

Prepared by: Jeff Williams 08/07/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina

2021 F-150 4x4 Regular Cab Styleside 6.5' box 122" WB XL (F1E)

Price Level: 145

Available Options

Selected **Description MSRP**

Packages

 \checkmark

100A

Equipment Group 100A Standard

N/C

Includes

- Engine: 3.3L V6 PFDI

Includes auto start-stop technology and flex-fuel capability.

Transmission: Electronic 10-Speed Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.

- 3.55 Axle Ratio

- GVWR: 6,050 lbs Payload Package - Tires: 265/70R17 OWL A/T - Wheels: 17" Silver Steel

Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest. - Radio: AM/FM Stereo w/4 Speakers

Includes auxiliary audio input jack.

SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.

101A

Equipment Group 101A High

\$2,080.00

Includes:

- Engine: 3.3L V6 PFDI

Includes auto start-stop technology and flex-fuel capability.

- Transmission: Electronic 10-Speed Automatic

Includes selectable drive modes: normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut. - 3.55 Axle Ratio

- GVWR: 6,050 lbs Payload Package

- Tires: 265/70R17 OWL A/T - Wheels: 17" Silver Steel

- Cloth 40/20/40 Front Seat

Includes 2-way manual driver/passenger adjustment and armrest. - Radio: AM/FM Stereo w/4 Speakers

Includes auxiliary audio input jack.

- SYNC 4

Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owners manual.

XL Power Equipment Group

Power Glass Sideview Mirrors w/Black Skull Caps

Includes heat and manual-folding.

- Illuminated Entry

- MyKey

Perimeter Alarm Power Door Locks

Includes flip key and integrated key transmitter keyless-entry (includes Autolock).

Power Tailgate LockPower Front Windows

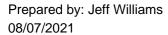
Cruise Control

- Reverse Sensing System

Powertrain

99B Engine: 3.3L V6 PFDI STD

Includes auto start-stop technology and flex-fuel capability

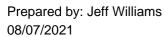




Price Level: 145

Available Option		Description	MSRP
	99P Includes auto start-stop technolo Includes: - GVWR: 6,150 lb Payload Pack		\$1,195.00
	995 Includes auto start-stop technolo Includes: - 3.31 Axle Ratio - GVWR: 6,400 lbs Payload Pac		\$1,995.00
\checkmark	44G Includes selectable drive modes	Transmission: Electronic 10-Speed Automatic : normal, ECO, sport, tow/haul, slippery, deep snow/sand and mud/rut.	STD
\checkmark	X19	3.55 Axle Ratio	STD
	X26	3.73 Axle Ratio	Variable
	X27	3.31 Axle Ratio	N/C
	XL3	Electronic Locking w/3.31 Axle Ratio	\$420.00
	XL9	Electronic Locking w/3.55 Axle Ratio	\$470.00
	XL6	Electronic Locking w/3.73 Axle Ratio	\$570.00
	STDGV	GVWR: 6,050 lbs Payload Package	STD
	NONGV	GVWR: 6,150 lb Payload Package	N/C
	NONGV1	GVWR: 6,400 lbs Payload Package	N/C

Wheels & Tires





Price Level: 145

Available Opti	ons (cont'd)	Description	MSRP
<u> </u>	STDTR	Tires: 265/70R17 OWL A/T	STD
	T7C_	Tires: LT265/70R17C BSW A/T	\$295.00
\checkmark	64C	Wheels: 17" Silver Steel	STD
	64F	Wheels: 17" Silver Painted Aluminum	N/C
Seats & Seat Trim			
	C Includes 2-way manual driv	Cloth 40/20/40 Front Seat er/passenger adjustment and armrest.	STD
	Α	Vinyl 40/20/40 Front Seat	N/C
Other Options			
\checkmark	122WB	122" Wheelbase	STD
\checkmark	PAINT	Monotone Paint Application	STD
	STDRD Includes auxiliary audio inplincludes: - SYNC 4 Includes 8" LCD capacitive with App catalog, 911 Assis	Radio: AM/FM Stereo w/4 Speakers ut jack. e touchscreen with swipe capability, wireless phone connection, c st, Apple CarPlay and Android Auto compatibility and digital owner	STD loud connected, AppLink rs manual.
	582	Radio: AM/FM SiriusXM w/360L	N/C
	86A_	XL Chrome Appearance Package	\$775.00
	Includes: - Wheels: 17" Silver Painted - Chrome Front & Rear Bun - Fog Lamps		



