#### NCSA Contract discount of 6% on all option pricing



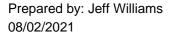
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-450 Chassis 4x2 SD Super Cab 168" WB DRW XL (X4G)

Price Level: 230

Available C	)ptions		
Selected	Code	Description	MSRP
Packages			
$\checkmark$	650A	Order Code 650A	N/C
	- Transmission: Toro 10R140 with neutra - 4.88 Axle Ratio - GVWR: 16,500 lb I - Tires: 225/70Rx19 - Wheels: 19.5" x 6" Hub covers/center - HD Vinyl 40/20/40 Includes center arr - Radio: AM/FM Ste Includes 6 speaker - SYNC Communic	5G BSW A/P Argent Painted Steel ornaments not included. Split Bench Seat nrest, cupholder, storage and driver's side manual lumbar. reo w/MP3 Player s. ations & Entertainment System d voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
$\checkmark$	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	STD
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$9,325.00
	Includes Diesel Exh Includes: - Dual 78-AH 750 Ci - 4.10 Axle Ratio - 240 Amp Alternato		engine-exhaust braking.
$\checkmark$	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutral	idle and selectable drive modes: normal, tow/haul, eco, deep sand/snow	and slippery.
$\checkmark$	X48	4.88 Axle Ratio	STD
	X41	4.10 Axle Ratio	N/C
	X4N	Limited Slip w/4.10 Axle Ratio	\$360.00
	X4L	Limited Slip w/4.30 Axle Ratio	\$360.00

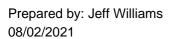




Price Level: 230

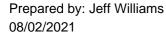
Available C	Options (cont'd)	Description	MSRP
	X8L	Limited Slip w/4.88 Axle Ratio	\$360.00
$\checkmark$	STDGV	GVWR: 16,500 lb Payload Package	STD
	68D	GVWR: 15,000 lb Payload Downgrade Package	N/C
	68L	GVWR: 16,000 lb Payload Package	N/C
Wheels & Tires	·		
$\checkmark$	TGJ	Tires: 225/70Rx19.5G BSW A/P	STD
	TGM Includes 4 traction tires or	Tires: 225/70Rx19.5G BSW Traction the rear and 2 A/P tires on the front.	\$190.00
$\checkmark$	64Z Hub covers/center orname	Wheels: 19.5" x 6" Argent Painted Steel ents not included.	STD
	512 Required in Rhode Isl Excludes carrier. Includes: - 6-Ton Hydraulic Jack	Spare Tire, Wheel & Jack land.	\$350.00
	51D Only available to pool	Spare Tire & Wheel Delete (Regional) - Option Discount accounts for sales to Rhode Island.	\$0.00 -\$85.00
	945 Front and rear.	Stainless Steel Wheel Covers (Pre- Installed)	\$410.00





Price Level: 230

Available Option	ons (cont'd)	Description	MSRP
Seats & Seat Trim		·	
$\checkmark$	A Includes center armrest, cu	HD Vinyl 40/20/40 Split Bench Seat upholder, storage and driver's side manual lumbar.	STD
	1 Includes center armrest, cu	Cloth 40/20/40 Split Bench Seat upholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side manu	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	4 Includes driver's side manu	Cloth 40/Mini-Console/40 Front Seat	\$515.00
Other Options			
$\checkmark$	PAINT	Monotone Paint Application	STD
$\checkmark$	168WB	168" Wheelbase	STD
$\checkmark$	STDRD  Includes 6 speakers. Includes: - SYNC Communications 8 Includes enhanced voice and steering wheel audio c	recognition, 911 Ássist, 4.2" LCD center stack screen, AppLink, 1	STD smart-charging USB port
	531 Includes aftermarket trailer Ford RV trailer towing guid required equipment, axle ra	Trailer Tow Package  brake wiring kit. Trailer brake controller not included. Note: Sales, e should be consulted for specific trailer towing or camper limits alatios and model availability.	\$45.00 persons source book or and corresponding
	96V  Includes: - XL Decor Group - Chrome Front Bumper - Steering Wheel-Mounted	XL Value Package  Cruise Control	\$395.00
	90L	Power Equipment Group	\$915.00

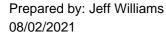




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## Available Options (cont'd)

