

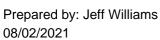
Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Price Level: 230

Available O	ptions		
Selected	Code	Description	MSRP
Packages			
\checkmark	630A	Order Code 630A	N/C
	- Transmission: Tor 10R140 with neuti - 3.73 Axle Ratio - GVWR: 11,300 lb - Tires: LT275/65R; Spare may not be - Wheels: 18" Argei Includes painted h - HD Vinyl 40/20/40 Includes center ar - Radio: AM/FM Ste Includes 6 speake - SYNC Communi	k18E BSW A/S the same as road tire. th Painted Steel ub covers/center ornaments. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. rece w/MP3 Player rs. cations & Entertainment System ed voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink,	
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Electronic-Locking - 240 Amp Alternate		
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,250.00
	Includes Diesel Ext Includes: - Dual 78-AH 750 C - GVWR: 11,500 lb - 40 Gallon Fuel T - 240 Amp Alternate	naust Fluid (DEF) tank, intelligent oil-life monitor and manual push-button CCA Batteries Payload Package iank	engine-exhaust braking.
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutra	l idle and selectable drive modes: normal, tow/haul, eco, deep sand/sno	w and slippery.
\checkmark	X37	3.73 Axle Ratio	STD





Price Level: 230

Available Opt	tions (cont'd) Code	Description	MSRP
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00
\checkmark	STDGV Complete restrictions/	GVWR: 11,300 lb Payload Package requirements not available.	STD
	68D	GVWR: 10,000 lb Payload Downgrade Pkg	N/C
	68D_	GVWR: 9,800 lb Payload Downgrade Package	N/C
	NONGV Includes: - 40 Gallon Fuel Tank	GVWR: 11,500 lb Payload Package	N/C
	CNG/Propane fuel tanks, li equipment combined with CNG/Propane fueled vehic Company does not provide CNG or Propane fuel. Forcapplicable U.S. or Canadia installer, alterer or subsequently complies with U.S. Federal	CNG/Propane Gaseous Engine Prep Package intake valves, valve seats and bi-fuel manifold. This package does n ines, etc. Vehicle will be equipped with the standard factory gasoline Certified calibration reflash is required, from an external upfitter, to co le. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersg an exhaust or evaporative emissions certificate with this option whe I does not represent that a vehicle converted to use CNG or Propane in safety standards. It is the responsibility of the final stage manufact uent stage manufacturer) to determine that any vehicle converted to I, California or Canadian exhaust and evaporative emission requirem and Canadian safety standards, labeling and any other requirements	fuel system. Additional convert the vehicle to a nuide Ford Motor en converted to use e will comply with all turer (body-builder, use CNG or Propane lents, Federal fuel
Wheels & Tires			
\checkmark	TCH Spare may not be the same	Tires: LT275/65Rx18E BSW A/S e as road tire.	STD
	TD8 Spare may not be the same	Tires: LT245/75Rx17E BSW PLUS A/S e as road tire.	\$170.00



Price Level: 230

Available Opti	ions (cont'd)	Description	MSRP
Selected	TBM Spare may not be the s	Description Tires: LT245/75Rx17E BSW A/T rame as road tire.	\$165.00
	TCD Spare may not be the s	Tires: LT265/70Rx17E OWL A/T same as road tire.	\$455.00
	TDX Spare may not be the s	Tires: LT275/70Rx18E BSW AT same as road tire.	\$265.00
\checkmark	64F Includes painted hub co	Wheels: 18" Argent Painted Steel overs/center ornaments.	STD
	64A Includes painted hub co	Wheels: 17" Argent Painted Steel overs/center ornaments.	N/C
	512 Required in Rhode Excludes carrier. Includes: - 2-Ton Mechanical Jac		\$350.00
	51D Only available to po	Spare Tire & Wheel Delete (Regional) - Option Discount ool accounts for sales to Rhode Island.	\$0.00 -\$85.00
Seats & Seat Trim			
\checkmark	A Includes center armres	HD Vinyl 40/20/40 Split Bench Seat t, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armres	Cloth 40/20/40 Split Bench Seat t, cupholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side m	Vinyl 40/Mini-Console/40 Front Seat	\$355.00

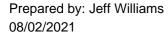


Prepared by: Jeff Williams 08/02/2021

2022 F-350 Chassis 4x4 SD Super Cab 168" WB SRW XL (X3F)

Price	Level:	230
-------	--------	-----

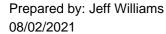
	otions (cont'd		
Selected	Code	Description	MSRP
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat	\$515.00
Other Options			
\checkmark	PAINT	Monotone Paint Application	STD
\checkmark	168WB	168" Wheelbase	STD
	Includes enhanced	tions & Entertainment System voice recognition, 911 Assist, 4.2" LCD center stack screen, AppLink, 1 smart-cha	STD arging USB port
	and steering wheel a	udio controls.	
	61J Required in Rhod	2-Ton Mechanical Jack le Island.	\$55.00
	Ford RV trailer towin	Trailer Tow Package trailer brake wiring kit. Trailer brake controller not included. Note: Salespersons so g guide should be consulted for specific trailer towing or camper limits and corresp axle ratios and model availability.	\$45.00 ource book or oonding
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Bright Chrome Hu - Chrome Front Bur - Steering Wheel-Mo	b Covers & Center Ornaments nper unted Cruise Control	
	90L	Power Equipment Group	\$915.00
	Includes: - Accessory Delay - Advanced Security Includes Securitoci - Folding Trailer Tow Includes manual tel - MyKey Includes owner con - Power Front & Rea	k Passive Anti-Theft System (PATS) and inclination/intrusion sensors. I Mirrors w/Power Heated Glass lescoping, heated convex spotter mirror and integrated clearance lamps/turn signatirols feature. Ir Side Windows	ols.





