

# ALAN JAY FLEET SALES

863-402-4234

[christy.self@alanjay.com](mailto:christy.self@alanjay.com)

[chris.wilson@alanjay.com](mailto:chris.wilson@alanjay.com)

[scott.wilson@alanjay.com](mailto:scott.wilson@alanjay.com)



ALL PRICES INCLUDE FREIGHT AND INSTALLATION

## Specification # 283


3BLS	3rd brake light safety pulse (Pulses 3rd brake light (4) times upon application of brake pedal to increase driver awareness behind you when stopping)	\$215.00
3K SMART	3rd key and remote for vehicles with proximity access.	\$380.00
3KR	Additional key and remote, cut and programmed.	\$240.00
DT2 SUV	Deep tint film installed on front two door glass only.	\$185.00
DTF SUV	Deep tint film on SUV with full side and rear glass coverage.	\$315.00
SAFE-T	Amerex 5lb Fire extinguisher, First Aide Only first aid kit, and King James & Co road triangles	\$275.00
WSTP	Windshield strip	\$40.00
WTF SUV 1	Weather Tech floor liner system (1st row only).	\$185.00
WTF SUV 2	Weather Tech floor liner system (1st & 2nd rows).	\$285.00
WTF SUV 3	Weather Tech floor liner system (1st & 2nd rows plus cargo area).	\$440.00
806-1206-SUV	XANTREX 600W pure sine inverter mounted under REAR seat with ignition sourced remote / user control mounted on dash mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$565.00
806-1210-SUV	XANTREX 1000W pure sine inverter mounted under REAR seat with ignition sourced remote / user control mounted on dash mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$725.00
806-1220-SUV	XANTREX 2000W pure sine inverter mounted in rear cargo area with ignition sourced remote / user control mounted on dash mounted on dash. (Alternate mounting location may be required due to clearance.) Includes freight and installation, appropriate gauge wire for distance from battery, heat shrink connectors and wire loom.	\$1,220.00
813-3000UL-SUV	XANTREX 3000W modified sine inverter mounted in rear cargo area with. (Alternate mounting location may be required due to clearance.) Includes freight and installation with 4/0 power and ground, ignition controlled solenoid, 300A breaker, heat shrink connectors, and wire loom. (Dealer strongly recommends upgrading alternator and addition of auxiliary battery)	\$1,870.00
2PAY	Issuance of a purchase order against this quotation reflects understanding of the terms within and that the purchaser is to pay in accordance with Title XIV Chapter 218 Florida State Statutes, per 218.70 - Prompt Payment Act.	\$0.00
MAN-UP	All manufacturers upgrades will be offered in accordance with Terms and Conditions 2.13 OPTION PRICING, the upgrade will be calculated by the net difference between dealer cost on the representative base vehicle (bid price) and the total MSRP of the requested option modifying the vehicle. A copy of the window sticker and standard equipment list to illustrate MSRP option prices will be provided to customer with each contract conforming quote (SEE TERMS AND CONDITIONS).	\$0.00
NEW-TAG	New tag Includes temp tag & two way overnight shipping for signature.(specify state, county, city, sheriff, etc.)	\$315.00
OEM-COMPAT	Factory options many not be compatible with one another. Please request a formal quote in accordance with FSA contract guidelines from Alan Jay Fleet to ensure compatibility & improve transactional integrity.	\$0.00
RPO-FSA	All regular and factory production options to be offered at \$1 discount from MSRP in accordance with Terms and Conditions 2.13 OPTION PRICING. A copy of the window sticker and standard equipment list to illustrate MSRP option prices will be provided to customer with each contract conforming quote (SEE TERMS AND CONDITIONS).	\$0.00
TEMP-TAG	Temporary tag	\$55.00
TRANS-TAG	Transfer existing registration Includes temp tag & two way overnight shipping for signature. (must provide tag number)	\$250.00
EWA	Price to be quoted at Florida Mandatory Sales Price. Warranties available through: Ford ESP, GMPP, NISSAN, JM&A, MOPAR. PRICES TO BE QUOTED FOR SPECIFIC VEHICLE AND POWER TRAIN COMBINATION.	\$0.00
NICO	Any Option not listed in this price schedule may be added in accordance with contract guidelines (not to exceed MSRP).	\$0.00

