NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

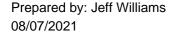
Price Level: 230

Available O	Available Options					
Selected	Code	Description	MSRP			
Packages						
\checkmark	600A	Order Code 600A	N/C			
	- Transmission: Tor - 3.73 Axle Ratio - GVWR: 10,000 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Arger Includes painted h - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC Communic	the same as road tire. It Painted Steel ub covers/center ornaments. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. breo w/MP3 Player	nk and 1 smart-charging			
Powertrain						
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	STD			
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$2,045.00			
	Includes: - 3.55 Axle Ratio - Heavy-Duty Altern	ator (240 Amp)				
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00			
	Includes manual pu Includes: - 3.31 Axle Ratio - 175 Amp Heavy D - Dual 78-AH 750 C - 29 Gallon Fuel Ta	CA Batteries				
	44S	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	STD			
	44G	Transmission: TorqShift 10-Speed Automatic	N/C			
	Includes SelectShift	and selectable drive modes: normal, tow/haul, eco, deep sand/snow and	l slippery.			



Price Level: 230

Available C	Options (cont'd)	Description	MSRP
\checkmark	X37	3.73 Axle Ratio	STD
	X35	3.55 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$390.00
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$390.00
	X3J_	Electronic-Locking w/3.55 Axle Ratio w/99T	\$390.00
	Includes: - GVWR: 10,400 lbs		
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00
	X31	3.31 Axle Ratio	N/C
\checkmark	STDGV	GVWR: 10,000 lb Payload Package	STD
	68D	GVWR: 9,900 lb Payload Package	N/C
	NONGV1	GVWR: 10,800 lbs	N/C
	NONGV2	GVWR: 10,400 lbs	N/C
	98F	CNG/Propane Gaseous Engine Prep Package	\$315.00





Price Level: 230

Wheels & Tires

Available Options (cont'd)

Selected Code Description MSRP

Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.

STD TD8 Tires: LT245/75Rx17E BSW A/S (4) Spare may not be the same as road tire. \$165.00 **TBM** Tires: LT245/75Rx17E BSW A/T Spare may not be the same as road tire. \$455.00 Tires: LT265/70Rx17E OWL A/T TCD Spare may not be the same as road tire. N/C Tires: LT275/65Rx18E BSW A/S TCH Spare may not be the same as road tire. \$265.00 Tires: LT275/70Rx18E BSW A/T (4) **TDX** Spare may not be the same as road tire. \$290.00 **TDU** Tires: LT275/70Rx18E OWL A/T (4) Spare may not be the same as road tire. STD 64A Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. N/C 648 Wheels: 18" Sparkle Silver Painted Cast Aluminum Includes bright hub covers/center ornaments. \$295.00 512 Spare Tire, Wheel, Carrier & Jack Required in RI. Spare tire is standard equipment; becomes optional when (66D) Pickup Box Delete is ordered.

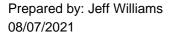


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2022 F-250 4x4 SD Regular Cab 8' box 142" WB SRW XL (F2B)

Price Level: 230

Available C Selected	ptions (cont'd Code) Description	MSRP
Seats & Seat Tr	im		
\checkmark	A Includes center armi	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armi	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	142WB	142" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	96V	XL Value Package	\$395.00
	- Chrome Front Bum - Chrome Rear Step		
	- Chrome Front Burn - Chrome Rear Step - Steering Wheel- - Wheels: 18" Spark Includes bright hub - Tires: LT275/65Rx	le Covers & Center Ornaments per Bumper punted Cruise Control le Silver Painted Cast Aluminum covers/center ornaments.	\$1,825.00
	90L	Power Equipment Group	\$915.00



Price Level: 230

Available Options (cont'd)

Selected Code **Description MSRP**

Deletes passenger-side lock cylinder. Includes upgraded door trim panel. Includes.

- Accessory Delay - Trailer Tow Mirrors w/Power Heated Glass

Includes manual folding, manually telescoping, heated convex spotter mirror and integrated clearance lamps and turn signals.

Advanced Security Pack

Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors.

- Power Locks

Power Tailgate LockPower Front Seat Windows

Includes 1-touch up/down driver/passenger window.