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Available O Selected	ptions (cont'd Code) Description	MSRP	
	85A	XL Power Equipment Group	\$970.00	
	Includes heat and I - Illuminated Entry - MyKey - Perimeter Alarm - Power Door Locks	d integrated key transmitter keyless-entry (includes Autolock). k		
	55A	FX4 Off-Road Package	\$1,005.00	
	- Monotube Rear Sh - Rock Crawl Mode - Skid Plates	ont Shock Absorbers		
	98G	CNG/Propane Gaseous Engine Prep Package (DISC)	\$315.00	
	No longer availat	ole for factory ordering as of November 1, 2020.		
	CNG/Propane fuel to equipment combined CNG/Propane fuel to Company does not CNG or Propane fue applicable U.S. or C	Ingine intake valves and valve seats and bi-fuel manifold. This pactanks, lines, etc. Vehicle will be equipped with the standard factory of with certified calibration reflash is required, from an external upfit of vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuel provide an exhaust or evaporative emissions certificate with this opel. Ford does not represent that a vehicle converted to use CNG or anadian safety standards. It is the responsibility of the final stage in a ubsequent stage manufacturer) to determine that any vehicle convergety standards.	gasoline fuel system. Additional ter, to convert the vehicle to a lbuyersguide. Ford Motor tion when converted to use Propane will comply with all nanufacturer (bodybuilder.	
	53B	Class IV Trailer Hitch Receiver	\$205.00	
	Ordering the Trailer Tow Package does not include Integrated Brake Controller (67T). Integrated Brake Controller (67T) is a standalone option and must be ordered separately.			
	TBD lbs. on 3.5L Éc	ability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoBoost engine (998) and 5.0L V8 engine (995), 7-pin wiring harnes connector (Includes BLIS w/trailer tow coverage where BLIS is av	ss with 7-pin-to-4-pin adapter	
	43A	Ford Co-Pilot360 2.0	\$655.00	

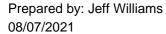


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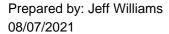
Available Options (cont'd) Selected Code **Description MSRP** Includes: Pre-Collision Assist w/Automatic Emergency Braking Includes pedestrian detection, forward collision warning and dynamic brake support. Lane-Keeping System Includes lane-keeping alert, lane-keeping aid and driver alert. - Rear View Camera - Auto High Beam - Reverse Sensing System - Reverse Brake Assist - Post-Collision Braking \$880.00 17T Tow Technology Package Includes smart trailer tow connector and BLIS with trailer tow coverage where BLIS is available. Includes - Pro Trailer Backup Assist - 360 Degree Camera Includes trailer reverse guidance. - Integrated Trailer Brake Controller Variable 53A Trailer Tow Package Pro Trailer Backup Assist is not included. Pro Trailer Backup Assist is included only in Tow Technology package (17T). Ordering the Trailer Tow Package does not include Trailer Tow Mirrors. Trailer Tow Mirrors are a standalone option and must be ordered separately. (Option Code: 54Y/59S). Towing capability up to TBD lbs. Includes tailgate LED. Includes: Class IV Trailer Hitch Receiver Includes towing capability up to TBD lbs. on 3.3L V6 PFDI engine (99B) and 2.7L EcoBoost engine (99P) or up to TBD lbs. on 3.5L EcoBoost engine (998) and 5.0L V8 engine (995), 7-pin wiring harness with 7-pin-to-4-pin adapter and smart trailer tow connector (Includes BLIS w/trailer tow coverage where BLIS is available.). - Integrated Trailer Brake Controller \$165.00 50M Interior Work Surface \$90.00 41H **Engine Block Heater** Variable Skid Plates 413 Includes fuel tank, transfer case and front differential. \$250.00 18B Black Platform Running Boards \$430.00 63T Tailgate Step w/Tailgate Work Surface \$80.00 55B **BoxLink** Includes 4 premium locking cleats





