NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-250 4x2 SD Super Cab 6.75' box 148" WB SRW XL (X2A)

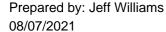
Price Level: 230

Available Op	otions		
Selected	Code	Description	MSRP
Packages			
\checkmark	600A	Order Code 600A	N/C
	- Transmission: Tor - 3.73 Axle Ratio - GVWR: 10,000 lb - Tires: LT245/75R; Spare may not be - Wheels: 17" Arger Includes painted h - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 4 speake - SYNC Communi	k17E BSW A/S (4) the same as road tire. Int Painted Steel Inub covers/center ornaments. Split Bench Seat Interpret Seat Interp	ink and 1 smart-charging
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 Flex-Fuel	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$2,045.00
	Includes: - 3.55 Axle Ratio - Heavy-Duty Altern	nator (240 Amp)	
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,495.00
	Includes manual pu Includes: - 3.31 Axle Ratio - 175 Amp Heavy D - Dual 78-AH 750 C - 29 Gallon Fuel Ta	ush-button engine-exhaust braking and intelligent oil-life monitor. Outy Alternator CCA Batteries	
\checkmark	448	Transmission: TorqShift-G 6-Spd Auto w/SelectShift	STD
	44G	Transmission: TorqShift 10-Speed Automatic	N/C



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Available C	Options (cont'd)	Description	MSRP
\checkmark	X37	3.73 Axle Ratio	STD
	X35	3.55 Axle Ratio	N/C
	ХЗН	Electronic-Locking w/3.31 Axle Ratio	\$390.00
	X3J	Electronic-Locking w/3.55 Axle Ratio	\$390.00
	X3J_	Electronic-Locking w/3.55 Axle Ratio w/99T	\$390.00
	Includes: - GVWR: 10,400 lbs		
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00
	X31	3.31 Axle Ratio	N/C
\checkmark	STDGV	GVWR: 10,000 lb Payload Package	STD
	68D	GVWR: 9,900 lb Payload Package	N/C
	NONGV1	GVWR: 10,700 lbs	N/C
	NONGV2	GVWR: 10,400 lbs	N/C
	98F	CNG/Propane Gaseous Engine Prep Package	\$315.00





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Wheels & Tires

Available Options (cont'd)

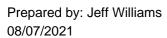
Selected Code Description MSRP

Includes hardened engine intake valves, valve seats and bi-fuel manifold. Note: This package does not include CNG/propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide. Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or propane fuel. Ford does not represent that a vehicle converted to use CNG or propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.

\checkmark	TD8 Spare may not be the sa.	Tires: LT245/75Rx17E BSW A/S (4) me as road tire.	STD
	TBM Spare may not be the sa	Tires: LT245/75Rx17E BSW A/T me as road tire.	\$165.00
	TCD Spare may not be the sa	Tires: LT265/70Rx17E OWL A/T me as road tire.	\$455.00
	TCH Spare may not be the sa	Tires: LT275/65Rx18E BSW A/S me as road tire.	N/C
\checkmark	64A Includes painted hub cov	Wheels: 17" Argent Painted Steel rers/center ornaments.	STD
	648 Includes bright hub cover	Wheels: 18" Sparkle Silver Painted Cast Aluminum rs/center ornaments.	N/C
Seats & Seat Trim			
\checkmark	A Includes center armrest,	HD Vinyl 40/20/40 Split Bench Seat cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armrest,	Cloth 40/20/40 Split Bench Seat cupholder, storage and driver's side manual lumbar.	\$100.00

