NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/04/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2021 Expedition 4dr 4x4 XL (U1G)

Price Level: 125

Available O	otions		
Selected	Code	Description	MSRP
Packages			
	104A	Equipment Group 104A STX Package	\$970.00
	Includes: - Engine: 3.5L EcoBoost V6 Includes auto start-stop technology Transmission: 10-Speed Automatic w/SelectShift - 3.31 Axle Ratio - GVWR: 7, 450 lbs - Tires: P275/65R18 AT OWL Wheels: 18" Magnetic Metallic-Painted Cast-Alum - Cloth Front Captain's Chairs 5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints Radio: AM/FM Stereo w/MP3 Capable Includes speed-compensated volume and 6 speakers SYNC Communications & Entertainment System Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console) STX Package Includes STX badge Gloss Black Five-Bar Grille - SYNC 3 Communications & Entertainment System Includes enhanced voice recognition, 8" center LCD capacitive touchscreen in center stack with swipe capability, AppLink, 911 Assist, Apple CarPlay and Android Auto compatibility Tri-Zone Electronic Automatic Temperature Control		
Powertrain			
\checkmark	99T Includes auto start-s	Engine: 3.5L EcoBoost V6 top technology.	STD
\checkmark	44U	Transmission: 10-Speed Automatic w/SelectShift	STD
	X15	3.31 Axle Ratio	STD
\checkmark	Includes: - 2-Speed Automatio	ControlTrac w/3.73 Axle Ratio LSD (Electronic Limited-Slip Differential). Automatic 4WD neutral towing capability.	
	62L Includes non-limited	3.73 Axle Ratio -slip rear axle.	N/C
\checkmark	STDGV	GVWR: 7,450 lbs	STD

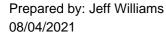
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Price L	evel:	125
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Available Options (cont'd)			
Selected	Code	Description	MSRP
Wheels & Tires			
	STDTR	Tires: P275/65R18 AT OWL	STD
	STDWL Includes magnetic-pa	Wheels: 18" Machined-Face Aluminum ainted pockets.	STD
	NONWL2	Wheels: 18" Magnetic Metallic-Painted Cast-Alum	N/C
Seats & Seat Tri	im		
\checkmark	L 5-passenger seating manual passenger se	Cloth Front Captain's Chairs Includes 8-way power driver seat (power function for tilt and lumbar, maeat (fore/aft, recline) and 2-way manually adjustable head restraints.	STD nual recline), 4-way
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	122WB	122" Wheelbase	STD
\checkmark	Includes: - SYNC Communicat Includes enhanced	Includes speed-compensated volume and 6 speakers.	
	536	Heavy-Duty Trailer Tow Package	\$795.00
	Includes: - Heavy-Duty Engine - Integrated Trailer B	Radiator rake Controller	
	66R	Reverse Sensing System	\$110.00
	55R	Reversible Cargo Mat	\$40.00





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Available Options (cont'd)			
Selected	Code	Description	MSRP
	47B	1st & 2nd Row Floor Liners w/Carpet Mats	\$200.00
	Includes standard flo	oor mats and color-keyed carpet - front and second rows.	
	47C	1st & 2nd Row Floor Liners w/o Carpet Mats	\$160.00
	Deletes standard flo	or mats and color-keyed carpet - front and second rows.	
	153 Standard in states re	Front License Plate Bracket equiring two license plates and optional to all others.	N/C
	41H	Engine Block Heater	\$100.00
Fleet Options			
	FLADCR	Fleet Advertising Credit	\$0.00
	41K Includes fuel tank ur	Skid Plates aderbody protection.	\$100.00
	942 Non-configurable.	Daytime Running Lamps	N/C
	D9E	Built: Kentucky Truck Plant	N/C
	31L	Ship Thru: Auto Truck	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	FINAL2	Fleet Final Order Date: 09/03/2021	N/C
	100A	Equipment Group 100A Standard Package	N/C



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Price Level: 125

Available Options (cont'd)

Selected Code **Description MSRP**

Includes:

- Engine: 3.5L EcoBoost V6
- Includes auto start-stop technology.
- Transmission: 10-Speed Automatic w/SelectShift
- 3.31 Axle Ratio GVWR: 7,450 lbs
- Tires: P275/65R18 AT OWL
- Wheels: 18" Machined-Face Aluminum Includes magnetic-painted pockets.
- Cloth Front Čaptain's Chairs

5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.

