NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

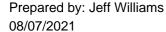
Price Level: 230

Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	600A	Order Code 600A	N/C
	- Transmission: Tora - 3.73 Axle Ratio - GVWR: 10,000 lb - Tires: LT245/75Rx Spare may not be - Wheels: 17" Arger Includes painted h - HD Vinyl 40/20/40 Includes center arr - Radio: AM/FM Ste Includes 4 speake - SYNC Communic	17E BSW A/S (4) the same as road tire. t Painted Steel ub covers/center ornaments. Split Bench Seat nrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player	nk and 1 smart-charging
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$2,045.00
	Includes: - 3.55 Axle Ratio - Heavy-Duty Altern	ator (240 Amp)	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
	Includes manual pu Includes: - 3.31 Axle Ratio - 175 Amp Heavy D - Dual 78-AH 750 C - 29 Gallon Fuel Tal	sh-button engine-exhaust braking and intelligent oil-life monitor. uty Alternator CA Batteries	
\checkmark	448	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	STD
	44G	Transmission: TorqShift 10-Speed Automatic	N/C
	Includes SelectShift	and selectable drive modes: normal, tow/haul, eco, deep sand/snow and	slippery.



Price Level: 230

Available C	Options (cont'd)	Description	MSRP
\checkmark	X37	3.73 Axle Ratio	STD
	X35	3.55 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$390.00
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$390.00
	X3J_	Electronic-Locking w/3.55 Axle Ratio w/99T	\$390.00
	Includes: - GVWR: 10,400 lbs		
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00
	X31	3.31 Axle Ratio	N/C
\checkmark	STDGV	GVWR: 10,000 lb Payload Package	STD
	68D	GVWR: 9,900 lb Payload Package	N/C
	NONGV1	GVWR: 10,800 lbs	N/C
	NONGV2	GVWR: 10,400 lbs	N/C
	98F	CNG/Propane Gaseous Engine Prep Package	\$315.00





Price Level: 230

Wheels & Tires

Available Options (cont'd)

Selected Code Description MSRP

Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.

\checkmark	TD8 Spare may not be the	Tires: LT245/75Rx17E BSW A/S (4) same as road tire.	STD
	TBM Spare may not be the	Tires: LT245/75Rx17E BSW A/T same as road tire.	\$165.00
	TCD Spare may not be the	Tires: LT265/70Rx17E OWL A/T same as road tire.	\$455.00
	TCH Spare may not be the	Tires: LT275/65Rx18E BSW A/S same as road tire.	N/C
	TDX Spare may not be the	Tires: LT275/70Rx18E BSW A/T (4) same as road tire.	\$265.00
	TDU Spare may not be the	Tires: LT275/70Rx18E OWL A/T (4) same as road tire.	\$290.00
\checkmark	64A Includes painted hub	Wheels: 17" Argent Painted Steel covers/center ornaments.	STD
	648 Includes bright hub co	Wheels: 18" Sparkle Silver Painted Cast Aluminum overs/center ornaments.	N/C
Seats & Seat Tr	rim		
\checkmark	A Includes center armre	HD Vinyl 40/20/40 Split Bench Seat st, cupholder, storage and driver's side manual lumbar.	STD



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2022 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

Price	Level:	230
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Available Op Selected	tions (cont'd Code) Description	MSRP
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$100.00
Other Options			
\checkmark	148WB	148" Wheelbase	STD
	96V	XL Value Package	\$395.00
	- Chrome Front Bun - Chrome Rear Step		
	- Chrome Front Bun - Chrome Rear Step - Steering Wheel-M - Wheels: 18" Spark Includes bright hub - Tires: LT275/65Rx	lle c Covers & Center Ornaments nper b Bumper bunted Cruise Control le Silver Painted Cast Aluminum c covers/center ornaments.	\$1,825.00
	Includes: - Accessory Delay - Trailer Tow Mirrors Includes manual fo turn signals Advanced Security Includes Securitor Power Locks - Power Tailgate Loc - Power Front & Rea	ck Passive Anti-Theft System (PATS) and inclination/intrusion sensc ck ar Seat Windows p/down driver/passenger window.	
	Includes front/rear.	ally Tuned Shock Absorbers uel Tank Skid Plates	\$400.00