## Specification # 283



## Alan Jay Fleet Sales

(863)402-4234

Vehicle: [Fleet] 2021 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS (  Complete )

### AXLE

CODE	DESCRIPTION	PRICE
FJM	Axle, 3.50 final drive ratio (FWD only.)	\$0.00

### PREFERRED EQUIPMENT GROUP

CODE	DESCRIPTION	PRICE
1LS	LS Preferred Equipment Group includes standard equipment	\$0.00

### WHEELS

CODE	DESCRIPTION	PRICE
PJT	Wheels, 19" (48.3 cm) Bright machined with Sparkle Silver pockets (Included and only available with (SN7) 19" aluminum wheels, LPO.)	\$599.00
RSB	Wheels, 17" (43.2 cm) aluminum (STD)	

### TIRES

CODE	DESCRIPTION	PRICE
5CX	Tires, P225/65R17 all-season blackwall (FWD only.) (STD)	\$0.00

### PAINT

CODE	DESCRIPTION	PRICE
G7Q	Nightfall Gray Metallic (Not available on L. Late availability.)	\$0.00
GAN	Silver Ice Metallic (Available on all models including those with (WBL) Redline Edition.)	\$0.00
GAZ	Summit White (Available on all models including those with (WBL) Redline Edition.)	\$0.00
GB8	Mosaic Black Metallic (May also be ordered with (WBL) Redline Edition. Not available on L.)	\$0.00
GLU	Midnight Blue Metallic (Not available on L.)	\$0.00

### SEAT TYPE

CODE	DESCRIPTION	PRICE
AR9	Seats, front bucket (STD)	\$0.00

### SEAT TRIM

CODE	DESCRIPTION	PRICE
H72	Medium Ash Gray, Premium cloth seat trim	\$0.00


This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 11604. Data Updated: Aug 9, 2020 10:42:00 PM PDT.



## Alan Jay Fleet Sales

(863)402-4234

Vehicle: [Fleet] 2021 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS (  Complete )

### RADIO

CODE	DESCRIPTION	PRICE
IOR	Audio system, Chevrolet Infotainment 3 system, 7" diagonal color touchscreen, AM/FM stereo. Additional features for compatible phones include: Bluetooth audio streaming for 2 active devices, voice command pass-through to phone, Apple CarPlay and Android Auto capable. (STD)	\$0.00

### ADDITIONAL EQUIPMENT - PACKAGE

CODE	DESCRIPTION	PRICE
PCR	LS Convenience Package includes (AG1) 8-way power driver seat adjuster, (AL9) 2-way power driver lumbar control and (AKO) deep-tinted rear glass	\$684.00

### ADDITIONAL EQUIPMENT - EXTERIOR

CODE	DESCRIPTION	PRICE
AKO	Glass, deep-tinted, rear (Included and only available with (PCR) LS Convenience Package on Retail orders. Included with (PCR) LS Convenience Package on Fleet or Government orders. Individually available to order with Fleet or Government orders.)	\$284.00
VK3	License plate front mounting package (will be forced on orders with ship-to states that require a front license plate)	\$39.00

### ADDITIONAL EQUIPMENT - INTERIOR

CODE	DESCRIPTION	PRICE
AG1	Seat adjuster, driver 8-way power with 2-way power lumbar (Included and only available with (PCR) LS Convenience Package on Retail orders. Included with (PCR) LS Convenience Package on Fleet or Government orders. Individually available to order with Fleet or Government orders.)	\$399.00
BTV	Remote Start (Requires a Fleet or Government order type.)	\$299.00
CGY	Cargo shade, retractable (Requires a Fleet or Government order type. Not available with (PDG) Cargo Package, LPO.)	\$74.00

### ADDITIONAL EQUIPMENT - LPO

CODE	DESCRIPTION	PRICE
5LE	LPO, Universal Remote Opener, programmable	\$209.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 11604. Data Updated: Aug 9, 2020 10:42:00 PM PDT.