Price Level: 230

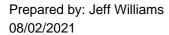
Available Options (cont'd)				
Selected	Code	Description	MSRP	
	67H	Heavy-Service Front Suspension Package	\$125.00	
	specific vehicle config such as heavy-duty w	heavy-service front springs (see Order Guide Supplemental Reference fourations). Recommended only on vehicles which will permanently utilize inches, brush guards or other apparatus which loads the front axle to the R). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle rid	aftermarket equipment specified Gross Axle	
	67X	Extra Heavy-Service Suspension	\$125.00	
	springs/FGAWR of sp aftermarket equipmen specified Gross Axle	extra heavy-service front springs (see Order Guide Supplemental Refere ecific vehicle configurations). Recommended only on vehicles which will at such as heavy-duty winches, brush guards or other apparatus which low Weight Rating (GAWR). Note 1: May result in a deterioration of ride quality the addition of this package.	permanently utilize ads the front axle to the	
	473	Snow Plow Prep Package	\$250.00	
	configurations). Note 2: Also allows for the	springs (see order guide supplemental reference for springs/FGAWR of all Restrictions apply; see supplemental reference or body builders layout attachment of a winch. Note 3: Highly recommended to add (86M) dual be (67B) 397 amp alternators for diesel engine or (67E) 240 amp alternators for max output.	book for details. Note attery on 6.2L and 7.3L	
	41H	Engine Block Heater	\$100.00	
	41P	Transfer Case Skid Plates	\$100.00	
	62R Includes mobile and s	Transmission Power Take-Off Provision tationary PTO modes.	Variable	
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00	
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00	
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00	
	Includes pre-selected springs/FGAWR of sp aftermarket equipmen specified Gross Axle height will increase wheight will increase wheig	Package extra heavy-service front springs (see Order Guide Supplemental Refere ecific vehicle configurations). Recommended only on vehicles which will it such as heavy-duty winches, brush guards or other apparatus which low Meight Rating (GAWR). Note 1: May result in a deterioration of ride qualifies the addition of this package. Snow Plow Prep Package springs (see order guide supplemental reference for springs/FGAWR of 1: Restrictions apply; see supplemental reference or body builders layout attachment of a winch. Note 3: Highly recommended to add (86M) dual b 67B) 397 amp alternators for diesel engine or (67E) 240 amp alternators for max output. Engine Block Heater Transfer Case Skid Plates Transmission Power Take-Off Provision tationary PTO modes. Programmable Engine Idle Shutdown - 5 Minute Programmable Engine Idle Shutdown - 10 Minute Programmable Engine Idle Shutdown -	sence for permanently utilizeds the front axility. Note 2: Vehically vehicle to book for details attery on 6.2L a for 6.2L gas en \$10 Val \$25	





Price Level: 230

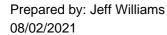
	Options (cont'd)		
Selected	Code 86D	Programmable Engine Idle Shutdown - 20 Minute	MSRP \$250.00
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	\$210.00
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	67E	240 Amp Alternator	\$85.00
	65M Removes 40 gallo	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	N/C
	63A Includes LED side-m	Utility Lighting System irror spotlights.	\$160.00
	52B Includes smart trailer	Trailer Brake Controller r tow connector. Verified to be compatible with electronic actuated drum brakes on	\$270.00
	18B	Platform Running Boards	\$445.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic E	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision warning.	\$115.00





Price Level: 230

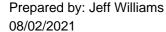
Available C	ptions (cont'd)	
Selected	Code	Description	MSRP
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C
	872 Pre-installed conten camera with mounti	Rear View Camera & Prep Kit t includes cab wiring and frame wiring to the rear most cross member. Uping bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00 ofitters kit includes
	153 Standard in state	Front License Plate Bracket es requiring 2 license plates and optional to all others.	N/C
	43B	Fixed Rear-Window w/Defrost	\$60.00
	435	Power-Sliding Rear-Window w/Defrost	\$405.00
	924	Privacy Glass	\$30.00
	41A Includes: - 397 Amp Alternato	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	Hawaii. Subscriptior after your trial, the s to your chosen payr 866-635-2349. See	SiriusXM Radio ted center speaker and a 3-month prepaid subscription. Service is not avoid to all SiriusXM services are sold by SiriusXM after trial period. If you desubscription plan you choose will automatically renew thereafter and you when the method at then-current rates. Fees and taxes apply. To cancel you resiriusXM customer agreement for complete terms at www.siriusxm.com. StriusXM customer agreement for complete terms at www.siriusxm.com. Strius XM and all related marks and logos are trademarks of	ecide to continue service will be charged according must call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00





