NCSA Contract discount of 6% on all option pricing



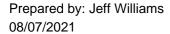
Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 4x2 SD Crew Cab 8' box 176" WB DRW XL (W3C)

Price Level: 230

Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	620A	Order Code 620A	N/C
	- Transmission: Tord Includes SelectShi - Limited Slip w/3.73 - GVWR: 14,000 lb i - Tires: LT245/75Rx Spare may not be - Wheels: 17" Argen Hub covers/center - HD Vinyl 40/20/40 Includes center arr - Radio: AM/FM Ste Includes 4 speakel - SYNC Communic	Payload Package '17E BSW A/S (6) the same as road tire. It Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Heavy-Duty Altern	ator (240 Amp)	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
	Includes manual pu: Includes: - 3.55 Axle Ratio - 175 Amp Heavy D. - Dual 78-AH 750 C - 48 Gallon Fuel Tar	sh-button engine-exhaust braking and intelligent oil-life monitor. uty Alternator CA Batteries nk	
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	iriciuaes SelectShift	and selectable drive modes: normal, tow/haul, eco, deep sand/snow and	з ѕпррегу.
$\overline{\checkmark}$	X3L	Limited Slip w/3.73 Axle Ratio	STD





Price Level: 230

ns (cont'd)	Description	MSRP
X35	3.55 Axle Ratio	N/C
ХЗК	Limited Slip w/3.55 Axle Ratio	\$350.00
X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
X4L	Limited Slip w/4.30 Axle Ratio	\$350.00
STDGV	GVWR: 14,000 lb Payload Package	STD
NONGV1	GVWR: 13,000 lb Payload Package	N/C
68L	GVWR: 13,000 lb Payload Package (68L)	N/C
TD8 Spare may not be the same as	Tires: LT245/75Rx17E BSW A/S (6) road tire.	STD
TBM Spare may not be the same as	Tires: LT245/75Rx17E BSW A/T (6) road tire.	\$165.00
64K Hub covers/center ornaments n	Wheels: 17" Argent Painted Steel ot included.	STD
64J Includes bright hub covers/cente	Wheels: 17" Forged Polished Aluminum er ornaments (4 aluminum outer and 2 steel inner).	\$600.00
945 Front and rear	Stainless Steel Wheel Covers (Pre- Installed)	\$380.00
512	Spare Tire, Wheel, Carrier & Jack	\$295.00
	X35 X3K X4N X4L STDGV NONGV1 68L TD8 Spare may not be the same as a second of the same as a se	X35 3.55 Axle Ratio X3K Limited Slip w/3.55 Axle Ratio X4N Limited Slip w/4.10 Axle Ratio X4L Limited Slip w/4.30 Axle Ratio STDGV GVWR: 14,000 lb Payload Package NONGV1 GVWR: 13,000 lb Payload Package 68L GVWR: 13,000 lb Payload Package 68L GVWR: 13,000 lb Payload Package (68L) TD8 Tires: LT245/75Rx17E BSW A/S (6) Spare may not be the same as road tire. TBM Tires: LT245/75Rx17E BSW A/T (6) Spare may not be the same as road tire. 64K Wheels: 17" Argent Painted Steel Hub covers/center ornaments not included. 64J Wheels: 17" Forged Polished Aluminum Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner). 945 Stainless Steel Wheel Covers (Pre- Installed) Front and rear.

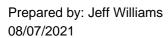


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Price Leve	el:	230
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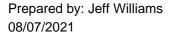
Available Options (cont'd) **Selected** Code **Description MSRP** Spare tire is standard equipment; becomes optional when (66D) Pickup Box Delete is ordered. **Seats & Seat Trim /** STD Α HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. \$315.00 1 Cloth 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. Other Options STD 176WB 176" Wheelbase \$395.00 96V XL Value Package Includes: - Chrome Front Bumper - Chrome Rear Step Bumper - Steering Wheel-Mounted Cruise Control \$1,825.00 17S STX Appearance Package Includes STX fender vent badge. Includes: - Bright Hub Covers- Chrome Front Bumper Chrome Rear Step Bumper Steering Wheel-Mounted Cruise Control Wheels: 17" Forged Polished Aluminum Includes bright hub covers/center ornaments (4 aluminum outer and 2 steel inner). \$1,125.00 90L Power Equipment Group Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes: - Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass Includes manual folding, manually telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. Power LocksPower Tailgate Lock Power Front & Rear Seat Windows Includes 1-touch up/down driver/passenger window. - Remote Keyless Ėntry