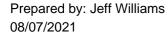


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Price	Level:	230
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Available Options (cont'd)				
Selected	Code	Description	MSRP	
	473	Snow Plow Prep Package	\$250.00	
	Includes computer s body builders layou	selected springs for snowplow application. Note restrictions apply; see t book for details. May result in deterioration of ride quality when vehicle tery (86M) recommended with 6.2L or 7.3L gasoline engines; see body	le is not equipped with	
	471	Camper Package	\$160.00	
	chosen. Not include springs and slide-in be consulted for spe	vice front springs (1 up upgrade above the spring computer selected as ad if maximum springs have been computer selected as standard equip camper certification. Note 1: Salesperson's Source Book or Ford RV 1 ecific trailer towing or camper limits and corresponding required equipn May result in deterioration of ride quality when vehicle is not equipped r	oment), rear auxiliary Trailer Towing Guide should ment, axle ratios and model	
	47B	Snow Plow/Camper Package	\$305.00	
	the spring computer computer selected a Ford RV Trailer Tow required equipment, Builders Layout Boo 2: May result in dete	selected springs for snowplow application and heavy service front spring a selected as a consequence of options chosen. Not included if maximuses standard equipment) and slide-in camper certification. Note 1: Sales standard equipment) and slide-in camper certification. Note 1: Sales wing Guide should be consulted for specific trailer towing or camper limit, axle ratios and model availability. Restrictions apply; see Supplement of the state of the supplement of the sales of the supplement of th	um springs have been sperson's Source Book or its and corresponding tal Reference or Body wplow and/or camper. Note nd/or camper. Note 3: Dual	
	535	High Capacity Trailer Tow Package	\$1,130.00	
	Towing Guide shoul	GCW from 23,500 lbs. to 30,000 lbs and upgraded axle. Note: Salespe Id be consulted for specific trailer towing or camper limits and correspo lel availability. See Supplemental Reference for vehicle height consider	onding required equipment,	
	53Q	Pro Trailer Backup Assist - High	\$2,785.00	
		Capacity		
	and corresponding in height consideration includes: - Lane Departure Wight Capacity Train includes increased Towing Guide should axle ratios and moder GVWR: 10,800 lb. - Ultimate Trailer To	Varming iler Tow Package Il GCW from 23,500 lbs. to 30,000 lbs and upgraded axle. Note: Salesp Il be consulted for specific trailer towing or camper limits and correspondel availability. See Supplemental Reference for vehicle height considers to be sold	ntal Reference for vehicle person's Portfolio or Trailer anding required equipment, ration.	
	67H	Heavy-Service Front Suspension Package	\$125.00	

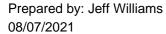




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Available Options (cont'd)

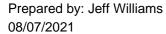
Selected	Code	Description	MSRP
	chosen. Not include on vehicles which w apparatus which loa will increase with the	rice front springs (1 up upgrade above the spring computer selected as a condition of the computer selected as standard equipment as the computer selected as standard equipment such as heavy-duty winches, do the front axle to the specified Gross Axle Weight Rating (GAWR). Note a addition of this package. Note 2: May result in deterioration of ride quality end utility attachment.	nt). Recommended only brush guards or other 1: Vehicle ride height
	41P	Transfer Case & Fuel Tank Skid Plates	\$100.00
	41H	Engine Block Heater	\$100.00
	62R Includes transmissio	Transmission Power Take-Off Provision on mounted live drive and stationary mode PTO.	\$280.00
		Engine Idle Shut Down - 5 Minutes ed period, the engine PCM automatically shuts down the engine and trigge power to the accessories to minimize battery drain.	\$250.00 ers the accessory
		Engine Idle Shut Down - 10 Minutes ed period, the engine PCM automatically shuts down the engine and trigge power to the accessories to minimize battery drain.	\$250.00 ers the accessory
		Engine Idle Shut Down - 15 Minutes ed period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	\$250.00 ers the accessory
		Engine Idle Shut Down - 20 Minutes ed period, the engine PCM automatically shuts down the engine and trigge a power to the accessories to minimize battery drain.	\$250.00 ers the accessory
	98R	Operator Commanded Regeneration (OCR)	\$250.00
	86M	Dual 78 AH Battery	\$210.00
	66B	BoxLink	\$75.00
	60B Includes cross-traffic	Blind Spot Information System (BLIS) c alert and trailer tow (BLIS sensor in taillamp).	\$540.00





