NCSA Contract discount of 6% on all option pricing



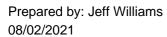
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-450 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W4H)

Price Level: 230

1 1100 201011 200			
Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	650A	Order Code 650A	N/C
	- Transmission: Tor 10R140 with neutr - 4.88 Axle Ratio - GVWR: 16,500 lb - Tires: 225/70Rx15 - Wheels: 19.5" x 6' Hub covers/center - HD Vinyl 40/20/40 Includes center an - Radio: AM/FM Ste Includes 6 speake - SYNC Communi	.5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player rs. sations & Entertainment System ad voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
\checkmark	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 C - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	l idle and selectable drive modes: normal, tow/haul, eco, deep sand/snow	and slippery.
\checkmark	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00





Price Level: 230

-	otions (cont'd)		
Selected	Code	Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
\checkmark	STDGV	GVWR: 16,500 lb Payload Package	STD
	68D	GVWR: 15,000 lb Payload Downgrade Package	N/C
	68L	GVWR: 16,000 lb Payload Package	N/C
/heels & Tires			
\checkmark	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tires	Tires: 225/70Rx19.5G BSW Traction on the rear and 2 A/P tires on the front.	\$190.00
	TGK Includes 4 traction tires could incur irregular fro	Tires: 225/70Rx19.5G BSW Traction (TGK) on the rear and 2 traction tires on the front. Not recommended for over nt tire wear and/or NVH.	\$215.00 the road applications;
\checkmark	64Z Hub covers/center orna	Wheels: 19.5" x 6" Argent Painted Steel	STD
	512 Required in Rhode Excludes carrier. Includes: - 6-Ton Hydraulic Jack	Spare Tire, Wheel & Jack Island.	\$350.00
	51D	Spare Tire & Wheel Delete (Regional) - Option Discount	\$0.00 -\$85.00
	Only available to po	ool accounts for sales to Rhode Island.	



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Price Level: 230

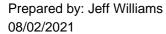
Available O	ptions (cont'd		
Selected	Code	Description	MSRP
	945	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00
	Front and rear.		
Seats & Seat Tri	m		
\checkmark	A Includes center arm	HD Vinyl 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center arm	Cloth 40/20/40 Split Bench Seat rest, cupholder, storage and driver's side manual lumbar.	\$315.00
	L Includes driver's sid	Vinyl 40/Mini-Console/40 Front Seat le manual lumbar.	\$355.00
	4 Includes driver's sid	Cloth 40/Mini-Console/40 Front Seat	\$615.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	179WB	179" Wheelbase	STD
\checkmark	STDRD	Radio: AM/FM Stereo w/MP3 Player	STD
	Includes 6 speakers Includes: - SYNC Communica Includes enhanced and steering wheel	ations & Entertainment System I voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1	smart-charging USB por
	531	Trailer Tow Package	\$45.00
	Ford RV trailer towii	t trailer brake wiring kit. Trailer brake controller not included. Note: Sales ng guide should be consulted for specific trailer towing or camper limits a , axle ratios and model availability.	persons source book or nd corresponding
	96V	XL Value Package	\$395.00



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Price Level: 230

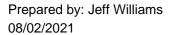
Available Options (cont'd) Selected Code **Description MSRP** Includes: XL Decor Group Chrome Front Bumper Steering Wheel-Mounted Cruise Control \$1,125.00 90L Power Equipment Group Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes: Accessory Delay Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. Folding Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. Includes owner controls feature. Power Front & Rear Side Windows Includes 1-touch up/down driver/passenger window. Power Locks - Remote Keyless Entry \$125.00 67H Heavy-Service Front Suspension Package Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GÁWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package \$125.00 67X Extra Heavy-Service Suspension Package Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package. \$285.00 67P Extra Heavy-Duty Front End Suspension - 7,500 GAWR Includes upgraded front axle and max 7,500 lbs. Front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. \$250.00 Snow Plow Prep Package 473 Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M) dual battery on 7.3L gas engines. Adding (67B) 397 amp alternators for diesel engine is highly recommended for max output. \$580.00 535 High Capacity Trailer Tow Package





Price Level: 230

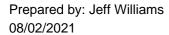
Available O	ptions (cont'd		
Selected	Code	Description	MSRP
	86S Includes 2-inch space	Low Deflection Package cer blocks. Recommended for rear-biased loading, such as wrecker/retrieve	\$110.00 er applications.
	98G	CNG/Propane Gaseous Engine Prep Package	\$315.00
	tanks, lines, etc. Ver combined with certif CNG/propane fuele Company does not p CNG or propane fuel applicable U.S. or C installer, alterer or s complies with U.S. f	engine intake valves and valve seats. Note: This package does not include hicle will be equipped with the standard factory gasoline fuel system. Additice will be equipped with the standard factory gasoline fuel system. Additiced calibration reflash is required, from an external upfitter, to convert the value of value of the value of value of the value of v	ional equipment ehicle to a luide. Ford Motor en converted to use will comply with all turer (body-builder, use CNG or propane ents, federal fuel
	41H	Engine Block Heater	\$100.00
	41P	Transfer Case Skid Plates	\$100.00
	61J Required in Rho	6-Ton Hydraulic Jack de Island.	\$55.00
	61J_ Standard in Rho	6-Ton Hydraulic Jack (Regional) de Island.	N/C
	62R Includes mobile and	Transmission Power Take-Off Provision stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00