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

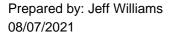
Other Options





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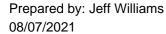
MSR) Description	ptions (cont'd	Available O
ST	148" Wheelbase	148WB	\checkmark
\$395.0	XL Value Package	96V	
	Bumper	Includes: - Bright Chrome Hub - Chrome Front Bum, - Chrome Rear Step - Steering Wheel-Mo	
\$1,825.0	Covers & Center Ornaments per Bumper unted Cruise Control e Silver Painted Cast Aluminum covers/center ornaments.	- Chrome Front Bum - Chrome Rear Step - Steering Wheel-Mo - Wheels: 18" Sparkl Includes bright hub - Tires: LT275/65Rx	
	k Passive Anti-Theft System (PATS) and inclination/intrusion sensor k · Seat Windows ·/down driver/passenger window.	Includes: - Accessory Delay - Trailer Tow Mirrors Includes manual fol turn signals Advanced Security Includes SecuriLoci - Power Locks - Power Tailgate Loc - Power Front & Rea	
andard equipment), rear or Ford RV Trailer Towing ng required equipment, axle	Camper Package -service front springs (2 up upgrade above the spring computer sele included if maximum springs have been computer selected as stand slide-in camper certification. Note 1: Salesperson's Source Book or sulted for specific trailer towing or camper limits and corresponding ilability. Note 2: May result in deterioration of ride quality when vehice	options chosen. Not auxiliary springs and Guide should be con	
esponding required equipme	High Capacity Trailer Tow Package CW from 23,500 lbs. to 30,000 lbs and upgraded axle. Note: Salesp be consulted for specific trailer towing or camper limits and corresp I availability. See Supplemental Reference for vehicle height consid	Towing Guide should	





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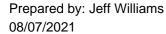
Available Optionselected	ons (cont'd) Code	Description	MSRP
	53Q	Pro Trailer Backup Assist - High	\$2,785.00
		Capacity	
	and corresponding required height consideration. Includes: - Lane Departure Warning - High Capacity Trailer Tow Includes increased GCW f Towing Guide should be coaxle ratios and model availa - GVWR: 10,700 lbs - Ultimate Trailer Tow Came	io or Trailer Towing Guide should be consulted for specific trailer equipment, axle ratios and model availability. See Supplemental Package from 23,500 lbs. to 30,000 lbs and upgraded axle. Note: Salespernsulted for specific trailer towing or camper limits and correspond ability. See Supplemental Reference for vehicle height considerations as a System 1,360 degree camera system, rear CHMSL camera, trailer reverse.	Reference for vehicle son's Portfolio or Trailer ling required equipment, ion.
	67H	Heavy-Service Front Suspension	\$125.00
		Package	
	chosen. Not included if max on vehicles which will perma apparatus which loads the f	t springs (1 up upgrade above the spring computer selected as a imum springs have been computer selected as standard equipme anently utilize aftermarket equipment such as heavy-duty winches front axle to the specified Gross Axle Weight Rating (GAWR). Not on of this package. Note 2: May result in deterioration of ride quality	ent). Recommended only s, brush guards or other te 1: Vehicle ride height
	41H	Engine Block Heater	\$100.00
	62R Includes transmission mour	Transmission Power Take-Off Provision nted live drive and stationary mode PTO.	\$280.00
		-	
	86A	Engine Idle Shut Down - 5 Minutes	\$250.00
	After a predetermined perio	d, the engine PCM automatically shuts down the engine and trigg to the accessories to minimize battery drain.	gers the accessory
	86B	Engine Idle Shut Down - 10 Minutes	\$250.00
		d, the engine PCM automatically shuts down the engine and trigg to the accessories to minimize battery drain.	gers the accessory
	86C	Engine Idle Shut Down - 15 Minutes	\$250.00
		d, the engine PCM automatically shuts down the engine and trigg to the accessories to minimize battery drain.	gers the accessory
	86D	Engine Idle Shut Down - 20 Minutes	\$250.00
		d, the engine PCM automatically shuts down the engine and trigg to the accessories to minimize battery drain.	gers the accessory