Price Level: 230

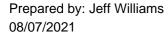
MCDD	Description	options (cont'd)	
MSRP	Description	Code	Selected
\$3,000.00	12,000 lb Ford Performance Parts Winch by Warn	15W	
resistant synthetic line.	wired remote controls, 70-foot high-tensile strength and abrasion-	Includes wireless and	
Variable on warning.	Pre-Collision Assist nergency Braking (AEB), automatic high beam and forward collision	94P Includes Automatic El	
\$85.00	240 Amp Alternator	67E	
N/C	332 Amp Alternator	67A	
\$115.00	397 Amp Alternator	67B	
\$60.00	LED Box Lighting High-Mounted Stop Lamp (CHMSL).	66L Includes LED Center	
\$270.00 er tow connector.	Trailer Brake Controller ble with select electric over hydraulic brakes. Includes smart trailer	52B Verified to be compat	
\$500.00	5th Wheel/Gooseneck Hitch Prep	53W	
Gooseneck Prep Package dealer-installed Ford rep package is also revice Kit - part #BC3Z-dealer-installed Ford e short box (6.75ft box). Note: pared to long box pickupsaxle of the truck chassis. Ince between the cab and tow could result in the trailer or dealer-installed Ford	Package attachment points with plugs, 1 frame under-bed cross member as side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Gith the factory orderable 5th Wheel Hitch Kits (15K and 15L) and of Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The presence of Signature Series 5th wheel hitch kits updated with a new Leg Sery). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and did Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the rovides less clearance between the cab and 5th wheel trailer competence of the hitch should be mounted at least 2" forward from the rear-area and tow vehicle, it's critical that this combination provide clearand including 90 degrees. Failure to follow this recommendation of the tow vehicle during tight turns. Gooseneck hitch compatibility: the gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6).	connector on driver's (53W) is compatible v accessories 5th Whee compatible with Rees A00A25-A (8ft box on accessories 5th Whee the short pickup box p. The receiver centerlin When selecting a trail vehicle for turns up to contacting the cab of Package (53W) is cor	
\$445.00	Platform Running Boards	18B	
\$695.00	6" Angular Chrome Step Bar	18C	





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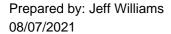
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	153 Standard in states requ	Front License Plate Bracket uiring 2 license plates and optional to all others.	N/C	
	873 Display in center stack video camera.	Rear CHMSL Camera c screen. Includes LED Center High-Mounted Stop Lamp (CHMSL) with c	\$200.00 argo light and rear	
	592	LED Roof Clearance Lights	\$95.00	
	85G	Tailgate Step & Handle	\$375.00	
	85S Includes tailgate-guard	Tough Bed Spray-In Bedliner d, black box bed tie-down hooks and black bed attachment bolts.	\$595.00	
\checkmark	PAINT	Monotone Paint Application	STD	
	43B	Fixed Rear-Window w/Defrost	\$60.00	
	435	Power-Sliding Rear-Window w/Defrost	\$405.00	
	924	Privacy Glass	\$30.00	
	43C Includes 1 in-dash mod	110V/400W Outlet unted outlet.	\$175.00	
	16F	Color-Coordinated Full Carpet w/Floor Mats	\$60.00	
	41A Includes: - 397 Amp Alternator	Rapid-Heat Supplemental Cab Heater	\$250.00	
	76S	Remote Start System	\$250.00	





