NCSA Contract discount of 6% on all option pricing



Prepared by: Jeff Williams 08/02/2021

Four Seasons Ford Inc. | 601 Duncan Hill Rd Hendersonville North Carolina | 287922722

2022 F-350 Chassis 4x4 SD Regular Cab 145" WB SRW XL (F3F)

Price Level: 230

Available O Selected	ptions Code	Description	MSRP
Packages			
\checkmark	630A	Order Code 630A	N/C
	- Trănsmission: Toi 10R140 with neut - 3.73 Axle Ratio - GVWR: 10,900 lb - Tires: LT275/65R. Spare may not be - Wheels: 18" Arge, Includes painted ł - HD Vinyl 40/20/40 Includes center ar - Radio: AM/FM St Includes 4 speake - SYNC Communi	c18E BSW A/S the same as road tire. Int Painted Steel ub covers/center ornaments. Split Bench Seat mrest, cupholder, storage and driver's side manual lumbar. Preo w/MP3 Player rs. cations & Entertainment System ed voice recognition, 911 Assist, 4.2" LCD center stack screen, App	
Powertrain			
\checkmark	996	Engine: 6.2L 2-Valve SOHC EFI NA V8 (Flex-Fuel)	STD
	99N	Engine: 7.3L 2V DEVCT NA PFI V8 Gas	\$1,705.00
	Includes: - Electronic-Locking - 240 Amp Alternati		
	99T	Engine: 6.7L 4V OHV Power Stroke V8 Turbo Diesel B20	\$10,250.00
	Includes Diesel Ext Includes: - Dual 78-AH 750 (- GVWR: 11,500 lb - 40 Gallon Fuel 7 - 240 Amp Alternat	Payload Package ank	outton engine-exhaust braking.
\checkmark	44G	Transmission: TorqShift 10-Speed Automatic	STD
	10R140 with neutre	l idle and selectable drive modes: normal, tow/haul, eco, deep san	d/snow and slippery.
\checkmark	X37	3.73 Axle Ratio	STD



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Available O Selected	ptions (cont'd)) Description	MSRP	
	X3E	Electronic-Locking w/3.73 Axle Ratio	\$390.00	
	X4M	Electronic-Locking w/4.30 Axle Ratio	\$390.00	
\checkmark	STDGV	GVWR: 10,900 lb Payload Package	STD	
	68D	GVWR: 10,000 lb Payload Downgrade Pkg	N/C	
	68D_	GVWR: 9,800 lb Payload Downgrade Package	N/C	
	NONGV Includes: - 40 Gallon Fuel Tank	GVWR: 11,500 lb Payload Package	N/C	
	CNG/Propane fuel ta equipment combined CNG/Propane fueled Company does not p CNG or Propane fuel applicable U.S. or Ca installer, alterer or su complies with U.S. Fe	98F CNG/Propane Gaseous Engine Prep Package \$315.00 Includes hardened engine intake valves, valve seats and bi-fuel manifold. This package does not include CNG/Propane fuel tanks, lines, etc. Vehicle will be equipped with the standard factory gasoline fuel system. Additional equipment combined with Certified calibration reflash is required, from an external upfitter, to convert the vehicle to a CNG/Propane fueled vehicle. See Alternative Fuel Buyers Guide: www.ford.com/altfuelbuyersguide Ford Motor Company does not provide an exhaust or evaporative emissions certificate with this option when converted to use CNG or Propane fuel. Ford does not represent that a vehicle converted to use CNG or Propane will comply with all applicable U.S. or Canadian safety standards. It is the responsibility of the final stage manufacturer (body-builder, installer, alterer or subsequent stage manufacturer) to determine that any vehicle converted to use CNG or Propane complies with U.S. Federal, California or Canadian exhaust and evaporative emission requirements, Federal fuel economy standards, U.S. and Canadian safety standards, labeling and any other requirements.		
Wheels & Tires				
\checkmark	TCH Spare may not be the	Tires: LT275/65Rx18E BSW A/S	STD	
	TD8 Spare may not be the	Tires: LT245/75Rx17E BSW PLUS A/S	\$170.00	
	ТВМ	Tires: LT245/75Rx17E BSW A/T	\$165.00	