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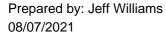
	ptions (cont'd	•	
Selected	Code	Description	MSRP
	98R	Operator Commanded Regeneration (OCR)	\$250.00
	86M	Dual 78 AH Battery	\$210.00
	66B	BoxLink	\$75.00
	60B Includes cross-traffi	Blind Spot Information System (BLIS) c alert and trailer tow (BLIS sensor in taillamp).	\$540.00
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision v	Variable
	67E	240 Amp Alternator	\$85.00
	67B	397 Amp Alternator	\$115.00
	66L Includes LED Cente	LED Box Lighting or High-Mounted Stop Lamp (CHMSL).	\$60.00
	52B Verified to be comp	Trailer Brake Controller atible with select electric over hydraulic brakes. Includes smart trailer to	\$270.00 w connector.
	53W	5th Wheel/Gooseneck Hitch Prep Package	\$500.00
	connector on driver (53W) is compatible accessories 5th Wh compatible with Rec A00A25-A (8ft box caccessories 5th Wh the short pickup box The receiver center When selecting a travehicle for turns up contacting the cab c Package (53W) is c	ed attachment points with plugs, 1 frame under-bed cross member and as side pickup bed wall. 5th wheel hitch compatibility: the 5th Wheel/Goo with the factory orderable 5th Wheel Hitch Kits (15K and 15L) and deal eel Hitch Kit by Reese - part #BC3Z-19D520-A (8ft box only). The preparature Series 5th wheel hitch kits updated with a new Leg Service only). The 5th Wheel Hitch Kit (15K), 5th Wheel Hitch Kit (15L) and deal eel Hitch Kit by Reese - part #BC3Z-19D520-A is not released to the shape of the hitch should be mounted at least 2" forward from the rear-axlealer and tow vehicle, it's critical that this combination provide clearance to and including 90 degrees. Failure to follow this recommendation couls of the tow vehicle during tight turns. Gooseneck hitch compatibility: the 50 cmpatible only with the factory orderable Gooseneck Hitch Kit (15J) or des Gooseneck Hitch by Reese - part #BC3Z-19F503-A (8ft box and 6.75).	seneck Prep Package er-installed Ford package is also pe Kit - part #BC3Z- er-installed Ford ort box (6.75ft box). Note: ed to long box pickups. e of the truck chassis. between the cab and tow d result in the trailer ith Wheel/Gooseneck Prep dealer-installed Ford
	18B	Platform Running Boards	\$445.00





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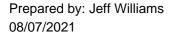
Available O	ptions (cont'd Code	Description	MSRP
	18C	6" Angular Chrome Step Bar	\$695.00
	153 Standard in states n	Front License Plate Bracket equiring 2 license plates and optional to all others.	N/C
	873 Display in center sta video camera.	Rear CHMSL Camera ack screen. Includes LED Center High-Mounted Stop Lamp (CHMSL) with	\$200.00 n cargo light and rear
	53R	Pro Trailer Backup Assist	\$1,655.00
	Includes: - Lane Departure W - Ultimate Trailer To Includes rear view center high-mounted	w Camera System camera, 360 degree camera system, rear CHMSL camera, trailer reverse	e guidance and LED
	592	LED Roof Clearance Lights	\$95.00
	85G	Tailgate Step & Handle	\$375.00
	85S Includes tailgate-gu	Tough Bed Spray-In Bedliner ard, black box bed tie-down hooks and black bed attachment bolts.	\$595.00
\checkmark	PAINT	Monotone Paint Application	STD
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	43C Includes 1 in-dash r	110V/400W Outlet nounted outlet.	\$175.00





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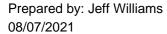
Available O	ptions (cont'd)	
Selected	Code	Description	MSRP
	16F	Color-Coordinated Full Carpet w/Floor Mats	\$60.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	r	
	76S	Remote Start System	\$250.00
	66S Located in overhead	Upfitter Switches (6)	\$165.00
\checkmark	587 Includes 4 speakers Includes:		STD
		tions & Entertainment System voice recognition with 911 Assist, 4.2" LCD center stack screen, AppLink	and 1 smart-charging
	913	SYNC 3 Communications & Entertainment System	\$450.00
	zoom capability inclu	voice recognition, 8" LCD capacitive touch screen in center stack with swij uded with available voice-activated touchscreen navigation system, 4.2" p. 1 Assist, Apple CarPlay and Android Auto capability and 2 smart charging	roductivity screen in IP
	39S	SiriusXM Radio	\$185.00
	Hawaii. SiriusXM au Radio Inc. If you dec thereafter and you w apply. To cancel you	orepaid subscription and 1 I/P mounted center speaker. Service is not ava dio and data services each require a subscription sold separately, or as a cide to continue service after your trial, the subscription plan you choose we full be charged according to your chosen payment method at then-current or must call SiriusXM at 1-866-635-2349. See SiriusXM Customer Agreement. All fees and programming subject to change. SiriusXM and all related in XM Radio Inc.	package, by SiriusXM vill automatically renew rates. Fees and taxes ent for complete terms
	19J	Matte Black Aluminum Crossbed	N/A
		Toolbox (Pre-Installed)	
	Late availability. Model #127-52-03 b	v Weather Guard.	
	Wodol #121-02-03 U	, round durin	
	19K	Bright Aluminum Crossbed Toolbox (Pre-Installed)	N/A