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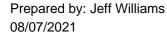
		ptions (cont'd)	Available O
MSRP	Description	Code	Selected
\$165.00	Upfitter Switches (6)	66S Located in overhead co	
STD	Radio: AM/FM Stereo w/MP3 Player		\checkmark
ink and T Sman-charging	ice recognition with 911 Assist, 4.2" LCD center stack screen, AppLi	USB-C port.	
\$450.00	SYNC 3 Communications & Entertainment System	913	
" productivity screen in IP	re recognition, 8" LCD capacitive touch screen in center stack with s d with available voice-activated touchscreen navigation system, 4.2' ssist, Apple CarPlay and Android Auto capability and 2 smart chargi	zoom capability include	
\$185.00	SiriusXM Radio	39\$	
s a package, by SiriusXM e will automatically renew ent rates. Fees and taxes ement for complete terms	paid subscription and 1 I/P mounted center speaker. Service is not a and data services each require a subscription sold separately, or as to continue service after your trial, the subscription plan you choose be charged according to your chosen payment method at then-curren sust call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agree All fees and programming subject to change. SiriusXM and all related	Includes a 3-month pre Hawaii. SiriusXM audio Radio Inc. If you decid thereafter and you will apply. To cancel you n	
N/A	Matte Black Aluminum Crossbed Toolbox (Pre-Installed)	19J	
		Late availability.	
	Veather Guard.	Model #127-52-03 by \	
N/A	Bright Aluminum Crossbed Toolbox (Pre-Installed)	19K	
		Late availability.	
	eather Guard.	Model #127-0-03 by W	
\$575.00	Aluminum Crossbed Toolbox (Pre- Installed) (DISC)	62X	
	for factory ordering as of July 13, 2021. ather Guard.	No longer available Defender Series by We	





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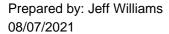
Available C	options (cont'd)	
Selected	Code	Description	MSRP
	62Y	Prem Aluminum Crossbed Toolbox (Pre-Installed) (DISC)	\$790.00
	No longer availab Model #127-0-02 by	le for factory ordering as of July 13, 2021. Weather Guard.	
	52R	Stowable Loading Ramps (Pre- Installed)	\$695.00
	Requires second	unit body.	
	91S Includes dual beacon	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$675.00
	91G Includes dual beaco	Amber-Wht 360 Deg LED Warn Strobes (Pre-Installed)	\$725.00
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$525.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00





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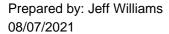
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	61N	Front & Rear Wheel Well Liners (Pre-Installed)	\$325.00	
	Custom accessory.			
	87B	Bed Step	\$325.00	
	85M Custom accessory.	Bed Mat (Pre-Installed)	\$150.00	
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00	
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C	
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00	
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00	
	79V	COV Required	N/A	
	C09	Priced DORA	N/C	
	53R	Pro Trailer Backup Assist	\$1,655.00	
	Includes: - Lane Departure Warnir - Ultimate Trailer Tow Ca Includes rear view cam center high-mounted sto	amera System era, 360 degree camera system, rear CHMSL camera, trailer revers	e guidance and LED	
Fleet Options				
	17F Requires valid FIN o	XL Decor Group (LPO)	\$220.00	





Price Level: 230

Available Options (cont'd)			
Selected	Code	Description	MSRP
	Includes: - Bright Chrome Hul - Chrome Front Bun - Chrome Rear Step		
	525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	Requires valid FI	N code.	
	942 Requires valid Fl	Daytime Running Lamps (DRL) (LPO) N code.	\$45.00
	The non-controllable cluster controllable.	e 942 Daytime Running Lamps (DRL) replace the standard Daytime Runr	ning Lamps (DRL) on/off
	51X Requires valid FI	Spare Wheel & Tire Delete (LPO) N code.	-\$85.00
	Also deletes jack an	d frame-mounted carrier.	
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FI	N code.	
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FI	N code.	
	18A Requires valid FI	Upfitter Interface Module (LPO)	\$295.00
	rtequires valid i i	in coue.	
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C





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Available Options (cont'd)			
Selected	Code	Description	MSRP
	31A	Ship-Thru: Altec	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31L	Ship-Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31P	Ship-Thru: Roush Industries	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00



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Available Opselected	otions (cont'd) Code	Description	MSRP
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat (Fleet) manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat (Fleet)	\$515.00
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R	Reverse Sensing System (Fleet)	\$245.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info	ORDER1	Initial Order Date: 03/15/2021	N/C



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Ford

2022 F-250 4x4 SD Super Cab 6.75' box 148" WB SRW XL (X2B)

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Available Options (cont'd)			
Selected	Code	Description	MSRP
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C