- Remote Keyless Entry

17X

FX4 Off-Road Package

\$400.00

Includes:

- Hill Descent Control

Off-Road Specifically Tuned Shock Absorbers

- Includes front/rear.
 Transfer Case & Fuel Tank Skid Plates
- Unique FX4 Off-Road Box Decal

473

Snow Plow Prep Package

\$250.00

Includes computer selected springs for snowplow application. Note restrictions apply; see supplemental reference or body builders layout book for details. May result in deterioration of ride quality when vehicle is not equipped with snowplow. Dual battery (86M) recommended with 6.2L or 7.3L gasoline engines; see body builders layout book for details

471

Camper Package

\$160.00

Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment), rear auxiliary springs and slide-in camper certification. Note 1: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Note 2: May result in deterioration of ride quality when vehicle is not equipped with camper.

- Rear Stabilizer Bar

47B

Snow Plow/Camper Package

\$305.00

Includes computer selected springs for snowplow application and heavy service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and slide-in camper certification. Note 1: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Restrictions apply; see Supplemental Reference or Body Builders Layout Book for details. Expect firmer ride when vehicle is not equipped with snowplow and/or camper. Note 2: May result in deterioration of ride quality when vehicle is not equipped with snowplow and/or camper. Note 3: Dual battery (86M) recommended with 6.2L or 7.3L gasoline engines, see body builders layout book for details. Includes.

- Rear Stabilizer Bar

535

High Capacity Trailer Tow Package

\$1,130,00

Includes increased GCW from 23,500 lbs. to 30,000 lbs and upgraded axle. Note: Salesperson's Portfolio or Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. See Supplemental Reference for vehicle height consideration. Includes:

- GVWR: 10,800 lbs



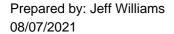
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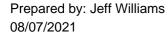
Available Options (cont'd) Selected Code **Description MSRP** \$2,785.00 53Q Pro Trailer Backup Assist - High Capacity Note: Salesperson's Portfolio or Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. See Supplemental Reference for vehicle height consideration. Includes: - Lane Departure Warning - High Capacity Trailer Tow Package Includes increased GCW from 23,500 lbs. to 30,000 lbs and upgraded axle. Note: Salesperson's Portfolio or Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. See Supplemental Reference for vehicle height consideration. GVWR: 10,800 lbs - Ultimate Trailer Tow Camera System Includes rear view camera, 360 degree camera system, rear CHMSL camera, trailer reverse guidance and LED center high-mounted stop lamp. \$125.00 67H Heavy-Service Front Suspension Package Includes heavy-service front springs (1 up upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: Vehicle ride height will increase with the addition of this package. Note 2: May result in deterioration of ride quality when vehicle is not equipped with front end utility attachment. \$125.00 63R Heavy-Service Package for Pickup Box Delete Includes heavy-service front springs (200 lbs. upgrade above the spring computer selected as a consequence of options chosen. Not included if maximum springs have been computer selected as standard equipment) and rear auxiliary springs. Note: Salesperson's Source Book or Ford RV Trailer Towing Guide should be consulted for specific trailer towing or camper limits and corresponding required equipment, axle ratios and model availability. Includes - Rear Stabilizer Bar -\$625.00 66D Pickup Box Delete Deletes tie-down hooks, tailgate, rearview camera, 7/4 pin connector and center high-mounted stop lamp (CHMSL) (only on vehicles over 10,000 lbs. GVWR). Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. In addition, Ford urges manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builder's Layout Book (and applicable supplements). Includes: Rear Bumper Delete - Spare Wheel, Tire, Carrier & Jack Delete \$100.00 41P Transfer Case & Fuel Tank Skid Plates \$100.00 41H Engine Block Heater \$280.00 62R Transmission Power Take-Off Provision Includes transmission mounted live drive and stationary mode PTO.





