NCSA Contract discount of 6% on all option pricing



287922722

Prepared by: Jeff Williams Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 08/02/2021 2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

Price Level: 230

Available Opti Selected	ONS Code	Description	MSRP
Packages			
\checkmark	650A	Order Code 650A	N/C
	 Transmission: Tor 10R140 with neutr 4.88 Axle Ratio GVWR: 16,500 lb Tires: 225/70Rx15 Wheels: 19.5" x 6 Hub covers/center HD Vinyl 40/20/40 Includes center an Radio: AM/FM Stee Includes 4 speake SYNC Communi 	9.5G BSW A/P "Argent Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. ereo w/MP3 Player rs. cations & Entertainment System ed voice recognition, 911 Assist, 4.2" LCD center stack screen, A	
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T Includes Diesel Ext Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternate		\$9,325.00
	44G 10R140 with neutra	Transmission: TorqShift 10-Speed Automatic I idle and selectable drive modes: normal, tow/haul, eco, deep sa	STD
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00



2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

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Available O Selected	ptions (cont'd) Code) Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
\checkmark	STDGV	GVWR: 16,500 lb Payload Package	STD
	68D	GVWR: 15,000 lb Payload Downgrade Package	N/C
	68L	GVWR: 16,000 lb Payload Package	N/C
Wheels & Tires			
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tir	Tires: 225/70Rx19.5G BSW Traction es on the rear and 2 A/P tires on the front.	\$190.00
	TGK	Tires: 225/70Rx19.5G BSW Traction (TGK) es on the rear and 2 traction tires on the front. Not recommended for over	\$215.00
		ront tire wear and/or NVH.	
\checkmark	64Z Hub covers/center or	Wheels: 19.5" x 6" Argent Painted Steel naments not included.	STD
	512 Required in Rhod Excludes carrier. Includes: - 6-Ton Hydraulic Jac		\$350.00
	51D Only available to	Spare Tire & Wheel Delete (Regional) - Option Discount pool accounts for sales to Rhode Island.	\$0.00 -\$85.00
	-		

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2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

Includes driver's side manual lumbar.

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Available C	Options (cont'd)	
Selected	Code	Description	MSRP
	945	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00
	Front and rear.	'	
Seats & Seat T	rim		
			OTD

\checkmark		Vinyl 40/20/40 Split Bench Seat torage and driver's side manual lumbar.	STD
		oth 40/20/40 Split Bench Seat torage and driver's side manual lumbar.	\$100.00
	L Vir Includes driver's side manual lumbar.	yl 40/Mini-Console/40 Front Seat	\$355.00
	4 Clo	oth 40/Mini-Console/40 Front Seat	\$515.00

Other Options

\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	145WB	145" Wheelbase	STD
		Radio: AM/FM Stereo w/MP3 Player ons & Entertainment System oice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, dio controls.	STD 1 smart-charging USB port
	531 Includes aftermarket tr Ford RV trailer towing required equipment, a	Trailer Tow Package railer brake wiring kit. Trailer brake controller not included. Note: Sak guide should be consulted for specific trailer towing or camper limits xle ratios and model availability.	\$45.00 espersons source book or and corresponding
	96V	XL Value Package	\$395.00



2022 F-450 Ch	nassis 4x4 SD Regi	ılar Cab 145" WB DRW XL (F4H)	
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Available C	Options (cont'o	l)	
Selected	Code	Description	MSRP
	Includes: - XL Decor Group - Chrome Front Bu - Steering Wheel-M	Imper ounted Cruise Control	
	90L	Power Equipment Group	\$915.00
	Includes: - Accessory Delay - Advanced Security Includes SecuriLo - Folding Trailer To Includes manual to - MyKey Includes owner co - Power Front Side	ck Passive Anti-Theft System (PATS) and inclination/intrusion sensors. w Mirrors w/Power Heated Glass elescoping, heated convex spotter mirror and integrated clearance lam ntrols feature. Windows p/down driver/passenger window.	
	с 7 Ц	Honey Somion Front Supportion	\$125.00
	67H	Heavy-Service Front Suspension Package	• • • • •
	specific vehicle con such as heavy-duty	ed heavy-service front springs (see Order Guide Supplemental Referen figurations). Recommended only on vehicles which will permanently ut winches, brush guards or other apparatus which loads the front axle to VR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicl	ilize aftermarket equipment the specified Gross Axle
\square			\$125.00
	67X	Extra Heavy-Service Suspension	ψ120.00
	springs/FGAWR of aftermarket equipm specified Gross Axl	Package ed extra heavy-service front springs (see Order Guide Supplemental R specific vehicle configurations). Recommended only on vehicles which ent such as heavy-duty winches, brush guards or other apparatus which e Weight Rating (GAWR). Note 1: May result in a deterioration of ride of with the addition of this package.	will permanently utilize will permanently utilize with the front axle to the
	67P	Extra Heavy-Duty Front End	\$285.00
		Suspension - 7,500 GAWR	
		front axle and max 7,500 lbs. Front springs/GAWR rating for configural equires further manufacture and certification by a final stage manufactu	
	473	Snow Plow Prep Package	\$250.00
	Includes pre-selecte configurations). Not 2: Also allows for th	ed springs (see order guide supplemental reference for springs/FGAW) e 1: Restrictions apply; see supplemental reference or body builders la e attachment of a winch. Note 3: Highly recommended to add (86M) do 7B) 397 amp alternators for diesel engine is highly recommended for m	ayout book for details. Note ual battery on 7.3L gas
	535	High Capacity Trailer Tow Package	\$580.00



Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

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	ptions (cont'c		_
Selected	Code	Description	MSRP
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Ve combined with certi CNG/propane fuele Company does not CNG or propane fue applicable U.S. or C installer, alterer or s complies with U.S. a	engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Addit fied calibration reflash is required, from an external upfitter, to convert the d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyers provide an exhaust or evaporative emissions certificate with this option wh el. Ford does not represent that a vehicle converted to use CNG or propan Canadian safety standards. It is the responsibility of the final stage manufac ubsequent stage manufacturer) to determine that any vehicle converted to federal, California or Canadian exhaust and evaporative emission requirem y. U.S. and Canadian safety standards, labeling and any other requirement	tional equipment vehicle to a guide. Ford Motor en converted to use e will comply with all sturer (body-builder, use CNG or propane nents, federal fuel
	474	Wrecker Package	\$300.00
		prings and 19.5K rear springs. Note 1: May result in a deterioration of ride or as with the addition of this package.	guality. Note 2: Vehicle
	63C	Aft-Axle Frame Extension Pack	\$115.00
		me extension increases AF dimension to 89.4"	
	41H	Engine Block Heater	\$100.00
	41P	Transfer Case Skid Plates	\$100.00
	61J Required in Rho	6-Ton Hydraulic Jack de Island.	\$55.00
	61J_ Standard in Rho	6-Ton Hydraulic Jack (Regional) de Island.	N/C
	62R Includes mobile and	Transmission Power Take-Off Provision	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00



2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

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Available Options (cont'd) Selected Code Description **MSRP** \$250.00 86C Programmable Engine Idle Shutdown -15 Minute \$250.00 86D Programmable Engine Idle Shutdown -20 Minute \$250.00 98R **Operator Commanded Regeneration** Variable 86M **Dual 78 AH Battery** \$295.00 18A Upfitter Interface Module N/C 67A 332 Amp Alternators \$115.00 67B 397 Amp Alternators \$125.00 65M 26.5 Gallon Mid Ship Fuel Tank Removes 40 gallon fuel tank. \$625.00 65C **Dual Diesel Fuel Tanks** Combines 40 gallon aft-of-axle and 26.5 gallon mid ship tank. \$645.00 54L Folding Trailer Tow Mirrors 102" width. Includes manual telescoping power/heated glass, heated convex spotter mirror and integrated clearance lamps/turn signals. Includes: Utility Lighting System Includes LED side-mirror spotlights. \$160.00 63A Utility Lighting System Includes LED side-mirror spotlights. \$270.00 52B **Trailer Brake Controller** Includes smart trailer tow connector. Verified to be compatible with electronic actuated drum brakes only.



2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

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Available (Selected	Options (cont'd) Code	Description	MSRP
	18B	Platform Running Boards	\$320.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic E	Pre-Collision Assist mergency Braking (AEB), automatic high beam and forward collision wa	\$115.00 arning.
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
		Rear View Camera & Prep Kit includes cab wiring and frame wiring to the rear most cross member. Up g bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 bfitters kit includes
	153 Standard in states	Front License Plate Bracket requiring 2 license plates and optional to all others.	N/C
	43B	Fixed Rear-Window w/Defrost	\$60.00
	924	Privacy Glass	N/C
	41A Includes: - 397 Amp Alternator	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	Hawaii. Subscriptions after your trial, the su to your chosen paym 866-635-2349. See S	SiriusXM Radio ed center speaker and a 3-month prepaid subscription. Service is not av to all SiriusXM services are sold by SiriusXM after trial period. If you de bscription plan you choose will automatically renew thereafter and you of ent method at then-current rates. Fees and taxes apply. To cancel you r iriusXM customer agreement for complete terms at www.siriusxm.com. to change. Sirius, XM and all related marks and logos are trademarks of	ecide to continue service will be charged according must call SiriusXM at 1- All fees and