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Available C	Dptions (cont'd) Description	MSRP
	Spare may not be the	-	
	TCD Spare may not be the	Tires: LT265/70Rx17E OWL A/T e same as road tire.	\$455.00
	TDX Spare may not be the	Tires: LT275/70Rx18E BSW AT e same as road tire.	\$265.00
	64F Includes painted hub	Wheels: 18" Argent Painted Steel	STD
	64A Includes painted hub	Wheels: 17" Argent Painted Steel	N/C
	512 Required in Rhod Excludes carrier. Includes: - 2-Ton Mechanical C		\$350.00
	51D Only available to	Spare Tire & Wheel Delete (Regional) - Option Discount pool accounts for sales to Rhode Island.	\$0.00 -\$85.00
Seats & Seat T	rim		
\checkmark	A Includes center armr	HD Vinyl 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	STD
	1 Includes center armr	Cloth 40/20/40 Split Bench Seat est, cupholder, storage and driver's side manual lumbar.	\$100.00
	L Includes driver's side	Vinyl 40/Mini-Console/40 Front Seat	\$355.00
	4 Includes driver's side	Cloth 40/Mini-Console/40 Front Seat	\$515.00



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Available Op Selected	tions (cont'd) Code) Description	MSRP
Other Options			
			STD
	PAINT	Monotone Paint Application	510
\checkmark	145WB	145" Wheelbase	STD
\checkmark	STDRD Includes 4 speakers. Includes: - SYNC Communicat	Radio: AM/FM Stereo w/MP3 Player	STD
	Includes enhanced and steering wheel a	voice recognition, 911 Ássist, 4.2" LCD center stack screen, AppLink, udio controls.	1 smart-charging USB por
	61J	2-Ton Mechanical Jack	\$55.00
	Required in Rhod	e Island.	
	531	Trailer Tow Package	\$45.00
	Ford RV trailer towing	trailer brake wiring kit. Trailer brake controller not included. Note: Sale g guide should be consulted for specific trailer towing or camper limits axle ratios and model availability.	espersons source book or and corresponding
	96V	XL Value Package	\$395.00
	Includes: - XL Decor Group - Bright Chrome Hul - Chrome Front Bun - Steering Wheel-Mot	b Covers & Center Ornaments nper unted Cruise Control	
	90L	Power Equipment Group	\$915.00
	Includes: - Accessory Delay - Advanced Security i Includes SecuriLock - Folding Trailer Tow Includes manual tele - MyKey Includes owner cont - Power Front Side W	A Passive Anti-Theft System (PATS) and inclination/intrusion sensors. Mirrors w/Power Heated Glass escoping, heated convex spotter mirror and integrated clearance lamp trols feature. /indows /indows /down driver/passenger window.	os/turn signals.



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Available O	ptions (cont'd Code) Description	MSRP
	67H	Heavy-Service Front Suspension Package	\$125.00
	specific vehicle confi such as heavy-duty	d heavy-service front springs (see Order Guide Supplemental Reference f gurations). Recommended only on vehicles which will permanently utilize winches, brush guards or other apparatus which loads the front axle to the (R). Note 1: May result in a deterioration of ride quality. Note 2: Vehicle ric his package.	aftermarket equipment specified Gross Axle
	67X	Extra Heavy-Service Suspension Package	\$125.00
	springs/FGAWR of s aftermarket equipme specified Gross Axle	d extra heavy-service front springs (see Order Guide Supplemental Referd pecific vehicle configurations). Recommended only on vehicles which will nt such as heavy-duty winches, brush guards or other apparatus which lo Weight Rating (GAWR). Note 1: May result in a deterioration of ride quali vith the addition of this package.	permanently utilize ads the front axle to the
	473	Snow Plow Prep Package	\$250.00
	Includes pre-selected configurations). Note 2: Also allows for the	d springs (see order guide supplemental reference for springs/FGAWR of 1: Restrictions apply; see supplemental reference or body builders layou attachment of a winch. Note 3: Highly recommended to add (86M) dual k (67B) 397 amp alternators for diesel engine or (67E) 240 amp alternators	t book for details. Note battery on 6.2L and 7.3L
	41H	Engine Block Heater	\$100.00
	41P	Transfer Case Skid Plates	\$100.00
	62R Includes mobile and	Transmission Power Take-Off Provision stationary PTO modes.	Variable
	86A	Programmable Engine Idle Shutdown - 5 Minute	\$250.00
	86B	Programmable Engine Idle Shutdown - 10 Minute	\$250.00
	86C	Programmable Engine Idle Shutdown - 15 Minute	\$250.00
	86D	Programmable Engine Idle Shutdown - 20 Minute	\$250.00



