NCSA Contract discount of 6% on all option pricing



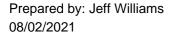
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-550 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W5G)

Price Level: 230

Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	660A	Order Code 660A	N/C
	- Transmission: Toro 10R140 with neutra - 4.88 Axle Ratio - GVWR: 18,000 lbs - Tires: 225/70Rx19 - Wheels: 19.5" x 6" Hub covers/center - HD Vinyl 40/20/40 Includes center arr - Radio: AM/FM Ste Includes 6 speaker - SYNC Communic	5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat nrest, cupholder, storage and driver's side manual lumbar. eo w/MP3 Player s. ations & Entertainment System d voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1	
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral	idle and selectable drive modes: normal, tow/haul, eco, deep sand/snow	and slippery.
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00





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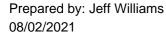
Available C	Options (cont'd)	Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
\checkmark	STDGV	GVWR: 18,000 lbs Payload Package	STD
	68D	GVWR: 17,500 lb Payload Downgrade Package	N/C
	68M Includes upgraded fra Note: See Order Guid	GVWR: 19,500 lb Payload Plus Upgrade Package me, rear-axle and low deflection/high capacity springs. Increases max Resupplemental Reference for further details on GVWR.	\$1,155.00 RGAWR to 14, 706.
Wheels & Tires	S		
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tire	Tires: 225/70Rx19.5G BSW Traction s on the rear and 2 A/P tires on the front.	\$190.00
	64Z Hub covers/center orn	Wheels: 19.5" x 6" Argent Painted Steel aments not included.	STD
	512 Required in Rhode Excludes carrier. Includes: - 6-Ton Hydraulic Jack		\$350.00
	51D	Spare Tire & Wheel Delete (Regional) - Option Discount	\$0.00 -\$85.00
	Only available to p	ool accounts for sales to Rhode Island.	
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00



2022 F-550 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W5G)

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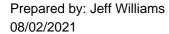
Available Options (cont'd)			
Selected	Code	Description	MSRP
Seats & Seat Ti	rim		
\checkmark	A Includes center arm	HD Vinyl 40/20/40 Split Bench Seat arest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat prest, cupholder, storage and driver's side manual lumbar.	\$315.00
	L Includes driver's sid	Vinyl 40/Mini-Console/40 Front Seat le manual lumbar.	\$355.00
	4 Includes driver's sid	Cloth 40/Mini-Console/40 Front Seat le manual lumbar.	\$615.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	179WB	179" Wheelbase	STD
\checkmark	STDRD Includes 6 speakers Includes: - SYNC Communica Includes enhanced and steering wheel	ations & Entertainment System I voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1	STD smart-charging USB por
	531	Trailer Tow Package	\$45.00
	Ford RV trailer towii	et trailer brake wiring kit. Trailer brake controller not included. Note: Sales ng guide should be consulted for specific trailer towing or camper limits a , axle ratios and model availability.	persons source book or nd corresponding
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Chrome Front Bu - Steering Wheel-M	umper ounted Cruise Control	





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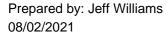
Available O	ptions (cont'c	d)	
Selected	Code	Description	MSRP
	90L	Power Equipment Group	\$1,125.00
	Deletes passenger Includes: - Accessory Delay - Advanced Securit Includes Securito - Folding Trailer To Includes manual t - MyKey Includes owner co - Power Front & Re	side lock cylinder. Includes upgraded door-trim panel. y Pack ck Passive Anti-Theft System (PATS) and inclination/intrusion sen w Mirrors w/Power Heated Glass elescoping, heated convex spotter mirror and integrated clearance introls feature. ar Side Windows up/down driver/passenger window.	
	67H	Heavy-Service Front Suspension	\$125.00
		Package	
	specific vehicle con such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Re figurations). Recommended only on vehicles which will permanent winches, brush guards or other apparatus which loads the front a. WR). Note 1: May result in a deterioration of ride quality. Note 2: V this package.	ly utilize aftermarket equipment xle to the specified Gross Axle
	67X	Extra Heavy-Service Suspension	\$125.00
		Package	
	springs/FGAWR of aftermarket equipm specified Gross Ax	ed extra heavy-service front springs (see Order Guide Supplement specific vehicle configurations). Recommended only on vehicles we lent such as heavy-duty winches, brush guards or other apparatus le Weight Rating (GAWR). Note 1: May result in a deterioration of a with the addition of this package.	hich will permanently utilize which loads the front axle to the
	67P	Extra Heavy-Duty Front End	\$285.00
		Suspension - 7,500 GAWR	
	Includes upgraded vehicle package - r	front axle and max 7,500 lbs. Front springs/GAWR rating for config equires further manufacture and certification by a final stage manu	guration selected. Incomplete facturer.
	473	Snow Plow Prep Package	\$250.00
	Includes pre-select configurations). No 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FG te 1: Restrictions apply; see supplemental reference or body builde te attachment of a winch. Note 3: Highly recommended to add (86) 7B) 397 amp alternators for diesel engine is highly recommended t	ers layout book for details. Note M) dual battery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00
	86S Includes 2-inch spa	Low Deflection Package ucer blocks. Recommended for rear-biased loading, such as wreck	\$110.00 er/retriever applications.