Price Level: 230

Available Optic Selected	ons (cont'd) Code	Description	MSRP
	471	Camper Package	\$160.00
	Includes extra heavy service options chosen. Not included camper certification. NOTE a specific trailer towing or cam	front springs (2 up upgrade above the spring computer selected as diff maximum springs have been computer selected as standard equiver salesperson's Source Book or Ford RV Trailer Towing Guide show per limits and corresponding required equipment, axle ratios and not not or tide quality when vehicle is not equipped with camper.	uipment) and slide-in ould be consulted for
	67H	Heavy-Service Front Suspension Package	\$125.00
	chosen. Not included if maxi- on vehicles which will perma apparatus which loads the fr	springs (1 up upgrade above the spring computer selected as a commum springs have been computer selected as standard equipment nently utilize aftermarket equipment such as heavy-duty winches, lont axle to the specified Gross Axle Weight Rating (GAWR). NOTE nof this package. NOTE 2: May result in deterioration of ride quality attachment.). Recommended only orush guards or other 11: Vehicle ride height
	66D	Pickup Box Delete	-\$625.00
	Deletes tie-down hooks, tailg (only on vehicles over 10,000 certification by a final stage r	gate, rearview camera, 7/4 pin connector and center high-mounted 0 lbs. GVWR). Incomplete vehicle package - requires further manur manufacturer. In addition, Ford urges manufacturers to follow the re nual and the Ford Truck Body Builder's Layout Book (and applicabl	facture and ecommendations of the
	98F	CNG/Propane Gaseous Engine Prep	\$315.00
	CNG/propane fuel tanks, line equipment combined with ce CNG/propane fueled vehicle Company does not provide a CNG or propane fuel. Ford applicable U.S. or Canadian installer, alterer or subseque complies with U.S. Federal,	Package take valves, valve seats and bi-fuel manifold. Note: This package of es, etc. Vehicle will be equipped with the standard factory gasoline ortified calibration reflash is required, from an external upfitter, to concern a seaton of the season of th	fuel system. Additiona nvert the vehicle to a uide. Ford Motor n converted to use will comply with all urer (body-builder, use CNG or propane ents, Federal fuel
	41H	Engine Block Heater	\$100.00
	62R Includes transmission mount	Transmission Power Take-Off Provision ted live drive and stationary mode PTO.	\$280.00
	86A	Engine Idle Shut Down - 5 Minutes	\$250.00
	After a predetermined period	I, the engine PCM automatically shuts down the engine and trigger to the accessories to minimize battery drain.	s the accessory
	86B	Engine Idle Shut Down - 10 Minutes	\$250.00





Price Level: 230

	ptions (cont'd)		
Selected	Code	Description	MSRP
		d period, the engine PCM automatically shuts down the engine and trigge power to the accessories to minimize battery drain.	ers the accessory
			#050.00
	86C	Engine Idle Shut Down - 15 Minutes	\$250.00
	After a predetermined module to shutdown	d period, the engine PCM automatically shuts down the engine and trigge power to the accessories to minimize battery drain.	ers the accessory
	86D	Engine Idle Shut Down - 20 Minutes	\$250.00
	After a predetermine	d period, the engine PCM automatically shuts down the engine and triggs	ers the accessory
	module to shutdown	power to the accessories to minimize battery drain.	
	98R	Operator Commanded Regeneration	\$250.00
	3011	(OCR)	
	OCM	Dual 70 All Datters	\$210.00
	86M	Dual 78 AH Battery	Ψ
	66B	BoxLink	\$75.00
	60C	Audible Lane Departure Warning	\$115.00
	60B	Blind Spot Information System (BLIS)	\$540.00
		alert and trailer tow (BLIS sensor in taillamp).	
	94P	Pre-Collision Assist	Variable
		Emergency Braking (AEB), automatic high beam and forward collision wa	rning.
	67E	240 Amp Alternator	\$85.00
	07 E	240 Amp Aitemator	
	67B	397 Amp Alternator	\$115.00
	66L	LED Box Lighting	\$60.00
	Includes LED Center	High-Mounted Stop Lamp (CHMSL).	
	53W	5th Wheel/Gooseneck Hitch Prep	\$500.00
		Package	



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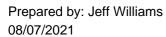
Price Level: 230

Available Options (cont'd)

Selected Code Description MSRP

Includes 5 pickup bed attachment points with plugs, 1 frame under-bed cross member and 1 integrated 7-pin connector on driver's side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The prep package is also compatible with Reese Signature Series 5th wheel hitch kits updated with a new Leg Service Kit - part #BC3Z-A00A25-A (8ft box only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and dealer-installed Ford accessories 5th Wheel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the short box (6.75ft box). NOTE: the short pickup box provides less clearance between the cab and 5th wheel trailer compared to long box pickups. The receiver centerline of the hitch should be mounted at least 2" forward from the rear-axle of the truck chassis. When selecting a trailer and tow vehicle, it's critical that this combination provide clearance between the cab and tow vehicle for turns up to and including 90 degrees. Failure to follow this recommendation could result in the trailer contacting the cab of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 5th Wheel/Gooseneck Prep Package (53W) is compatible only with the factory orderable Gooseneck Hitch Kit (15J) or dealer-installed Ford customer accessories Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75 ft box).