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Available C Selected	ptions (cont'd Code) Description	MSRP
	98R	Operator Commanded Regeneration	\$250.00
	86M	Dual 78 AH Battery	\$210.00
	18A	Upfitter Interface Module	\$295.00
	67A	332 Amp Alternators	N/C
	67B	397 Amp Alternators	\$115.00
	67E	240 Amp Alternator	\$85.00
	65M Removes 40 gall	26.5 Gallon Mid Ship Fuel Tank on fuel tank.	N/C
	63A Includes LED side-n	Utility Lighting System	\$160.00
	52B Includes smart traile	Trailer Brake Controller r tow connector. Verified to be compatible with electronic actuated drum bro	\$270.00 akes only.
	18B	Platform Running Boards	\$320.00
	60C	Audible Lane Departure Warning	\$115.00
	94P Includes Automatic I	Pre-Collision Assist Emergency Braking (AEB), automatic high beam and forward collision warr	\$115.00 ning.
	59H	Center High-Mounted Stop Lamp (CHMSL)	N/C



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Selected	ptions (cont'c Code	Description	MSRP
		Rear View Camera & Prep Kit at includes cab wiring and frame wiring to the rear most cross member. Up ing bracket, 20' jumper wire and camera mounting/aiming instructions.	\$415.00
	153 Standard in state	Front License Plate Bracket es requiring 2 license plates and optional to all others.	N/C
	43B	Fixed Rear-Window w/Defrost	\$60.00
	924	Privacy Glass	\$30.00
	41A Includes: - 397 Amp Alternato	Rapid-Heat Supplemental Cab Heater	\$250.00
	43C	110V/400W Outlet	\$175.00
	76S	Remote Start System	\$250.00
	Hawaii. Subscription after your trial, the s to your chosen payn 866-635-2349. See	SiriusXM Radio nted center speaker and a 3-month prepaid subscription. Service is not ave ns to all SiriusXM services are sold by SiriusXM after trial period. If you de subscription plan you choose will automatically renew thereafter and you w ment method at then-current rates. Fees and taxes apply. To cancel you n SiriusXM customer agreement for complete terms at www.siriusxm.com. ct to change. Sirius, XM and all related marks and logos are trademarks o	cide to continue service vill be charged according nust call SiriusXM at 1- All fees and
	87H	Black Molded Hood Deflector (Pre- Installed)	\$130.00
	76C	Exterior Backup Alarm (Pre-Installed)	\$140.00
	91S Pre-installed.	Amber 360-Degree Dual Beacon LED Warning Strobes	\$675.00



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Available Options (cont'd)

Selected	Code	Description	MSRP
	91G	Amber-Wht 360-Deg Dual Beacon LED Warning Strobes	\$725.00
	Pre-installed.		
	61S	Front Splash Guards/Mud Flaps (Pre- Installed)	\$75.00
	61L	Front Wheel Well Liners (Pre-Installed)	\$180.00
	79V	COV Required	N/A
	C09	Priced DORA	N/C

Fleet Options

	47A	Ambulance Prep Package (LPO)	\$1,205.00
	Requires valid FIN code.		
	Incomplete vehicle package - re vehicles are suitable for produci Ford urges ambulance manufac Ford truck body builders layout t	springs/front GAWR rating, see supplemental order guide for complet quires further manufacture and certification by a final stage manufactur ng ambulances only if equipped with the Ford ambulance prep packag turers to follow the recommendations of the Ford incomplete vehicle m pook (and pertinent supplements). Using a Ford vehicle without the For bulance voids the Ford warranty. Note: Stationary Elevated Idle Contro control module.	rer. Ford le. In addition, nanual and the rd ambulance
	47L	Ambulance Prep Pkg w/Special	\$1,205.00
		Emissions (LPO)	
	Requires valid FIN code.		
Includes EPA special emergency vehicle emissions and 5,250 to 5,990 lbs max front springs/front GAI supplemental order guide for complete details. Incomplete vehicle package - requires further manufact certification by a final stage manufacturer. Ford vehicles are suitable for producing ambulances with special emissions only if equipped with the Ford ambulance prep package with EPA special emergency vehicle addition, Ford urges ambulance layout book (and pertinent supplements). Using a Ford vehicle withou ambulance package with EPA special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with SPA special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance ackage with EPA special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions to produce an ambulance with special emergency vehicle emissions and the Ford function. Note 3: Operator commanded regen allowed down to 30% of DPF filter full, instead of 100% meet the definition of an emergency vehicle,			