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Available C	ptions (cont'c)	
Selected	Code	Description	MSRP
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Ve combined with certing CNG/propane fueles Company does not CNG or propane fueliplicable U.S. or Complies with U.S. installer, alterer or somplies with U.S. installer.	engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Addit fied calibration reflash is required, from an external upfitter, to convert the d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option wh el. Ford does not represent that a vehicle converted to use CNG or propant canadian safety standards. It is the responsibility of the final stage manufact ubsequent stage manufacturer) to determine that any vehicle converted to federal, California or Canadian exhaust and evaporative emission requirem to U.S. and Canadian safety standards, labeling and any other requirements.	ional equipment vehicle to a guide. Ford Motor en converted to use e will comply with all eturer (body-builder, use CNG or propane ents, federal fuel
	4 1H	Engine Block Heater	\$100.00
	61J	6-Ton Hydraulic Jack	\$55.00
	61J_ Standard in Rho	6-Ton Hydraulic Jack (Regional) de Island.	N/C
	62R Includes mobile and	Transmission Power Take-Off Provision I stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	Variable





Price Level: 230

Available C	options (cont'd)	
Selected	Code	Description	MSRP
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	\$125.00
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00
	63A Includes LED side-n	Utility Lighting System nirror spotlights.	\$160.00
	52B Includes smart traile	Trailer Brake Controller or tow connector. Verified to be compatible with electronic actuated drum brakes only	\$270.00
	18B	Platform Running Boards	\$445.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic I	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision warning.	\$115.00
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	872 Pre-installed content camera with mountin	Rear View Camera & Prep Kit t includes cab wiring and frame wiring to the rear most cross member. Upfitters kit in the process of the process	\$415.00 acludes
	153	Front License Plate Bracket	N/C



2022 F-550 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W5G)

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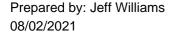
Available C	options (cont'd		
Selected	Code	Description	MSRP
	Standard in state	es requiring 2 license plates and optional to all others.	
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	rs	
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	39S SiriusXM Radio Includes 1 I/P mounted center speaker and a 3-month prepaid subscription. Service is not available in Alaska an Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue se after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM a 866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio In		cide to continue service ill be charged according oust call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00



2022 F-550 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W5G)

Price I	_evel:	230
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Available Op			
Selected	Code	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FI	N code.	
	Vehicle Manual and without the Ford Am Elevated Idle Contro Includes: - 397 Amp Alternato		Using a Ford vehicle y. Note: Stationary
	47L	Ambulance Prep Pkg w/Special	\$1,205.00
		Emissions (LPO)	
	complete détails. Inc manufacturer. Ford y Ford Ambulance Pre manufacturers to foll Builders Layout Boo EPA Special Emerge NOTE 1: Stationary Engine calibration si Operator commande definition of an emer	cont springs/GAWR rating, please see supplemental order guide, or visit complete vehicle package - requires further manufacturer and certification vehicles are suitable for producing ambulances with special emissions of the Package with EPA Special Emergency Vehicle Emissions. In addition, ow the recommendations of the Ford Incomplete Vehicle Manual and the k (and pertinent supplements). Using a Ford vehicle without the Ford Arrency Vehicle Emissions to produce an ambulance with special emissions Elevated Idle Control (SEIC) has been integrated into the engine control gnificantly reduces the possibility of depower mode when in stationary Pad regen allowed down to 30% of DPF filter full, instead of 100%. NOTE agency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the egulations allows for the sale of federally certified emergency vehicles in	n by a final stage nly if equipped with the , Ford urges ambulance e Ford Truck Body nbulance Package with s voids the Ford warranty module. NOTE 2: TO operation. NOTE 3: 4: Must meet the federal register. NOTE 5
	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
	Requires valid FI	N code	

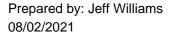




Price Level: 230

Available Options (cont'd)

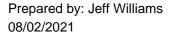
Selected Code **Description MSRP** Includes 7,000 lbs. max front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes: - 397 Amp Alternators - Operator Commanded Regeneration \$235.00 525 Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code. N/C 525 Steering Wheel-Mounted Cruise Control \$45.00 942 Daytime Running Lamps (DRL) (LPO) Requires valid FIN code. The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL) on/off cluster controllable. \$80.00 926 Speed Limitation - 65-MPH Governed Top Speed (LPO) Requires valid FIN code. \$80.00 Speed Limitation - 75-MPH Governed 927 Top Speed (LPO) Requires valid FIN code. N/C 63G Bright Grille (LPO) Requires valid FIN code. \$220.00 17F XL Decor Group (LPO) Requires valid FIN code.





Price Level: 230

Available Opti	ions (cont'd) Code	Description	MSRP
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31B	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00





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Available C	Options (cont'd) Code	Description	MSRP
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00



2022 F-550 Chassis 4x2 SD Crew Cab 179" WB DRW XL (W5G)

Price Level: 230

otions (cont'd)	Description	MSRP
Includes: - XL Decor Group (LPC - Chrome Front Bump	O) per	
595	Fog Lamps (Fleet)	\$130.00
425	50-State Emissions System	STD
ORDER1	Initial Order Date: 03/15/2021	N/C
START1	Start-Up Date: 06/04/2021	N/C
FINAL1	Final Order Date: TBD	N/C
BUILD1	Build-Out Date: TBD	N/C
	Includes: - XL Decor Group (LP Chrome Front Burn) - Steering Wheel-Mould 595 425 ORDER1 START1 FINAL1	Includes: - XL Decor Group (LPO) - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control 595 Fog Lamps (Fleet) 425 50-State Emissions System ORDER1 Initial Order Date: 03/15/2021 START1 Start-Up Date: 06/04/2021 FINAL1 Final Order Date: TBD