- Radio: AM/FM Stereo w/MP3 Capable

Includes speed-compensated volume and 6 speakers.

SYNC Communications & Entertainment System
Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).

101A

Equipment Group 101A Mid Package

\$830.00

Includes:

- Engine: 3.5L EcoBoost V6
- Includes auto start-stop technology.
 Transmission: 10-Speed Automatic w/SelectShift

- 3.31 Axle Ratio GVWR: 7,450 lbs Tires: P275/65R18 AT OWL
- Wheels: 18" Machined-Face Aluminum
- Includes magnetic-painted pockets.
 Cloth Front Captain's Chairs

5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.

- Radio: AM/FM Stereo w/MP3 Capable

Includes speed-compensated volume and 6 speakers.

- SYNC Communications & Entertainment System
Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging
USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console).
- 3rd Row 60/40 PowerFold Seat

Includes 8-passenger seating and power recline. Deletes standard 3rd row storage bins

· SiriusXM Satellite Radio

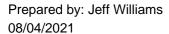
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102A

Equipment Group 102A SSV Package

-\$2,080.00





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Available Options (cont'd)

Selected Code **Description MSRP**

Includes:

Engine: 3.5L EcoBoost V6

Includes auto start-stop technology.

Transmission: 10-Speed Automatic w/SelectShift
 ControlTrac w/3.73 Axle Ratio Includes eLSD (Electronic Limited-Slip Differential).

- 2-Speed Automatic 4WD

- 2-Speed Administrative 4WD Includes neutral towing capability. - GVWR: 7,450 lbs - Tires: P265/70R17 AT OWL - Wheels: 17" Steel

- Cloth Front Captain's Chairs

5-passenger seating. Includes 8-way power driver seat (power function for tilt and lumbar, manual recline), 4-way manual passenger seat (fore/aft, recline) and 2-way manually adjustable head restraints.

- Radio: AM/FM Stereo w/MP3 Capable

Includes speed-compensated volume and 6 speakers.

SYNC Communications & Entertainment System Includes enhanced voice recognition, 4.2" LCD screen in center stack, AppLink, 911 Assist and smart charging USB ports (first row - (1) A and (1) C, second row - (1) A and (1) C in the back side of the center floor console). - Column Shifter

Vinyl Floor Covering Vinyl 2nd Row Seating

- Skid Plates Includes fuel tank underbody protection.

- Center Console Delete

Deletes armrest and covered media bin.

- Running Board Delete

- USB Port Delete

Deletes second row smart charging USB port - one (1) A and one (1) C in the back side of the center floor console.

- Manual Telescoping Steering Wheel Delete

- Push Button Keyless Start Delete

	56M	Ford US National Fleet Incentives Ford US National - 11/9/2020	\$0.00
\checkmark	NONTR	Tires: P265/70R17 AT OWL	N/C
	NONTR2	Tires: P275/65R18 AT OWL w/536	N/C
\checkmark	NONWL	Wheels: 17" Steel	N/C
	NONWL1	Wheels: 18" Machined-Face Aluminum w/536	N/C
	Includes magnetic painted poo	ckets.	
	21B 40/20/40 bench is the sta	2nd Row 40/20/40 Cloth Bench Seat andard second row seat. The cloth feature is optional.	\$110.00



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Selected	Code	Description	MSRP
	87P Includes 8-passenge	3rd Row 60/40 PowerFold Seat er seating and power recline. Deletes standard 3rd row storage bins.	\$815.00
	18B	Black Platform Running Boards	\$405.00
Emissions			
\checkmark	425	50 States Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 09/16/2020	N/C
	START1	Start-Up Date: 12/01/2020	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: 12/23/2021	N/C
	K1G Expe	edition MAX XL 4X4 SSV \$ 45,198.82 price	for all zones