Selected Code **Description MSRP** Deletes passenger side lock cylinder. Includes upgraded door-trim panel. Includes. - Accessory Delay - Advanced Security Pack Includes SecuriLock Passive Anti-Theft System (PATS) and inclination/intrusion sensors. - Folding Trailer Tow Mirrors w/Power Heated Glass Includes manual telescoping, heated convex spotter mirror and integrated clearance lamps/turn signals. Includes owner controls feature.
- Power Front & Rear Side Windows
Includes 1-touch up/down driver/passenger window. Power Locks - Remote Keyless Entry \$125.00 67H Heavy-Service Front Suspension Package Includes pre-selected heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package. \$125.00 67X Extra Heavy-Service Suspension Package Includes pre-selected extra heavy-service front springs (see Order Guide Supplemental Reference for springs/FGAWR of specific vehicle configurations). Recommended only on vehicles which will permanently utilize aftermarket equipment such as heavy-duty winches, brush guards or other apparatus which loads the front axle to the specified Gross Axle Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ride height will increase with the addition of this package. \$285.00 67P Extra Heavy-Duty Front End Suspension - 7,500 GAWR Includes upgraded front axle and max 7,500 lbs. Front springs/GAWR rating for configuration selected. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. \$250.00 473 Snow Plow Prep Package Includes pre-selected springs (see order guide supplemental reference for springs/FGAWR of specific vehicle configurations). Note 1: Restrictions apply; see supplemental reference or body builders layout book for details. Note 2: Also allows for the attachment of a winch. Note 3: Highly recommended to add (86M) dual battery on 7.3L gas engines. Adding (67B) 397 amp alternators for diesel engine is highly recommended for max output. \$580.00 535 High Capacity Trailer Tow Package \$110.00 86S Low Deflection Package Includes 2-inch spacer blocks. Recommended for rear-biased loading, such as wrecker/retriever applications. \$315.00 98G CNG/Propane Gaseous Engine Prep Package



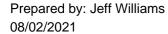


Price Level: 230

# Available Options (cont'd)

Selected	Code	Description	MSRP
	tanks, lines, etc. Ve combined with certi CNG/propane fuele Company does not CNG or propane fu applicable U.S. or C installer, alterer or s complies with U.S.	engine intake valves and valve seats. Note: This package does hicle will be equipped with the standard factory gasoline fuel sy fied calibration reflash is required, from an external upfitter, to of d vehicle. See Alternative Fuel Buyers Guide: www.ford.com/a provide an exhaust or evaporative emissions certificate with the el. Ford does not represent that a vehicle converted to use CNU Canadian safety standards. It is the responsibility of the final state subsequent stage manufacturer) to determine that any vehicle of federal, California or Canadian exhaust and evaporative emissing ty. U.S. and Canadian safety standards, labeling and any other in	vstem. Additional equipment convert the vehicle to a liftuelbuyersguide. Ford Motor is option when converted to use G or propane will comply with all age manufacturer (body-builder, converted to use CNG or propane ion requirements, federal fuel
	41H	Engine Block Heater	\$100.00
			<b>Ф</b> ЕЕ 00

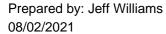
61J Required in Rhode Island	6-Ton Hydraulic Jack	\$55.00
61J_ Standard in Rhode Island	6-Ton Hydraulic Jack (Regional)	N/C
62R Includes mobile and stationary	Transmission Power Take-Off Provision PTO modes.	Variable
86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00
98R	Operator Commanded Regeneration	\$250.00
86M	Dual 78 AH Battery	Variable





Price Level: 230

Available Option	ons (cont'd)	Description	MSRP
	18A	Upfitter Interface Module	\$295.00
	10A	Ophitier interrace woulde	
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	65M	26.5 Gallon Mid Ship Fuel Tank	\$125.00
	Removes 40 gallon fuel	tank.	
	65C	Dual Diesel Fuel Tanks de and 26.5 gallon mid ship tank.	\$625.00
	Combines 40 gailon ait-oi-ax	ile and 20.0 gailon mid ship tank.	
	63A Includes LED side-mirror spo	Utility Lighting System  otlights.	\$160.00
	52B	Trailer Brake Controller	\$270.00
	Includes smart trailer tow cor	nnector. Verified to be compatible with electronic actuated drum brakes only.	
	18B	Platform Running Boards	\$445.00
	60C	Audible Lane Departure Warning	\$115.00
	94P	Pre-Collision Assist	\$115.00
	Includes Automatic Emergen	ncy Braking (AEB), automatic high beam and forward collision warning.	
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	872	Rear View Camera & Prep Kit	\$415.00
	Pre-installed content includes camera with mounting bracks	s cab wiring and frame wiring to the rear most cross member. Upfitters kit inc et, 20' jumper wire and camera mounting/aiming instructions.	cludes
	153	Front License Plate Bracket	N/C