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Available Optio	· · · · ·		
Selected	Code	Description	MSRP
	47J	Fire/Rescue Prep Pkg w/EPA Special Emissions (LPO)	\$1,205.00
	Requires valid FIN code.		
	complete details. Incomplete ver manufacturer. Ford urges Fire/ Vehicle Manual and the Ford T. Elevated Idle Control (SEIC) has significantly reduces the possib commanded regen allowed dow emergency vehicle, an Ambula.	s/GAWR rating, please see supplemental order guide, or visit for chicle package - requires further manufacture and certification by Rescue vehicle manufacturers to follow the recommendations of ruck Body Builders Layout Book (and pertinent supplements). No as been integrated into the engine control module. Note 2: Engine vility of depower mode when in stationary PTO operation. Note 3: wn to 30% of DPF filter full, instead of 100%. Note 4: Must meet nce or Fire Truck per 40 CFR 86.1803.01 in the federal register. the sale of federally certified emergency vehicles in California.	a final stage the Ford Incomplete ote 1: Stationary e calibration Operator the definition of an
	525	Steering Wheel-Mounted Cruise Control (LPO)	\$235.00
	Requires valid FIN code.		
	942	Daytime Running Lamps (DRL) (LPO)	\$45.00
	Requires valid FIN code.		
	The non-controllable 942 Dayti cluster controllable.	me Running Lamps (DRL) replace the standard Daytime Running	g Lamps (DRL) on/off
	17F	XL Decor Group (LPO)	\$220.00
	Requires valid FIN code.		
	Includes: - Bright Chrome Hub Covers & - Chrome Front Bumper	Center Ornaments	
	926	Speed Limitation - 65-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		
	927	Speed Limitation - 75-MPH Governed Top Speed (LPO)	\$80.00
	Requires valid FIN code.		

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Available C Selected)ptions (cont'd Code) Description	MSRP
	18L	Tire Pressure Monitoring System Delete (LPO)	N/C
	Valid with fleet F	IN code.	
	63G Requires valid F	Bright Grille (LPO) IN code.	N/C
	D9E	Built: Kentucky Truck Plant	N/C
	D9D	Built: Ohio Plant	N/C
	311	Ship Thru: Dejana	\$0.00
	31U	Ship-Thru: General Truck Body	N/C
	319	Ship-Thru: KC Truck Systems Inc.	\$0.00
	31Y	Ship Thru: Zoresco Equipment	\$0.00
	31A	Ship-Thru: Altec	N/C
	31S	Ship-Thru: Reading Equipment	N/C
	31B	Ship-Thru: Reading Equipment	\$0.00
	31C	Ship-Thru: Zoresco Equipment	\$0.00
	31E	Ship-Thru: L&Z Co.	\$0.00
	31F	Ship-Thru: Venchurs Vehicle System	\$0.00



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Available C Selected	Options (cont'd) Code	Description	MSRP
	31G	Ship-Thru: NBC Truck Equipment	\$0.00
	313	Ship-Thru: National Fleet Services	\$0.00
	31L	Ship-Thru: Louisville Truck Equipment	N/C
	31M	Ship-Thru: Manning Truck Equipment	N/C
	31N	Ship-Thru: Monroe Truck Equipment	N/C
	31P	Ship-Thru: Roush Industries	\$0.00
	315	Ship-Thru: Alt Fuel Innovations, LLC (AFI)	\$0.00
	31W	Ship-Thru: Knapheide - IN	N/C
	31V	Ship-Thru: Knapheide Truck Equipment	\$0.00
	316	Ship-Thru: Westport Dallas Inc	\$0.00
	314	Ship-Thru: Reading Equipment & Distribution	\$0.00
	FLADCR	Fleet Advertising Credit	\$0.00
	FINAL2	Fleet Final Order Date: TBD	N/C
	56M	Ford US National Fleet Incentives Ford US National - 05/04/21	\$0.00



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Available Options (cont'd)			
Selected	Code	Description	MSRP
	96V_	XL Value Package (Fleet)	\$395.00
	Includes: - XL Decor Group (LPO) - Bright Chrome Hub Covers & Center Ornaments - Chrome Front Bumper - Steering Wheel-Mounted Cruise Control (LPO)		
	595	Fog Lamps (Fleet)	\$130.00
Emissions			
\checkmark	425	50-State Emissions System	STD
General Info			
	ORDER1	Initial Order Date: 03/15/2021	N/C
	START1	Start-Up Date: 06/04/2021	N/C
	FINAL1	Final Order Date: TBD	N/C
	BUILD1	Build-Out Date: TBD	N/C

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