description	MSRP
	66B	BoxLink	\$75.00
	60C	Audible Lane Departure Warning	\$115.00
	60B Includes cross-traffi	Blind Spot Information System (BLIS) c alert and trailer tow (BLIS sensor in taillamp).	\$540.00
	15W Includes wireless ar	12,000 lb Ford Performance Parts Winch by Warn and wired remote controls, 70-foot high-tensile strength and abrasion-res	\$3,000.00
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision	Variable warning.
	67E	240 Amp Alternator	\$85.00
	67A	332 Amp Alternator	N/C
	Required when S (66S) and 110V/	Snow Plow Pkg. (473) or Snow Plow/Camper Pkg. (47B). 400W Outlet (43C) are ordered together.	Upfitter Switches
	67B	397 Amp Alternator	\$115.00
	66L Includes LED Cente	LED Box Lighting or High-Mounted Stop Lamp (CHMSL).	\$60.00
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$500.00
	Includes 5 pickup be	ed attachment points with plugs, 1 frame under-bed cross member and	1 integrated 7-pin

Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). NOTE: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).





Price Level: 230

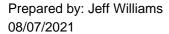
		ptions (cont'd)	Available O
MSRP	Description	Code	Selected
\$445.00	Platform Running Boards	18B	
\$695.00	6" Angular Chrome Step Bar	18C	
N/C	Center High-Mounted Stop Lamp (CHMSL)	59H	
aced with a black cover; to onditions.	vehicles over 10,000 lbs GVWR with 66D Pickup Box Delete; repla Pickup Box Delete select 59H. CHMSL is standard under all other co	CHMSL is deleted from add CHMSL with 66D	
N/C	Front License Plate Bracket iring 2 license plates and optional to all others.	153 Standard in states red	
		Otanaara iii otatee req	
\$415.00 video display with 4" nounting, aiming	Rear View Camera & Prep Kit cludes cab wiring, frame wiring to the rear most cross member and vludes camera with mounting bracket, 14' jumper wire and camera m chromic mirror.	872 Pre-installed content in display. Upfitters kit in instructions and electr	
\$200.00 vith cargo light and rear	Rear CHMSL Camera screen. Includes LED Center High-Mounted Stop Lamp (CHMSL) w	873 Display in center stack video camera.	
\$1,655.00	Pro Trailer Backup Assist	53R	
rse guidance and LED	Camera System nera, 360 degree camera system, rear CHMSL camera, trailer rever	Includes: - Lane Departure War Ultimate Trailer Tow Includes rear view ca center high-mounted s	
\$375.00	Tailgate Step & Handle	85G	
\$595.00	Tough Bed Spray-In Bedliner black box bed tie-down hooks and black bed attachment bolts.	85S Includes tailgate-guard	
STD	Monotone Paint Application	PAINT	\checkmark
\$60.00	Fixed Rear-Window w/Defrost	43B	



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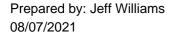
Available O	ptions (cont'd	1)	
Selected	Code	Description	MSRP
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash r	110V/400W Outlet mounted outlet.	\$175.00
	16F	Color-Coordinated Full Carpet w/Floor Mats	\$60.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	or	
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6) d console.	\$165.00
\checkmark	587 Includes 4 speakers		STD
	Includes enhanced USB-C port.	ations & Entertainment System I voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLin	k and 1 smart-charging
	913	SYNC 3 Communications &	\$450.00
	zoom capability incl	Entertainment System voice recognition, 8" LCD capacitive touch screen in center stack with sw uded with available voice-activated touchscreen navigation system, 4.2", 1 Assist, Apple CarPlay and Android Auto capability and 2 smart chargin	productivity screen in IP
	39S	SiriusXM Radio	\$185.00
	Hawaii. SiriusXM au Radio Inc. If you de thereafter and you v apply. To cancel you	prepaid subscription and 1 I/P mounted center speaker. Service is not avudio and data services each require a subscription sold separately, or as cide to continue service after your trial, the subscription plan you choose will be charged according to your chosen payment method at then-curren u must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreen m. All fees and programming subject to change. SiriusXM and all related sXM Radio Inc.	a package, by SiriusXM will automatically renew t rates. Fees and taxes ment for complete terms





Price Level: 230

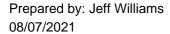
Available Opt		Description	11055
Selected	Code	Description	MSRP
	62X	Aluminum Crossbed Toolbox (Pre-Installed)	\$575.00
	Defender Series by Weathe	r Guard.	
	62Y	Premium Aluminum Crossbed Toolbox (Pre-Installed)	\$790.00
	Model #127-0-02 by Weath	er Guard.	
	52R	Stowable Loading Ramps (Pre-Installed)	\$695.00
	Requires second unit b	oody.	
	91S	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$675.00
	Includes dual beacon.	`	
	91G	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$725.00
	Includes dual beacon.	,	
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$525.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00





Price Level: 230

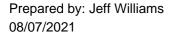
Available C	options (cont'd)	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	87B	Bed Step	\$325.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	628	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15K	32.5K 5th Wheel Hitch Kit (Pre- Installed)	\$1,495.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	17F Requires valid FIN code. Includes: - Chrome Front Bumper - Chrome Rear Step Bumper	XL Decor Group (LPO)	\$220.00
	525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00





Price Level: 230

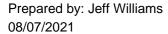
Available C	options (cont'd)		MSRP
Selected	Requires valid FIN	Description N code.	WISKP
	942 Requires valid FIN	Daytime Running Lamps (DRL) (LPO) N code.	\$45.00
	The non-controllable cluster controllable.	942 Daytime Running Lamps (DRL) replace the standard Daytime Runnin	ng Lamps (DRL) on/off
	51X Requires valid FIN		-\$85.00
	Also deletes jack and	f frame-mounted carrier.	
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN	N code.	
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN	N code.	
	18A Requires valid FIN	Upfitter Interface Module (LPO) N code.	\$295.00
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31S	Ship-Thru: Reading Equipment & Distribution LLC	N/C
	31A	Ship-Thru: Altec	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00





Price Level: 230

Available O	ptions (cont'd)	Description	MSRP
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31L	Ship-Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31P	Ship-Thru: Roush Industries	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00





Price Level: 230

Available O	MSRP		
	31U	Ship-Thru: General Truck Body	N/C
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	L Includes driver's side r	Vinyl 40/Mini-Console/40 Front Seat (Fleet) manual lumbar.	\$355.00
	4 Includes driver's side r	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R Requires valid FIN	Reverse Sensing System (Fleet) code.	\$245.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C



Ford

2022 F-350 4x4 SD Super Cab 8' box 164" WB DRW XL (X3D)

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Available Options (cont'd)						
Selected	Code	Description	MSRP			
	FINAL1	Final Order Date: TBD	N/C			
	BUILD1	Build-Out Date: TBD	N/C			