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Available C	options (cont'c	1)	
Selected	Code	Description	MSRP
	524_	SYNC 4 w/Enhanced Voice Recognition	\$325.00
	with App catalog, 9 voice command rec Connect (optional o details). Customer member's FordPass complimentary perionetwork availability. operation of connection	pacitive touchscreen with swipe capability, wireless phone connection, cloud Assist, Apple CarPlay and Android Auto compatibility, digital owners may ognition and connected navigation. Note: Navigation services require SYI in select vehicles), complimentary connect service and the FordPass app (receives a complimentary 90-day trial of navigation services when an eligible account. Trial period begins on the new vehicle warranty start date. At the od, navigation service will terminate. Connected service and features depeted features. FordPass App, compatible with select smartphone platforms, and data rates may apply.	anual, conversational NC 4 and FordPass see FordPass Terms fo ple vehicle is added to a e end of the and on compatible AT&T ality and prevent
	54R Includes manual fol Includes: - Auto-Dimming Rea	Power Glass Heated Sideview Mirrors ding, turn signal and black skull caps. arview Mirror	\$305.00
	59S Includes high-intens	LED Sideview Mirror Spotlights sity LED security approach lamps.	\$175.00
	924	Rear Window Fixed Privacy Glass	\$100.00
	57Q	Rear Window Defroster	\$220.00
	76R	Reverse Sensing System	\$275.00
	595_	Fog Lamps	\$140.00
	168_	Color-Coordinated Carpet w/Carpeted Floor Mats	\$145.00
	67T	Integrated Trailer Brake Controller	\$275.00
	during plow operation	Snow Plow Prep Package outton will disable (load shed) the following features to maintain required eon/use: onboard 400W outlet, fog lamps and heated/ventilated front-seats. nowplow controls. Note: The F-150 snowplow installation is intended for res	SnowPlow button also





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Available O	ptions (cont'd)	Description	MSRP
	153 Standard in states requirin	Front License Plate Bracket ag 2 license plates, optional to all others.	N/C
	90B Ford accessory. Defender series.	Aluminum Crossbed Toolbox by Weather Guard	\$625.00
	90P Ford accessory. By Weather Guard. (Mode	Premium Aluminum Crossbed Storage Toolbox H# 127-0-02).	\$795.00
	96W Ford accessory.	Tough Bed Spray-In Bedliner	\$595.00
	96P Ford accessory.	Plastic Drop-In Bedliner	\$350.00
	90R Ford accessory.	Stowable Loading Ramps	\$595.00
	96X Ford accessory.	Hard Folding Tonneau Pickup Box Cover	\$995.00
	96T Ford accessory.	Soft Folding Tonneau Pickup Box Cover	\$525.00
	96J	Retractable Tonneau Pickup Box Cover	\$1,695.00

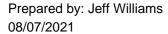


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Price	Level:	145
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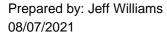
	ptions (cont'd)		
Selected	Code	Description	MSRP
	Ford accessory.		
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Dealer Installed	Options		
	B5ZAN Shipped separately fi	40/20/40 Removable Cup Tray rom the vehicle for dealer installation.	\$50.00
	FIXAC Shipped separately fi	Ash Cup w/Lighter rom the vehicle for dealer installation.	\$75.00
	FIXAD Shipped separately fi	Ash Cup w/Coin Holder rom the vehicle for dealer installation.	\$45.00
	FIRAD Shipped separately fi	Horizontal Bed Cargo Net rom the vehicle for dealer installation.	\$65.00
	FIRAE Shipped separately fi	Vertical Bed Cargo Net rom the vehicle for dealer installation.	\$75.00
	A5CAB Shipped separately fi	Bed Divider rom the vehicle for dealer installation.	\$365.00
	A9JAC	Black Retractable Bed Hooks by Bull Accessories	\$100.00
	Shipped separately fi	rom the vehicle for dealer installation.	
	A9VAB Shipped separately fi	Removable Bed Mat rom the vehicle for dealer installation.	\$165.00
	A7EAB Shipped separately fi	Bed Tailgate Lock by McGard rom the vehicle for dealer installation.	\$40.00