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Available (Options (cont'd)	Description	MSRP
<u> </u>	Late availability. Model #127-0-03 by V		WOKI
	62X	Aluminum Crossbed Toolbox (Pre- Installed) (DISC)	\$575.00
	No longer availabl Defender Series by W	e for factory ordering as of July 13, 2021. /eather Guard.	
	62Y	Prem Aluminum Crossbed Toolbox (Pre-Installed) (DISC)	\$790.00
	No longer availabl Model #127-0-02 by V	e for factory ordering as of July 13, 2021. Veather Guard.	
	52R	Stowable Loading Ramps (Pre- Installed)	\$695.00
	Requires second to	unit body.	
	91S	Amber 360 Degree LED Warn Strobes (Pre-Installed)	\$675.00
	91G	Amber-Wht 360 Deg LED Warn	\$725.00
	Includes dual beacon.	Strobes (Pre-Installed)	
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	85L	Drop-In Bedliner (Pre-Installed)	\$350.00
	21D	Soft Folding Tonneau Pickup Box Cover (Pre-Installed)	\$525.00
	21E	Hard Folding Tonneau Pickup Box Cover (Pre-Installed)	\$995.00





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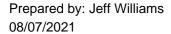
Available Option	ons (cont'd) Code	Description	MSRP
	21J	Retractable Tonneau Pickup Box Cover (Pre-Installed)	\$1,695.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61M	Rear Wheel Well Liners (Pre-Installed)	\$180.00
	61N Custom accessory.	Front & Rear Wheel Well Liners (Pre- Installed)	\$325.00
	87B	Bed Step	\$325.00
	85M Custom accessory.	Bed Mat (Pre-Installed)	\$150.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$130.00
	62S	Rear Splash Guards/Mud Flaps (Pre- Installed)	N/C
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	15J	Gooseneck Hitch Kit (Pre-Installed)	\$250.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C

Fleet Options



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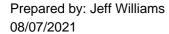
Available C	ptions (cont'd)		
Selected	Code	Description	MSRP
	17F Requires valid FIN	XL Decor Group (LPO) code.	\$220.00
	Includes: - Bright Chrome Hub (- Chrome Front Bump - Chrome Rear Step B	Covers & Center Ornaments er sumper	
	525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	Requires valid FIN	code.	
	942 Requires valid FIN	Daytime Running Lamps (DRL) (LPO) code.	\$45.00
	•	942 Daytime Running Lamps (DRL) replace the standard Daytime Runn	ing Lamps (DRL) on/off
	51X	Spare Wheel & Tire Delete (LPO)	-\$85.00
	Requires valid FIN Also deletes jack and	code. frame-mounted carrier.	
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN	code.	
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN	code.	
	18A	Upfitter Interface Module (LPO)	\$295.00
	Requires valid FIN	code.	
	D9E	Built: Kentucky Truck Plant	N/C
	311	Ship Thru: Dejana	\$0.00





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Available O	ptions (cont'd) Code	Description	MSRP
	31S	Ship-Thru: Reading Equipment	N/C
	31A	Ship-Thru: Altec	N/C
	31 V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31L	Ship-Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31B	Ship-Thru: Reading Equipment	\$0.00
	31P	Ship-Thru: Roush Industries	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	316	Ship-Thru: Westport Dallas Inc	\$0.00





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Available O	ptions (cont'd		Menn
Selected	Code 314	Description Ship-Thru: Reading Equipment & Distribution	MSRP \$0.00
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat (Fleet) e manual lumbar.	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat (Fleet) e manual lumbar.	\$515.00
	595	Halogen Fog Lamps (Fleet)	\$130.00
	76R	Reverse Sensing System (Fleet)	\$245.00
Emissions	425	50-State Emissions System	STD



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2022 F-250 4x2 SD Super Cab 6.75' box 148" WB SRW XL (X2A)

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Selected	Options (cont'd) Code	Description	MSRP
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C