Price Level: 230

	otions (cont'd)		
Selected	Code	Description	MSRP
	91S	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00
	Pre-installed.		
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	Pre-installed.		
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$75.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C
Fleet Options			
	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN c	ode.	
	Incomplete vehicle packa vehicles are suitable for _I Ford urges ambulance n Ford truck body builders	lbs front springs/front GAWR rating, see supplemental order guide tage - requires further manufacture and certification by a final stage producing ambulances only if equipped with the Ford ambulance producing ambulances only if equipped with the Ford ambulance producing ambulances only if equipped with the Ford incomplete layout book (and pertinent supplements). Using a Ford vehicle with an ambulance voids the Ford warranty. Note: Stationary Elevated engine control module.	manufacturer. Ford rep package. In addition, e vehicle manual and the nout the Ford ambulance
	47L	Ambulance Prep Pkg w/Special Emissions (LPO)	\$1,205.00
	Requires valid FIN c	· ,	





Price Level: 230

Available Options (cont'd)

Selected Code Description MSRP

Includes EPA special emergency vehicle emissions and 5,250 to 5,990 lbs max front springs/front GAWR, see supplemental order guide for complete details. Incomplete vehicle package - requires further manufacture and certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle emissions. In addition, Ford urges ambulance manufacturers to follow the recommendations of the Ford incomplete vehicle manual and the Ford truck body builders layout book (and pertinent supplements). Using a Ford vehicle without the Ford ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emissions voids the Ford warranty. Note 1: Stationary Elevated Idle Control (SEIC) has been integrated into the engine control module. Note 2: Engine calibration significantly reduces the possibility of depower mode when in stationary PTO operation. Note 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100%. Note 4: Must meet the definition of an emergency vehicle, an ambulance or fire truck per 40 CFR 86.1803.01 in the federal register. Note 5: California code of regulations allows for the sale of federally certified emergency vehicles in California. Includes:

- 397 Amp Alternators

927

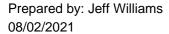
- Operator Commanded	l Regeneration	
47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
Requires valid FIN of	code.	
complete details. Incommanufacturer. Ford urge Vehicle Manual and the Elevated Idle Control (S significantly reduces the commanded regen allov emergency vehicle, and	t springs/GAWR rating, please see supplemental order guide, or visit splete vehicle package - requires further manufacture and certification es Fire/Rescue vehicle manufacturers to follow the recommendations of Ford Truck Body Builders Layout Book (and pertinent supplements). EEC) has been integrated into the engine control module. Note 2: English of depower mode when in stationary PTO operation. Note wed down to 30% of DPF filter full, instead of 100%. Note 4: Must me Ambulance or Fire Truck per 40 CFR 86.1803.01 in the federal registrows for the sale of federally certified emergency vehicles in California of Regeneration	n by a final stage s of the Ford Incomplete s. Note 1: Stationary gine calibration e 3: Operator tet the definition of an eter. Note 5: California
525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
Requires valid FIN	code.	
942 Requires valid FIN o	Daytime Running Lamps (DRL) (LPO)	\$45.00
The non-controllable 94 cluster controllable.	2 Daytime Running Lamps (DRL) replace the standard Daytime Runi	ning Lamps (DRL) on/off
926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
Requires valid FIN o	code.	

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

Top Speed (LPO)

Speed Limitation - 75-MPH Governed

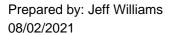
\$80.00





Price Level: 230

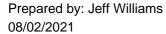
Available O	options (cont'd)	Description	MSRP
	Requires valid FIN		
	18L	Tire Pressure Monitoring System Delete (LPO)	N/C
	Requires valid FIN	I code.	
	63G Requires valid FIN	Bright Grille (LPO) I code.	N/C
	17F Requires valid FIN	XL Decor Group (LPO) I code.	\$220.00
	Includes: - Bright Chrome Hub - Chrome Front Bump	Covers & Center Ornaments er	
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	31S	Ship-Thru: Reading Equipment	N/C
	31B	Ship-Thru: Reading Equipment	\$0.00





Price Level: 230

Available C	options (cont'd) Description	MSRP
- Selected	Code	Description	WOIN
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00





Price Level: 230

	MSRP
	\$0.00
Fleet Final Order Date: TBD	N/C
Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00
XL Value Package (Fleet)	\$395.00
Front Bumper	
Fog Lamps (Fleet)	\$130.00
50-State Emissions System	STD
Initial Order Date: 03/15/2021	N/C
Start-Up Date: 06/04/2021	N/C
Final Order Date: TBD	N/C
Build-Out Date: TBD	N/C
	Fleet Final Order Date: TBD Ford US National Fleet Incentives Ford US National - 05/04/21 XL Value Package (Fleet) Group (LPO) From Hub Covers & Center Ornaments Front Bumper Wheel-Mounted Cruise Control (LPO) Fog Lamps (Fleet) 50-State Emissions System Initial Order Date: 03/15/2021 Start-Up Date: 06/04/2021 Final Order Date: TBD