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	ptions (cont'd)		
Selected	Code	Description	MSRP
	FIQAD Shipped separately fr	Bed Tray om the vehicle for dealer installation.	\$240.00
	FIEAB Shipped separately fr	Chromed Exhaust Tips om the vehicle for dealer installation.	\$90.00
	CJWAL Shipped separately fr	Black Tailgate Decals om the vehicle for dealer installation.	\$90.00
	FIMAC Without wheellip mole	Front & Rear Molded Splash Guards ling. Shipped separately from the vehicle for dealer installation.	\$220.00
	AATAF Shipped separately fr	Individual Trailer TPMS/Customer- Placed Camera om the vehicle for dealer installation.	\$960.00
	FI4AC Shipped separately fr	Keyless Entry Keypad w/o Remote Start om the vehicle for dealer installation.	\$115.00
	FHLAF Shipped separately fr	Pivot Storage Box by UnderCover om the vehicle for dealer installation.	\$280.00
	AHMAD Shipped separately fr	Commercial US Road Side Assistance Kit om the vehicle for dealer installation.	\$230.00
	FIBAB Shipped separately fr	Sportliner by BedRug om the vehicle for dealer installation.	\$540.00
	DWNAB Shipped separately fr	Tailgate Viscous Dampening om the vehicle for dealer installation.	\$135.00
	FISAC Shipped separately fr	Exposed Wheel Lock Kit om the vehicle for dealer installation.	\$70.00

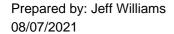




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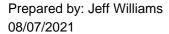
Available O	ptions (cont'd		Medo
	FISAB Shipped separately to	Description Hidden Lugs Wheel Lock Kit from the vehicle for dealer installation.	MSRP \$70.00
Fleet Options			
	94\$	Amber Strobe Color LED Warning Beacons	\$600.00
	Requires valid FI	N code.	
	By Sound Off Signal degree visibility.	l. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360
	94W	Amber/White Strobe Color LED Warning Beacons	\$600.00
	Requires valid FIN code.		
	By Sound Off Signal degree visibility.	l. Includes center high-mounted stop light bar and 2 roof mounted beacon	s that provide 360
	85H	Back-Up Alarm System	\$145.00
	Requires valid FI	N code.	
	17C	Chrome Front & Rear Bumpers	Variable
	942	Daytime Running Lamps	\$45.00
	Requires valid FI Non-controllable.	N code.	
	50S	Cruise Control	Variable
	87B	Ford Commercial Graphics (6 Square Feet)	\$250.00
	25 vehicle order in ordering vehicle in a line ludes up to 6 squ		d by Ford prior to





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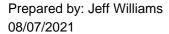
Available Op Selected	Code	Description	MSRP
	87C	Ford Commercial Graphics (10 Square Feet)	\$300.00
	25 vehicle order minimum ordering vehicle in CONC	. Graphic design must be completed and approved EPS.	by Ford prior to
	Includes up to 10 square feet.		
	87D	Ford Commercial Graphics (18 Square Feet)	\$400.00
	25 vehicle order minimum ordering vehicle in CONC	. Graphic design must be completed and approved EPS.	by Ford prior to
	Includes up to 18 square feet.		
	87E	Ford Commercial Graphics (25 Square Feet)	\$525.00
	25 vehicle order minimum ordering vehicle in CONC	. Graphic design must be completed and approved EPS.	by Ford prior to
	Includes up to 25 square feet.		
	87F	Ford Commercial Graphics (40 Square Feet)	\$675.00
	25 vehicle order minimum ordering vehicle in CONC	. Graphic design must be completed and approved EPS.	by Ford prior to
	Includes up to 40 square feet.		
	87G	Ford Commercial Graphics (55 Square Feet)	\$825.00
	25 vehicle order minimum ordering vehicle in CONC	. Graphic design must be completed and approved EPS.	by Ford prior to
	Includes up to 55 square feet.		
	87H	Ford Commercial Graphics (70 Square Feet)	N/A
	25 vehicle order minimum ordering vehicle in CONCI Includes up to 70 square feet.	. Graphic design must be completed and approved EPS.	by Ford prior to
	D9K	Built: Kansas City Plant	N/C