Price Level: 230

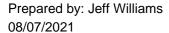
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	86A	Engine Idle Shut Down - 5 Minutes	\$250.00	
		ed period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	rs the accessory	
	86B	Engine Idle Shut Down - 10 Minutes	\$250.00	
		ed period, the engine PCM automatically shuts down the engine and trigge n power to the accessories to minimize battery drain.	rs the accessory	
	86C	Engine Idle Shut Down - 15 Minutes	\$250.00	
	After a predetermine module to shutdown	ed period, the engine PCM automatically shuts down the engine and trigge n power to the accessories to minimize battery drain.	rs the accessory	
	86D	Engine Idle Shut Down - 20 Minutes	\$250.00	
		ed period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	rs the accessory	
	98R	Operator Commanded Regeneration	\$250.00	
		(OCR)		
	86M	Dual 78 AH Battery	\$210.00	
	66B	BoxLink	\$75.00	
	60C	Audible Lane Departure Warning	\$115.00	
	60B	Blind Spot Information System (BLIS)	\$540.00	
	Includes cross-traffi	c alert and trailer tow (BLIS sensor in taillamp).		
	15W	12,000 lb Ford Performance Parts Winch by Warn	\$3,000.00	
	Includes wireless ar	nd wired remote controls, 70-foot high-tensile strength and abrasion-resista	nt synthetic line.	
	94P	Pre-Collision Assist	Variable	
	includes Automatic	Emergency Braking (AEB), automatic high beam and forward collision wan	ning.	
	67E	240 Amp Alternator	\$85.00	





Price Level: 230

Available O	Available Options (cont'd)				
Selected	Code	Description	MSRP		
	67A	332 Amp Alternator	N/C		
	67B	397 Amp Alternator	\$115.00		
	66L Includes LED Cente	LED Box Lighting r High-Mounted Stop Lamp (CHMSL).	\$60.00		
	52B Verified to be compa	Trailer Brake Controller atible with select electric over hydraulic brakes. Includes smart trailer	\$270.00 tow connector.		
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$500.00		
	connector on driver' (53W) is compatible accessories 5th Wh compatible with Ree A00A25-A (8ft box of accessories 5th Wh the short pickup box The receiver centerl When selecting a travehicle for turns up contacting the cab of Package (53W) is compatible.	and attachment points with plugs, 1 frame under-bed cross member and side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Great with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and desired Hitch Kit by Reese - part #BC3Z-19D520-A (8tf box only). The presence Signature Series 5th wheel hitch kits updated with a new Leg Servenly). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and desired! Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the provides less clearance between the cab and 5th wheel trailer compaine of the hitch should be mounted at least 2" forward from the rear-abiler and tow vehicle, it's critical that this combination provide clearance to and including 90 degrees. Failure to follow this recommendation compatible only with the factory orderable Gooseneck Hitch Kit (15J) of the Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.5).	ooseneck Prep Package paler-installed Ford p package is also pice Kit - part #BC3Z- paler-installed Ford part ford part box (6.75ft box). Note: pared to long box pickups. pared to long box pickups. pared to the truck chassis. pared to be the cab and tow puld result in the trailer pared to be the trailer pare		
	18B	Platform Running Boards	\$320.00		
	153 Standard in states n	Front License Plate Bracket equiring 2 license plates and optional to all others.	N/C		
	872 Pre-installed conten display. Upfitters kit instructions and elec	Rear View Camera & Prep Kit t includes cab wiring, frame wiring to the rear most cross member and includes camera with mounting bracket, 14' jumper wire and camera strochromic mirror.	\$415.00 d video display with 4" mounting, aiming		
	873 Display in center stavideo camera.	Rear CHMSL Camera ck screen. Includes LED Center High-Mounted Stop Lamp (CHMSL)	\$200.00 with cargo light and rear		
	53R	Pro Trailer Backup Assist	\$1,655.00		





Price Level: 230

Available (Options (contia)		
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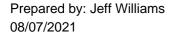
MSRP Selected Code **Description** Includes: Lane Departure Warning - Ultimate Trailer Tow Camera System Includes rear view camera, 360 degree camera system, rear CHMSL camera, trailer reverse guidance and LED center high-mounted stop lamp. \$95.00 592 LED Roof Clearance Lights \$375.00 85G Tailgate Step & Handle \$595.00 85S Tough Bed Spray-In Bedliner Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts. \$60.00 43B Fixed Rear-Window w/Defrost N/C 924 **Privacy Glass** \$175.00 43C 110V/400W Outlet Includes 1 in-dash mounted outlet. \$60.00 16F Color-Coordinated Full Carpet w/Floor Mats \$250.00 41A Rapid-Heat Supplemental Cab Heater Includes: 397 Amp Alternator \$250.00 **76S** Remote Start System \$165.00 Upfitter Switches (6) 66S Located in overhead console.

