NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/04/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina

2021 EcoSport 4x4 Sport Utility S (S3F)

Price Level: 130

Code **Description MSRP** Selected

Packages

N/C 100A Equipment Group 100A

Includes:

- Engine: 2.0L Ti-VCT GDI I-4
- Includes auto start-stop technology.
- Transmission: 6-Speed Automatic w/SelectShift

- 3.51 Axle Ratio GVWR: TBD Tires: 205/60R16 AS BSW Wheels: 16" Low-Gloss Magnetic-Painted
- Machined-face aluminum.
- Cloth Front Bucket Seats

Includes 4-way manual driver seat (fore/aft, up/down, with manual recline and manual lumbar), 4-way manual frontpassenger seat (fore/aft, up/down with manual recline) and manually adjustable head restraints.
- Radio: AM/FM/MP3 Stereo

- Includes 6 speakers.
 SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 2 smart-charging

Powertrain

\checkmark	99L Includes auto start-stop techno	Engine: 2.0L Ti-VCT GDI I-4	STD
\checkmark	446	Transmission: 6-Speed Automatic w/SelectShift	STD
\square	STDAX	3.51 Axle Ratio	STD
\checkmark	STDGV	GVWR: TBD	STD
Wheels & Tires			
\checkmark	STDTR	Tires: 205/60R16 AS BSW	STD
\checkmark	STDWL	Wheels: 16" Low-Gloss Magnetic- Painted	STD
	Machined-face aluminum.	i aintou	

Seats & Seat Trim

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.



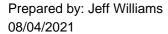
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Selected	ptions (cont'd) Code	Description	MSRP		
\checkmark	M Includes 4-way manua passenger seat (fore/a	Cloth Front Bucket Seats al driver seat (fore/aft, up/down, with manual recline and manual lumbar) aft, up/down with manual recline) and manually adjustable head restrain	STD , 4-way manual front- ts.		
Other Options					
\checkmark	PAINT	Monotone Paint Application	STD		
\checkmark	099WB	99.2" Wheelbase	STD		
\vee	STDRD Includes 6 speakers. Includes:	Radio: AM/FM/MP3 Stereo	STD		
	Includes enhanced v USB ports.	 SYNC Communications & Entertainment System Includes enhanced voice recognition, 911 Assist, 4.2" LCD screen in center stack, AppLink and 2 smart-charging USB ports. 			
	18D	Hood/Side/Tailgate Overlander Decal	\$195.00		
	41H	Engine Block Heater	\$75.00		
	153	Front License Plate Bracket	N/C		
	Standard in states	requiring 2 license plates and optional to all others.			
Dealer Installed	Options				
	ADQAG	Cargo Management Package	\$110.00		
	_	- Cargo Net			
	FI4AC	Keyless-Entry Keypad	\$110.00		
		Late availability for fleet. Shipped separately from the vehicle for dealer installation. These features are ordered through WBDO only.			
	АЗЕАВ	Front & Rear Mud Flaps/Splash Guards	\$200.00		

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Available Option	ons (cont'd)	Description	MSRP
	Late availability for fleet.	chicle for dealer installation. These features are ordered through WBDO on	
	FIVAB Late availability for fleet. Shipped separately from the ve	Remote Start System chicle for dealer installation. These features are ordered through WBDO on	\$495.00
Fleet Options			
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: 07/23/2021	N/C
	56M	Ford US National Fleet Incentives Ford US National - 11/09/20	\$0.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 04/15/2020	N/C
	START1	Start-Up Date: 09/01/2020	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: 11/30/2021	N/C

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