## Alan Jay Fleet Sales

(863)402-4234

Vehicle: [Fleet] 2021 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS ( Complete )

### ADDITIONAL EQUIPMENT - LPO

CODE	DESCRIPTION	PRICE
PDB	LPO, Blackout Package includes (RIK) Gloss Black emblem kit, LPO, (RZ9) Black surround grille, LPO and (SFZ) front and rear Black bowtie emblems, LPO (Not available with (PDV) Chrome Package, LPO.)	\$694.00
PDG	LPO, Cargo Package includes (VRS) retractable cargo shade, LPO and (W2D) vertical cargo net, LPO (Not available with (CGY) retractable cargo shade.)	\$194.00
PDH	LPO, Interior Protection Package includes (VAV) All-weather floor mats, LPO and (VLI) Cargo mat, LPO (Not available with (PDZ) Interior Enhancement Package, LPO, (PEF) Floor Liner Package, LPO or (WH6) horizontal cargo net, LPO.)	\$219.00
PDV	LPO, Chrome Package includes (SFZ) front and rear Black bowtie emblems, LPO, (VKU) Chrome mirror caps, LPO, (VAT) Chrome surround grille, LPO and (VTB) Bright rear bumper protector, LPO (Not available with (PDB) Blackout Package, LPO.)	\$794.00
PDY	LPO, Roadside Safety Package includes (RYT) First Aid Kit, LPO and (S08) Highway Safety Kit, LPO	\$149.00
PDZ	LPO, Interior Enhancement Package includes (VYW) premium carpeted floor mats, LPO and (S03) embroidered front row headrests, LPO (Not available with (PEF) Floor Liner Package, LPO, (PDH) Interior Protection Package, LPO, (SR2) rear seat infotainment system without DVD player, LPO or (SR3) rear seat infotainment system with DVD player, LPO.)	\$294.00
PEF	LPO, Floor Liner Package includes (CAV) integrated cargo liner, LPO and (RIA) all-weather floor liners, LPO. (Not available with (PDH) Interior Protection Package, LPO, (PDZ) Interior Enhancement Package, LPO or (WH6) horizontal cargo net, LPO.)	\$294.00
R88	LPO, Black illuminated front bowtie emblem (includes Black illuminated front bowtie and Black non-illuminated rear bowtie) (Not available with (PDB) Blackout Package, LPO, (PDV) Chrome Package, LPO or (SFZ) front and rear Black bowtie emblems, LPO.)	\$434.00
RDI	LPO, Keyless Entry Keypad 5-digit programmable keypad located near outside driver's door handle	\$194.00
RWU	LPO, Cargo area organizer collapsible with bowtie logo	\$144.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 11604. Data Updated: Aug 9, 2020 10:42:00 PM PDT.



## Alan Jay Fleet Sales

(863)402-4234

Vehicle: [Fleet] 2021 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS ( Complete )