Price Level: 145

Available O	ptions (cont'd) Code	Description	MSRP
	D9F	Built: DRB Truck	N/C
	31C	Ship-Thru: Monroe Truck Equipment	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	N/C
	31X	Ship-Thru: Canfield Equipment Inc.	Variable
	31A	Ship-Thru: Auto Truck	N/C
	31B	Ship-Thru: Reading Equipment & Distribution	Variable
	31E	Ship-Thru: L&Z Co.	N/C
	316	Ship-Thru: Westport Dallas	\$0.00
	312	Ship-Thru: Midway Specialty Vehicles Inc	N/C
	31Q	Ship-Thru: Masterack	N/C
	31F	Ship-Thru: Altec	\$0.00
	310	Ship-Thru: Alt Fuel Innovations	\$0.00
	31J	Ship-Thru: Auto Truck	\$0.00
	31K	Ship-Thru: Knapheide Truck Equipment	N/C





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Available C	ptions (cont'd) Description	MSRP
	31G	Ship-Thru: Dejana	N/C
	31M	Ship-Thru: Manning Light Truck Equipment	\$0.00
	31N	Ship-Thru: NBC Truck Equipment	N/C
	31P	Ship-Thru: Kranz Automotive	N/C
	31S	Ship-Thru: Roush Industries	Variable
	31T Required on orde	Ship-Thru: Ground Effects (GFX) ers that contain Ford Work Solutions options.	N/C
	31V	Ship-Thru: Adrian Steel	N/C
	31W	Ship-Thru: National Fleet Services	\$0.00
	313	Ship-Thru: Utilimaster	N/C
	311	Ship-Thru: Monroe Truck Equipment	\$0.00
	31Y	Ship-Thru: Venchurs Vehicle System	Variable
	315	Ship-Thru: KC Truck Systems	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: 05/28/2021	N/C

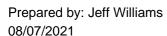


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Available C	MSRP		
	56M	Ford US National Fleet Incentives Ford US National - 11/09/20	\$0.00
	T7C Requires valid FI	Tires: LT265/70R17C BSW A/T (Fleet) N code.	\$295.00
	91P Requires valid FI	8-Way Power Driver's Seat w/Power Lumbar (Fleet) N code.	\$350.00
	86A Includes: - Wheels: 17" Silver - Chrome Front & Re - Fog Lamps (Fleet)	XL Chrome Appearance Package (Fleet) Painted Aluminum ear Bumpers	\$775.00
	Includes: - Power Glass Sidev Includes heat and r Illuminated Entry - MyKey - Perimeter Alarm - Power Door Locks Includes flip key an	85A_ XL Power Equipment Group (Fleet) Requires valid FIN code. Includes: - Power Glass Sideview Mirrors w/Black Skull Caps Includes heat and manual-folding Illuminated Entry - MyKey - Perimeter Alarm - Power Door Locks Includes flip key and integrated key transmitter keyless-entry (includes Autolock) Power Tailgate Lock	
	413	Skid Plates (Fleet) ansfer case and front differential.	\$160.00
	524	SYNC 4 w/Enhanced Voice Recognition (Fleet)	\$325.00



Available Options (cont'd)



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Selected Code **Description MSRP** Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with App catalog, 911 Assist, Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation. Note: Navigation services require SYNC 4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details). Customer receives a complimentary 90-day trial of navigation services when an eligible vehicle is added to a member's FordPass account. Trial period begins on the new vehicle warranty start date. At the end of the complimentary period, navigation service will terminate. Connected service and features depend on compatible AT&T network availability. Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features. FordPass App, compatible with select smartphone platforms, is available via a download. Message and data rates may apply. Includes Radio: AM/FM SiriusXM w/360L \$140.00 595 Fog Lamps (Fleet) \$145.00 168 Color-Coordinated Carpet w/Carpet Floor Mats (FLT) **VSO Options** \$32.00 **BCH** 4x4 Decal Delete 4x4 decal delete for Oxford White code YZ, Iconic Silver code JS, Race Red code PQ ir Agate Black code UM. \$123.00 4 Key Lockset w/PEG and RKE **BCG** The dealer or modifier must program all 4 keys for ePats and RKE to assure all keys function on each unit. Refer to

the Owners Manual for direction on programming replacement keys.

General Info

425

Emissions

 □
 ORDER1
 Initial Order Date: 07/15/2020
 N/C

 □
 START1
 Start-Up Date: 10/12/2020
 N/C

 □
 FINAL1
 Final Order Date: TBD
 N/C

 □
 BUILD1
 Build-Out Date: 12/05/2021
 N/C

50 State Emissions

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

N/C