Price Level: 230

Available C	ptions (cont'd	1)	
Selected	Code	Description	MSRP
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	Variable
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	65M Removes 40 gal	26.5 Gallon Mid Ship Fuel Tank Ion fuel tank.	\$125.00
	65C Combines 40 gallon	Dual Diesel Fuel Tanks aft-of-axle and 26.5 gallon mid ship tank.	\$625.00
	63A Includes LED side-r	Utility Lighting System mirror spotlights.	\$160.00
	52B Includes smart traile	Trailer Brake Controller er tow connector. Verified to be compatible with electronic actuated drum brakes or	\$270.00
	18B	Platform Running Boards	\$445.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision warning.	\$115.00





Price Level: 230

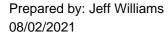
Available C	Options (cont'd	Description	MSRP
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	872 Pre-installed conten camera with mounti	Rear View Camera & Prep Kit t includes cab wiring and frame wiring to the rear most cross member. Up ng bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 fitters kit includes
	153 Standard in state	Front License Plate Bracket es requiring 2 license plates and optional to all others.	N/C
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	41A Includes: - 397 Amp Alternato	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76\$	Remote Start System	\$250.00
	Hawaii. Subscriptior after your trial, the s to your chosen payr. 866-635-2349. See	SiriusXM Radio Ited center speaker and a 3-month prepaid subscription. Service is not avents to all SiriusXM services are sold by SiriusXM after trial period. If you desubscription plan you choose will automatically renew thereafter and you whent method at then-current rates. Fees and taxes apply. To cancel you not siriusXM customer agreement for complete terms at www.siriusxm.com. Set to change. Sirius, XM and all related marks and logos are trademarks of	ecide to continue service vill be charged according nust call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00



2022 F-450 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W4H)

Price Level: 230

Available Op	tions (cont'd)	Description	MSRP
Ocicotca		Description	WOR
	91S	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	Pre-installed.	S .	
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	Pre-installed.	Walting Strobos	
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN	code.	
	complete details. Incon manufacturer. Ford vel Package. In addition, F Vehicle Manual and the without the Ford Ambu	nt springs/GAWR rating, please see supplemental order guide, or visit in implete vehicle package - requires further manufacture and certification incles are suitable for producing ambulances only if equipped with the ford urges ambulance manufacturers to follow the recommendations or in Ford Truck Body Builders Layout Book (and pertinent supplements). Ilance Prep Package to produce an ambulance voids the Ford warranty SEIC) has been integrated into the engine control module.	by a final stage Ford Ambulance Prep f the Ford Incomplete Using a Ford vehicle
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN	code.	





MSRP

2022 F-450 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W4H)

Price Level: 230

Selected

Available Options (cont'd)

Code

Includes upgraded front springs/GAWR rating, please see supplemental order guide, or visit fordbbas.com for

Description

complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford Ambulance Prep Package with EPA Special Emergency Vehicle Emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Using a Ford vehicle without the Ford Ambulance Package with Builders Layout Book (and pertinent supplements). Using a Ford verticle without the Ford Ambulance Package with EPA Special Emergency Vehicle Emissions to produce an ambulance with special emissions voids the Ford warranty. NOTE 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. NOTE 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. NOTE 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. NOTE 4: Must meet the definition of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the federal register. NOTE 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

- 397 Amp Alternators
- Operator Commanded Regeneration

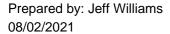
47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
Requires valid FIN code.		

Includes upgraded front springs/GAWR rating, please see supplemental order guide, or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. Note 4: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:

397 Amp Alternators

- Operator Commanded Regeneration

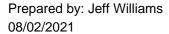
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
Requires valid FIN	code.	
525_	Steering Wheel-Mounted Cruise Control	N/C
942	Daytime Running Lamps (DRL) (LPO)	\$45.00
Requires valid FIN	code.	
The non-controllable 94 cluster controllable.	42 Daytime Running Lamps (DRL) replace the standard Daytime Runnin	ng Lamps (DRL) on/off
926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
Requires valid FIN	code.	





Price Level: 230

	options (cont'd)		
Selected	Code	Description	MSRP
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		
	63G	Bright Grille (LPO)	N/C
	Requires valid FIN code.		
	17F	XL Decor Group (LPO)	\$220.00
	Requires valid FIN code.		
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31B	Ship-Thru: Reading Equipment & Distribution	\$0.00





Price Level: 230

Available Option Selected	ons (cont'd) Code	Description	MSRP
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00

2022 F-450 Chassis 4x4 SD Crew Cab 179" WB DRW XL (W4H)

Price Level: 230

Available Optio	ns (cont'd)	Description	MSRP
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00
	Includes: - XL Decor Group (LPO) - Chrome Front Bumper - Steering Wheel-Mounted Crui	ise Control	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C