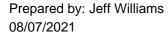
\$445.00	Platform Running Boards	18B
\$695.00	6" Angular Chrome Step Bar	18C
	Center High-Mounted Stop Lamp (CHMSL) vehicles over 10,000 lbs GVWR with 66D Pickup Box Delete; r Pickup Box Delete select 59H. CHMSL is standard under all oth	
N/C	Front License Plate Bracket iring 2 license plates and optional to all others.	153 Standard in states re
\$415.00 aber and video display with 4" amera mounting, aiming	Rear View Camera & Prep Kit cludes cab wiring, frame wiring to the rear most cross member a ludes camera with mounting bracket, 14' jumper wire and came chromic mirror.	872 Pre-installed content display. Upfitters kit instructions and elec
\$200.00 HMSL) with cargo light and rear	Rear CHMSL Camera screen. Includes LED Center High-Mounted Stop Lamp (CHMS	873 Display in center sta
\$1,655.00	Camera System nera, 360 degree camera system, rear CHMSL camera, trailer i	53R Includes: - Lane Departure Wa - Ultimate Trailer To Includes rear view center high-mounted
\$375.00	Tailgate Step & Handle	85G





Price Level: 230

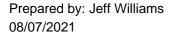
Available Opt	ions (cont'd)	Description	MSRP
	85S Includes tailgate-guard, bla	Tough Bed Spray-In Bedliner ck box bed tie-down hooks and black bed attachment bolts.	\$595.00
\checkmark	PAINT	Monotone Paint Application	STD
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash mounted	110V/400W Outlet d outlet.	\$175.00
	16F	Color-Coordinated Full Carpet w/Floor Mats	\$60.00
	41A Includes: - 397 Amp Alternator	Rapid-Heat Supplemental Cab Heater	\$250.00
	76S	Remote Start System	\$250.00
	66S Located in overhead conso	Upfitter Switches (6) le.	\$165.00
\checkmark	587 Includes 4 speakers. Includes: - SYNC Communications & Includes enhanced voice of USB-C port.	Radio: AM/FM Stereo w/MP3 Player Entertainment System recognition with 911 Assist, 4.2" LCD center stack screen, AppLink ar	STD and 1 smart-charging
	913	SYNC 3 Communications & Entertainment System	\$450.00





Price Level: 230

Price Level: 230			
Available O	ptions (cont'd)	Description	MSRP
	zoom capability include	re recognition, 8" LCD capacitive touch screen in center stack with swip d with available voice-activated touchscreen navigation system, 4.2" pi ssist, Apple CarPlay and Android Auto capability and 2 smart charging	roductivity screen in IP
	Hawaii. SiriusXM audio Radio Inc. If you decide thereafter and you will k apply. To cancel you m	SiriusXM Radio paid subscription and 1 I/P mounted center speaker. Service is not ava and data services each require a subscription sold separately, or as a to continue service after your trial, the subscription plan you choose we charged according to your chosen payment method at then-current rust call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement fees and programming subject to change. SiriusXM and all related marked in the Radio Inc.	package, by SiriusXM rill automatically renew rates. Fees and taxes ent for complete terms
	62X Defender Series by We	Aluminum Crossbed Toolbox (Pre- Installed) ather Guard.	\$575.00
	62Y Model #127-0-02 by We	Premium Aluminum Crossbed Toolbox (Pre-Installed) eather Guard.	\$790.00
	52R Requires second ur	Stowable Loading Ramps (Pre- Installed) nit body.	\$695.00
	91S Includes dual beacon.	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$675.00
	91G Includes dual beacon.	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$725.00
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$525.00

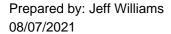




Price Level: 230

Available Options (cont'd) Selected Code Description			
<u> </u>	Oode	Description	MSRP
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	87B	Bed Step	\$325.00
	85M	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15K	32.5K 5th Wheel Hitch Kit (Pre- Installed)	\$1,495.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C

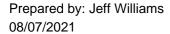
Fleet Options





Price Level: 230

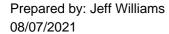
Available Opti	ions (cont'd)	Doscription	MSRP
	17F Requires valid FIN code.	Description XL Decor Group (LPO)	\$220.00
	- Chrome Front Bumper - Chrome Rear Step Bumper 525 Requires valid FIN code.	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	942 Requires valid FIN code. The non-controllable 942 Daytil cluster controllable.	Daytime Running Lamps (DRL) (LPO) me Running Lamps (DRL) replace the standard Daytime Running L	\$45.00
	51X Requires valid FIN code. Also deletes jack and frame-mo	Spare Wheel & Tire Delete (LPO)	-\$85.00
	926 Requires valid FIN code.	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	927 Requires valid FIN code.	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	18A Requires valid FIN code.	Upfitter Interface Module (LPO)	\$295.00
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00





Price Level: 230

Available (Options (cont'd)	Description	MSRP
	31S	Ship-Thru: Reading Equipment & Distribution LLC	N/C
	31A	Ship-Thru: Altec	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31L	Ship-Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31P	Ship-Thru: Roush Industries	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00





Price Level: 230

Available C	options (cont'd)	Description	MSRP
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 5/4/2021	\$0.00
	L Includes driver's side ma	Vinyl 40/Mini-Console/40 Front Seat (Fleet) nual lumbar.	\$355.00
	4 Includes driver's side ma	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$615.00
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R Requires valid FIN c	Reverse Sensing System (Fleet) ode.	\$245.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Emissions



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2022 F-350 4x2 SD Crew Cab 8' box 176" WB DRW XL (W3C)

Price Level: 230

Available Options (cont'd)			
Selected	Code	Description	MSRP
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C