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Radio: AM/FM Stereo w/MP3 Player

587

STD



Available Options (cont'd)



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Late availability.

62X

62Y

Model #127-0-03 by Weather Guard.

Defender Series by Weather Guard.

Model #127-0-02 by Weather Guard.

Price Level: 230

Includes 4 speakers. Includes: - SYNC Communications & Entertainment System - Includes enhanced voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink and 1 smart-charging USB-C port.	
913 SYNC 3 Communications & \$450.0	
Entertainment System	
Includes enhanced voice recognition, 8" LCD capacitive touch screen in center stack with swipe capability, pinch-to zoom capability included with available voice-activated touchscreen navigation system, 4.2" productivity screen in II cluster, AppLink, 911 Assist, Apple CarPlay and Android Auto capability and 2 smart charging USB-C ports.	
39S SiriusXM Radio \$185.0	
Includes a 3-month prepaid subscription and 1 I/P mounted center speaker. Service is not available in Alaska and Hawaii. SiriusXM audio and data services each require a subscription sold separately, or as a package, by SiriusXM Radio Inc. If you decide to continue service after your trial, the subscription plan you choose will automatically renev thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. SiriusXM and all related marks and logos are trademarks of SiriusXM Radio Inc.	
19J Matte Black Aluminum Crossbed	
Toolbox (Pre-Installed)	
Late availability.	
Model #127-52-03 by Weather Guard.	
19K Bright Aluminum Crossbed Toolbox	

(Pre-Installed)

Installed) (DISC)

(Pre-Installed) (DISC)

No longer available for factory ordering as of July 13, 2021.

No longer available for factory ordering as of July 13, 2021.

Aluminum Crossbed Toolbox (Pre-

Prem Aluminum Crossbed Toolbox

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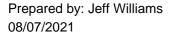
\$575.00

\$790.00



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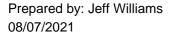
Available C	ptions (cont'd)		
Selected	Code	Description	MSRP
	52R	Stowable Loading Ramps (Pre-Installed)	\$695.00
	Requires second unit I	body.	
	91S	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$675.00
	Includes dual beacon.		
	91G	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$725.00
	Includes dual beacon.	,	
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$525.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
	61N	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00
	Custom accessory.		





Price Level: 230

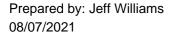
•	tions (cont'd)		
Selected	Code	Description	MSRP
	87B	Bed Step	\$325.00
	85M Custom accessory.	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	15L	19K 5th Wheel Hitch Kit (Pre-Installed)	\$1,095.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	17F Requires valid FIN co	XL Decor Group (LPO) ode.	\$220.00
	Includes: - Bright Chrome Hub Covo - Chrome Front Bumper - Chrome Rear Step Bum		
	525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	Requires valid FIN co	de.	





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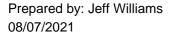
-	otions (cont'd)		
Selected	Code	Description	MSRP
	942 Requires valid FIN cod		\$45.00
	The non-controllable 942 D cluster controllable.	laytime Running Lamps (DRL) replace the standard Daytime Runni	ng Lamps (DRL) on/off
	51X	Spare Wheel & Tire Delete (LPO)	-\$85.00
	Requires valid FIN cod Also deletes jack and frame		
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN cod	de.	
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN cod	de.	
	18A Requires valid FIN cod	Upfitter Interface Module (LPO)	\$295.00
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31A	Ship-Thru: Altec	N/C
	31B	Ship-Thru: Reading Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00





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Available Selected	Options (cont'd)	Description	MSRP
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31U	Ship-Thru: General Truck Body	N/C





Price Level: 230

Available Options (cont'd) Selected Code Description			MSRP
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	L Includes driver's side r	Vinyl 40/Mini-Console/40 Front Seat (Fleet) manual lumbar.	\$355.00
	4 Includes driver's side r	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R	Reverse Sensing System (Fleet)	\$245.00
Emissions	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C



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