### ADDITIONAL EQUIPMENT - LPO

CODE	DESCRIPTION	PRICE
S6W	LPO, Protective seat cover, rear	\$294.00
SFE	LPO, Wheel locks includes 4 locks and 1 key	\$84.00
SFZ	LPO, Black bowtie emblems, front and rear (Included with (PDV) Chrome Package, LPO or (PDB) Blackout Package, LPO.)	\$199.00
SIF	LPO, Universal Tablet Holders set of 2, mount behind front seat head rests (Not available with (SIL) Universal Tablet Holder, LPO, (SR2) rear seat infotainment system without DVD player, LPO or (SR3) rear seat infotainment system with DVD player, LPO.)	\$194.00
SIL	LPO, Universal Tablet Holder powered, single, with 2 integrated USB power ports for 2nd row occupants (Not available with (SIF) Universal Tablet Holders, LPO, (SR2) rear seat infotainment system without DVD player, LPO or (SR3) rear seat infotainment system with DVD player, LPO.)	\$249.00
SN7	LPO, 19" (48.3 cm) aluminum wheels (When ordered, (PJT) 19" Bright machined wheels with Sparkle Silver pockets will require return to ADI. Only one set of wheels should stay with the dealership and the vehicle.)	\$1,994.00
SR2	LPO, Rear seat infotainment system without DVD player dual headrest with 8" screens and multiple inputs, including SD, USB, HDMI, as well as wireless connectivity to brought-in devices. Includes remote control, 2 sets of 2-channel wireless infrared headphones, and an available companion app to allow parental control of system. (Not available with (SIF) Universal Tablet Holders, non-powered, LPO, (SIL) Universal Tablet Holder, powered, LPO, (SR3) Rear seat infotainment system with DVD player, LPO or (PDZ) Interior Enhancement Package, LPO.)	\$1,749.00
SR3	LPO, Rear seat infotainment system with DVD player dual headrest with 8" screens and multiple inputs, including SD, USB, HDMI, as well as wireless connectivity to brought-in devices. Includes remote control, 2 sets of 2-channel wireless infrared headphones, and an available companion app to allow parental control of system. (Not available with (SIF) Universal Tablet Holders, non-powered, LPO, (SIL) Universal Tablet Holder, powered, LPO, (SR2) Rear seat infotainment system without DVD player, LPO or (PDZ) Interior Enhancement Package, LPO.)	\$1,994.00
VQK	LPO, Rear splash guards, custom molded	\$189.00
VXW	LPO, Molded assist steps	\$794.00

This document contains information considered Confidential between GM and its Clients uniquely. The information provided is not intended for public disclosure. Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 11604. Data Updated: Aug 9, 2020 10:42:00 PM PDT.



## Alan Jay Fleet Sales

(863)402-4234

Vehicle: [Fleet] 2021 Chevrolet Equinox (1XP26) FWD 4dr LS w/1LS ( Complete )

### ADDITIONAL EQUIPMENT - LPO

CODE	DESCRIPTION	PRICE
WH6	LPO, Cargo net, horizontal (Not available with (PEF) Floor Liner Package, LPO or (PDH) Interior Protection Package, LPO.)	\$69.00

### ADDITIONAL EQUIPMENT - OTHER

CODE	DESCRIPTION	PRICE
R9Y	Fleet Free Maintenance Credit. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections for one maintenance service during 1st year of ownership. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle. (Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FEF, FLS, FNR, FRC or FGO. Not available with FDR order types.)	(\$15.00)
1XR26 1LT	Equinox FWD 1LT	\$1,878.00
1XR26 2FL	Equinox FWD 2FL	\$2,278.00

### NON-SCHEDULED OPTIONS

CODE	DESCRIPTION	PRICE
RPO FSA	All Regular And Factory Production Options to be offered at discount from MSRP, Copy of Window Sticker Standard equipment list and MSRP option prices to be provided to customer with each contract conforming quote. If a model upgrade or downgrade model is requested that is not otherwise available as another specification in the contract the model upgrade/downgrade will be offered as an additional option in accordance with the Terms and Conditions.	\$0.00

Prices, specifications, and availability are subject to change without notice, and do not include certain fees, taxes and charges that may be required by law or vary by manufacturer or region. Performance figures are guidelines only, and actual performance may vary. Photos may not represent actual vehicles or exact configurations. Content based on report preparer's input is subject to the accuracy of the input provided.

Data Version: 11604. Data Updated: Aug 9, 2020 10:42:00 PM PDT.