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	options (cont'd	•	
Selected	Code	Description	MSRP
	Standard in state	es requiring 2 license plates and optional to all others.	
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	41A	Rapid-Heat Supplemental Cab Heater	\$250.00
	Includes: - 397 Amp Alternato	rs	
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	39S SiriusXM Radio \$185.00  Includes 1 I/P mounted center speaker and a 3-month prepaid subscription. Service is not available in Alaska and Hawaii. Subscriptions to all SiriusXM services are sold by SiriusXM after trial period. If you decide to continue service after your trial, the subscription plan you choose will automatically renew thereafter and you will be charged according to your chosen payment method at then-current rates. Fees and taxes apply. To cancel you must call SiriusXM at 1-866-635-2349. See SiriusXM customer agreement for complete terms at www.siriusxm.com. All fees and programming subject to change. Sirius, XM and all related marks and logos are trademarks of Sirius XM Radio Inc.		
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	91G Pre-installed.	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00

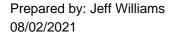


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2022 F-450 Chassis 4x2 SD Super Cab 168" WB DRW XL (X4G)

Price Leve	el:	230
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Available Op	tions (cont'd	)	
Selected	Code	Description	MSRP
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FI	N code.	
	Package. In addition Vehicle Manual and without the Ford Ami	rehicles are suitable for producing ambulances only if equipped with the , Ford urges ambulance manufacturers to follow the recommendations o the Ford Truck Body Builders Layout Book (and pertinent supplements). bulance Prep Package to produce an ambulance voids the Ford warranty (SEIC) has been integrated into the engine control module.	of the Ford Incomplete Using a Ford vehicle
	47L	Ambulance Prep Pkg w/Special	\$1,205.00
		Emissions (LPO)	
	complete details. Inc manufacturer. Ford v Ford Ambulance Pre manufacturers to foll Builders Layout Book EPA Special Emerge NOTE 1: Stationary of Engine calibration sig Operator commande definition of an emer	cont springs/GAWR rating, please see supplemental order guide, or visit complete vehicle package - requires further manufacture and certification rehicles are suitable for producing ambulances with special emissions or per Package with EPA Special Emergency Vehicle Emissions. In addition, ow the recommendations of the Ford Incomplete Vehicle Manual and the key (and pertinent supplements). Using a Ford vehicle without the Ford American Vehicle Emissions to produce an ambulance with special emissions believated Idle Control (SEIC) has been integrated into the engine control gnificantly reduces the possibility of depower mode when in stationary Perdegency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the egulations allows for the sale of federally certified emergency vehicles in	by a final stage hly if equipped with the Ford urges ambulance e Ford Truck Body hbulance Package with s voids the Ford warranty module. NOTE 2: TO operation. NOTE 3: 4: Must meet the federal register. NOTE 5
	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
	Requires valid FI	N code.	

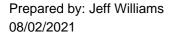




Price Level: 230

## Available Options (cont'd)

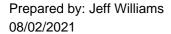
Selected Code **Description MSRP** Includes upgraded front springs/GAWR rating, please see supplemental order guide, or visit fordbbas.com for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford urges Fire/Rescue vehicle manufacturers to follow the recommendations of the Ford Incomplete Vehicle Manual and the Ford Truck Body Builders Layout Book (and pertinent supplements). Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. Note 4: Must meet the definition of an emergency vehicle, an Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal register. Note 5: California Code of Regulations allows for the sale of federally certified emergency vehicles in California. Includes:
- 397 Amp Alternators - Operator Commanded Regeneration \$235.00 525 Steering Wheel-Mounted Cruise Control (LPO) Requires valid FIN code. N/C 525 Steering Wheel-Mounted Cruise Control \$45.00 942 Daytime Running Lamps (DRL) (LPO) Requires valid FIN code. The non-controllable 942 Daytime Running Lamps (DRL) replace the standard Daytime Running Lamps (DRL) on/off cluster controllable. \$80.00 926 Speed Limitation - 65-MPH Governed Top Speed (LPO) Requires valid FIN code. \$80.00 Speed Limitation - 75-MPH Governed 927 Top Speed (LPO) Requires valid FIN code. N/C 63G Bright Grille (LPO) Requires valid FIN code. \$220.00 17F XL Decor Group (LPO) Requires valid FIN code.





Price Level: 230

Available Opti	ions (cont'd) Code	Description	MSRP
	Includes: - Chrome Front Bumper		
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31B	Ship-Thru: Reading Equipment & Distribution	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00





Price Level: 230

Available C	Options (cont'd) Code	Description	MSRP
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31H	Ship-Thru: Manning Truck Equipment	\$0.00
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	31S	Ship-Thru: Reading Equipment	N/C
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution LLC	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
	96V_	XL Value Package (Fleet)	\$395.00



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2022 F-450 Chassis 4x2 SD Super Cab 168" WB DRW XL (X4G)

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Available O	ptions (cont'd)		
Selected	Code	Description	MSRP
	Includes: - XL Decor Group (LP - Chrome Front Bum - Steering Wheel-Moul	O) per nted Cruise Control	
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
$\checkmark$	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C