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	Options (cont'd)		
Selected	Code	Description	MSRP
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C

Fleet Options

47A	Ambulance Prep Package (LPO)	\$1,205.00
Requires valid FI	N code.	
complete details. Inc manufacturer. Ford v Package. In addition, Vehicle Manual and without the Ford Aml	ont springs/GAWR rating, please see supplemental order guide, or vi omplete vehicle package - requires further manufacture and certificat rehicles are suitable for producing ambulances only if equipped with t . Ford urges ambulance manufacturers to follow the recommendation the Ford Truck Body Builders Layout Book (and pertinent supplemen- bulance Prep Package to produce an ambulance voids the Ford warra (SEIC) has been integrated into the engine control module.	ion by a final stage he Ford Ambulance Prep s of the Ford Incomplete ts). Using a Ford vehicle
47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
Requires valid FI	N code.	

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2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

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Available Options (cont'd)

Selected	Code	Description	MSRP
	complete details. Inco manufacturer. Ford ve Ford Ambulance Prep manufacturers to follo Builders Layout Book EPA Special Emerger NOTE 1: Stationary E Engine calibration sig Operator commanded definition of an emerg	nt springs/GAWR rating, please see supplemental order guide, or visit mplete vehicle package - requires further manufacture and certification ehicles are suitable for producing ambulances with special emissions or p Package with EPA Special Emergency Vehicle Emissions. In addition, we the recommendations of the Ford Incomplete Vehicle Manual and the (and pertinent supplements). Using a Ford vehicle without the Ford Arr ncy Vehicle Emissions to produce an ambulance with special emissions levated Idle Control (SEIC) has been integrated into the engine control nificantly reduces the possibility of depower mode when in stationary P I regen allowed down to 30% of DPF filter full, instead of 100%. NOTE - tency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the gulations allows for the sale of federally certified emergency vehicles in ed Regeneration	by a final stage hy if equipped with the Ford urges ambulance e Ford Truck Body bulance Package with voids the Ford warranty. module. NOTE 2: TO operation. NOTE 3: 4: Must meet the federal register. NOTE 5:
	47J	Fire/Rescue Prep Pkg w/EPA Special	\$1,205.00
		Emissions (LPO)	
	Requires valid FIN	I code.	
	complete details. Inco manufacturer. Ford ur Vehicle Manual and th Elevated Idle Control significantly reduces t commanded regen all emergency vehicle, al		by a final stage of the Ford Incomplete Note 1: Stationary gine calibration a 3: Operator et the definition of an er. Note 5: California
	525 Requires valid FIN	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	525_	Steering Wheel-Mounted Cruise Control	N/C
\square	942	Daytime Running Lamps (DRL) (LPO)	\$45.00
	Requires valid FIN The non-controllable s cluster controllable.	942 Daytime Running Lamps (DRL) replace the standard Daytime Runn	ning Lamps (DRL) on/off
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00



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MSRP	Description	Code	Selected
\$80.00	Speed Limitation - 75-MPH Governed Top Speed (LPO)	927	
		Requires valid FIN coc	
N/C	Bright Grille (LPO)	63G	
		Requires valid FIN coc	
\$220.00	XL Decor Group (LPO)	17F Requires valid FIN coo	
		Includes: - Chrome Front Bumper	
N/C	Built: Kentucky Truck Plant	D9E	
N/C	Built: Ohio Plant	D9D	
\$0.00	Ship Thru: Dejana	311	
N/C	Ship-Thru: General Truck Body	31U	
\$0.00	Ship-Thru: KC Truck Systems Inc.	319	
\$0.00	Ship Thru: Zoresco Equipment	31Y	
N/C	Ship-Thru: Altec	31A	
\$0.00	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	315	
\$0.00	Ship-Thru: Reading Equipment & Distribution	31B	



2022 F-450 Chassis 4x4 SD Regular Cab 145" WB DRW XL (F4H)

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Available (Selected	Options (cont'd) Code	Description	MSRP
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00



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Available Options (cont'd) Selected Code Description			MSRP
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00
	Includes: - XL Decor Group (LPO) - Chrome Front Bumper - Steering Wheel-Mounted Crui	ise Control	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C

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